

HARE CHEVROLET  
 MONTHLY SUMMARY REPORT

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	17,085		13,009		363,966.04	
Active Parts	3,901	22.83	8,823	67.82	197,721.63	54.32
NS Parts	10,202	59.71	1,760	13.52	72,911.80	20.03
MO Parts						
AP Parts	2,981	17.44	2,426	18.64	93,332.61	25.64
DP Parts						
SP Parts						
DEL Parts	1	0.00				
Parts With No Cost	799	4.67	36	0.27		
Parts With Negative On-Hand	3	0.01	138		-604.67	
Core/Exchange	146	0.85	236	1.81	15,433.00	
Memos On File	2,565					
Parts Added						
Active Parts	732	4.28	936	7.19	9,827.60	2.70
NS Parts	144	19.67	821	87.71	1,905.73	19.39
MO Parts	585	79.91	115	12.28	7,921.87	80.60
AP Parts						
DP Parts	3	0.40				
SP Parts						
Parts & Memos Deleted	967					
Inventory Movement - Sales						
0 to 3 Months	4,332	25.35	8,063	61.98	182,222.37	50.06
4 to 6 Months	1,690	9.89	1,342	10.31	49,298.71	13.54
7 to 12 Months	2,835	16.59	1,668	12.82	79,350.08	21.80
Over 12 Months	4,119	24.10	1,258	9.67	38,186.27	10.49
New Parts No Sales	4,109	24.05	678	5.21	14,908.61	4.09
Inventory Movement - Receipts						
0 to 3 Months	4,301	25.17	6,523	50.14	193,630.07	53.20
4 to 6 Months	1,635	9.56	1,024	7.87	45,285.30	12.44
7 to 12 Months	2,845	16.65	1,960	15.06	80,626.46	22.15
Over 12 Months	4,289	25.10	2,653	20.39	42,588.48	11.70
New Parts No Receipts	4,015	23.50	849	6.52	1,835.73	0.50
Outstanding Orders						
Stockorders	170	0.99	873	47.76	22,726.07	86.44
Supplemental Orders	157	92.35	417		19,644.69	
Customer Orders	26	15.29	456	52.23	3,081.38	13.55
Backorders						
Stockorder Backorders						
Supplementl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	1,707	9.99	6,854	99.95	227,929.17	99.99	5,317
Regular	1,706	99.94	6,851	99.95	227,925.36	99.99	5,316
No History	1	0.05	3	0.04	3.81	0.00	1
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Wholesale No History							
Warranty							
Warranty No History							
Warranty Drop Ship							
Warranty Defective							
Lost Sales	5	0.02	6		657.23		5
Return Sales							
Regular	250	1.46	552	100.00	18,108.62	100.00	316
No History	250	100.00	552	100.00	18,108.62	100.00	316
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	1,527	8.93	6,223	64.71	219,555.57	51.22	3,511
Stockorders	930	60.90	4,027	64.71	112,468.56	51.22	2,526
Supplemental Orders							
Customer Orders	457	29.92	1,553	24.95	58,034.05	26.43	575
Emergency Purchases	290	18.99	404	6.49	41,659.16	18.97	367
Other Receipts	32	2.09	239	3.84	7,393.80	3.36	43
Overages							
Net Adjustments	55	0.32	1,036	94.98	728.38		64
Plus	32	58.18	984	5.01	3,500.88		36
Minus	23	41.81	52		-2,772.50		28
Factory Returns							
Net Appreciation	26	0.15	36	0.27	-274.15		111
Positive	13	50.00	20	55.55	80.78		74
Negative	13	50.00	16	44.44	-354.93		37
Parts Updated With Cost	6	0.03					29
Parts With Comments	2						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			641		57,383.97		434
Lost Sales							
Return Sales			38		2,728.14		27

Sort Source: 120

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	404		201		23,812.36	
Active Parts	158	39.10	163	81.09	19,697.04	82.71
NS Parts	218	53.96	11	5.47	1,375.64	5.77
MO Parts						
AP Parts	28	6.93	27	13.43	2,739.68	11.50
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost	2	0.49				
Parts With Negative On-Hand	1	0.24	3		-347.61	
Core/Exchange						
Memos On File						
Parts Added	19	4.70				
Active Parts	19	100.00				
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	32					
Inventory Movement - Sales						
0 to 3 Months	207	51.23	157	78.10	18,931.01	79.50
4 to 6 Months	44	10.89	5	2.48	619.50	2.60
7 to 12 Months	90	22.27	16	7.96	1,797.10	7.54
Over 12 Months	19	4.70	13	6.46	1,283.05	5.38
New Parts No Sales	44	10.89	10	4.97	1,181.70	4.96
Inventory Movement - Receipts						
0 to 3 Months	204	50.49	161	80.09	19,346.01	81.24
4 to 6 Months	48	11.88	16	7.96	2,021.66	8.48
7 to 12 Months	85	21.03	10	4.97	688.29	2.89
Over 12 Months	20	4.95	14	6.96	1,756.40	7.37
New Parts No Receipts	47	11.63				
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplementl Backorders						
Customer Backorders						
Outstanding Forced Orders						



