

## Pre-Class Scavenger Hunt

**Directions:** Use your financial statement to find the following items. Complete and bring to class with you on Monday morning.

**Objective:** Completing this form will give you some working knowledge as to where to find accounts on your statement. This will allow you to spend more time learning concepts and less time searching for information.

Some financial statements may have the information combined with another account. Please ask your controller/office manager for specifics or call the Financial Management Instructor.

Item	Page	Line	Dollar Amount
Cash	___ 1 ___	___ 2,3,4 ___	___ 1105442 ___
Contracts in Transit	___ 1 ___	___ 5 ___	___ 620621 ___
Vehicle Receivable	___ 1 ___	___ 9 ___	___ 408790 ___
Holdback	___ 1 ___	___ 13 ___	___ 65746 ___
Parts, Service, & Body Shop Receivable	___ 1 ___	___ 8 ___	___ 64621 ___
New Vehicles Sold YTD	___ 1 ___	___ 69 ___	___ 352 ___
Total Expenses	___ 2 ___	___ 66 ___	___ 590915 ___
Total Dealership Net Profit	___ 2 ___	___ 69 ___	___ 102847 ___
Total Dealership Sales	___ 5 ___	___ 41 ___	___ 5523587 ___
New Vehicle Operating Profit	___ 6 ___	___ 9 ___	___ 121585 ___
YTD Pre-Owned Vehicle Retail Sales	___ 4 ___	___ 6 ___	___ 32045302 ___
YTD Parts Dept. Expense	___ 6 ___	___ 38,60 ___	___ 491571 ___
Service Dept. Internal Gross Profit	___ 5 ___	___ 6 ___	___ 19144 ___
Cost of Labor	___ 2 ___	___ 31 ___	___ 38413 ___
Effective Labor Rate	___ 5 ___	___ 64-70 ___	___ 58, 83, 108 ___