Sort Source: 140

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	18	94.44	9,939	99.96	30,906.92	99.74
Active Parts	17		9,936		30,828.86	
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost	1	5.55	3	0.03	78.06	0.25

Parts With Negative On-Hand

Core/Exchange

Memos On File

- Parts Added
- Active Parts
- NS Parts
- MO Parts
- AP Parts
- DP Parts
- SP Parts

Parts & Memos Deleted

Inventory Movement - Sales						
0 to 3 Months	18	100.00	9,939	100.00	30,906.92	100.00
4 to 6 Months						
7 to 12 Months						
Over 12 Months						
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months	16	88.88	9,277	93.33	28,649.50	92.69
4 to 6 Months	1	5.55	614	6.17	2,093.74	6.77
7 to 12 Months						
Over 12 Months	1	5.55	48	0.48	163.68	0.52

- Outstanding Orders
- Stockorders
- Supplemental Orders
- Customer Orders
- Backorders
- Stockorder Backorders
- Supplementl Backorders
- Customer Backorders
- Outstanding Forced Orders

HARE CHEVROLET  
 MONTHLY SUMMARY REPORT

Sort Source: 140

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	17	94.44	11,713	100.00	33,428.50	100.00	1,798
Regular	17	100.00	11,713	100.00	33,428.50	100.00	1,798
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales							
Regular	9	50.00	634	100.00	1,824.77	100.00	60
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts							
Stockorders	11	61.11	9,732	0.12	27,225.88	0.21	24
Customer Orders	1	9.09	12	0.12	57.60	0.21	1
Emergency Purchases	1	9.09	36	0.36	207.00	0.76	1
Other Receipts	1	9.09	1	0.01	5.75	0.02	1
Overages	9	81.81	9,683	99.49	26,955.53	99.00	21
Net Adjustments	14	77.77	981	28.74	-1,102.75		17
Plus	5	35.71	282	71.25	811.16		8
Minus	9	64.28	699		-1,913.91		9
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 200

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	190		4,695		15,481.60	
Active Parts	181	95.26	4,664	99.33	15,118.30	97.65
NS Parts	6	3.15	12	0.25	325.00	2.09
MO Parts						
AP Parts	3	1.57	19	0.40	38.30	0.24
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost	3	1.57	2,503	53.31		
Parts With Negative On-Hand	2	1.05	33		-274.89	
Core/Exchange						
Memos On File	8					
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	1					
Inventory Movement - Sales						
0 to 3 Months	127	66.84	1,899	40.44	9,896.70	63.92
4 to 6 Months	18	9.47	126	2.68	881.09	5.69
7 to 12 Months	23	12.10	85	1.81	1,164.26	7.52
Over 12 Months	20	10.52	65	1.38	2,876.55	18.58
New Parts No Sales	2	1.05	2,520	53.67	663.00	4.28
Inventory Movement - Receipts						
0 to 3 Months	111	58.42	1,518	32.33	6,312.43	40.77
4 to 6 Months	10	5.26	60	1.27	732.62	4.73
7 to 12 Months	27	14.21	331	7.05	888.13	5.73
Over 12 Months	34	17.89	152	3.23	3,907.43	25.23
New Parts No Receipts	8	4.21	2,634	56.10	3,640.99	23.51
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplementl Backorders						
Customer Backorders						
Outstanding Forced Orders						

HARE CHEVROLET  
 MONTHLY SUMMARY REPORT

Sort Source: 200

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	86	45.26	530	100.00	3,423.35	100.00	299
Regular	86	100.00	530	100.00	3,423.35	100.00	299
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Wholesale No History							
Warranty							
Warranty No History							
Warranty Drop Ship							
Warranty No History							
Warranty Defective							
Warranty Defective							
Lost Sales							
Return Sales	8	4.21	21	100.00	105.44	100.00	9
Regular	8	100.00	21	100.00	105.44	100.00	9
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Wholesale Defective							
Wholesale No History							
Wholesale Defective							
Wholesale Defective							
Wholesale Defective							
Receipts	46	24.21	368		2,421.86		77
Stockorders							
Supplemental Orders							
Customer Orders	9	19.56	35	9.51	262.52	10.83	27
Emergency Purchases	39	84.78	333	90.48	2,159.34	89.16	50
Other Receipts							
Overages							
Net Adjustments	9	4.73	2,116		228.43		9
Plus	7	77.77	56	2.64	248.23		7
Minus	2	22.22	2,060	97.35	-19.80		2
Factory Returns							
Net Appreciation	4	2.10	15	0.31	-5.44		4
Positive	2	50.00	7	46.66	14.60		3
Negative	2	50.00	8	53.33	-20.04		1
Parts Updated With Cost	12						
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 300

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	2,224		2,483		122,468.73	92.19
Active Parts	862	38.75	2,236	90.05	112,914.61	4.99
NS Parts	1,214	54.58	201	8.09	6,118.64	
MO Parts						
AP Parts	148	6.65	46	1.85	3,435.48	2.80
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost	130	5.84	2	0.08		
Parts With Negative On-Hand	3	0.13	3		-375.53	
Core/Exchange	22	0.98	49	1.97	13,240.00	
Memos On File	699					
Parts Added						
Active Parts	82	3.68	12	0.48	246.91	0.20
NS Parts	81	98.78	12	100.00	246.91	100.00
MO Parts						
AP Parts						
DP Parts	1	1.21				
SP Parts						
Parts & Memos Deleted	100					
Inventory Movement - Sales						
0 to 3 Months	635	28.55	1,661	66.89	81,755.76	66.75
4 to 6 Months	310	13.93	345	13.89	12,708.80	10.37
7 to 12 Months	333	14.97	203	8.17	17,601.82	14.37
Over 12 Months	311	13.98	174	7.00	7,791.18	6.36
New Parts No Sales	635	28.55	100	4.02	2,611.17	2.13
Inventory Movement - Receipts						
0 to 3 Months	567	25.49	1,548	62.34	79,201.97	64.67
4 to 6 Months	319	14.34	356	14.33	15,427.94	12.59
7 to 12 Months	355	15.96	332	13.37	19,719.16	16.10
Over 12 Months	361	16.23	229	9.22	7,941.41	6.48
New Parts No Receipts	622	27.96	18	0.72	178.25	0.14
Outstanding Orders	57	2.56	255		6,477.83	5.38
Stockorders	9	15.78	16	6.27	996.81	15.38
Supplemental Orders						
Customer Orders	48	84.21	239	93.72	5,481.02	84.61
Backorders						
Stockorder Backorders						
Supplementl Backorders						
Customer Backorders						
Outstanding Forced Orders						

HARE CHEVROLET  
 MONTHLY SUMMARY REPORT

Sort Source: 300

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	240	10.79	685	100.00	43,760.89	100.00	497
Regular	240	100.00	685	100.00	43,760.89	100.00	497
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	2	0.08	3		24.89		2
Return Sales							
Regular	43	1.93	101		5,033.49		57
No History	43	100.00	101	100.00	5,033.49	100.00	57
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts							
Stockorders	160	7.19	513	74.46	25,290.60	41.14	257
Supplemental Orders	102	63.75	382	74.46	10,404.86	41.14	177
Customer Orders	63	39.37	120	23.39	13,478.95	53.29	68
Emergency Purchases	10	6.25	11	2.14	1,406.79	5.56	12
Other Receipts							
Overages							
Net Adjustments	8	0.35	24		-748.36		10
Plus	1	12.50	1	4.16	108.76		3
Minus	7	87.50	23	95.83	-857.12		7
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost	1	0.04					1
Parts With Comments	191						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold			1		618.98		1
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 340

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance						
Active Parts	1	100.00				
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
DEL Parts						

Parts With No Cost

Parts With Negative On-Hand

Core/Exchange

Memos On File

- Parts Added
- Active Parts
- NS Parts
- MO Parts
- AP Parts
- DP Parts
- SP Parts

Parts & Memos Deleted

Inventory Movement - Sales		
0 to 3 Months		
4 to 6 Months		
7 to 12 Months	1	100.00
Over 12 Months		
New Parts No Sales		

Inventory Movement - Receipts		
0 to 3 Months		
4 to 6 Months		
7 to 12 Months		
Over 12 Months	1	100.00
New Parts No Receipts		

- Outstanding Orders
- Stockorders
- Supplemental Orders
- Customer Orders
- Backorders
- Stockorder Backorders
- Supplementl Backorders
- Customer Backorders
- Outstanding Forced Orders

Sort Source: 340

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales							
Regular							
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales							
Regular							
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts							
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments	1						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

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Sort Source: 400

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	217		1,309		20,564.74	
Active Parts	184	84.79	1,204	91.97	19,785.10	96.20
NS Parts	10	4.60	13	0.99	59.13	0.28
MO Parts						
AP Parts	23	10.59	92	7.02	720.51	3.50
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost	8	3.68	2	0.15		

Parts With Negative On-Hand

Core/Exchange	2	0.92	2	0.15	36.00	
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Memos On File

Parts Added	22					
Active Parts	4	1.84	6	0.45	734.20	3.57
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						

Parts & Memos Deleted

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Movement - Sales	111	51.15	1,001	76.47	16,672.17	81.07
0 to 3 Months	25	11.52	72	5.50	510.38	2.48
4 to 6 Months	33	15.20	79	6.03	1,514.22	7.36
7 to 12 Months	39	17.97	148	11.30	1,115.97	5.42
Over 12 Months	9	4.14	9	0.68	752.00	3.65
New Parts No Sales						

Inventory Movement - Receipts

0 to 3 Months	98	45.16	906	69.21	16,056.04	78.07
4 to 6 Months	24	11.05	79	6.03	1,314.13	6.39
7 to 12 Months	30	13.82	82	6.26	1,233.00	5.99
Over 12 Months	60	27.64	240	18.33	1,952.83	9.49
New Parts No Receipts	5	2.30	2	0.15	8.74	0.04

- Outstanding Orders
- Stockorders
- Supplemental Orders
- Customer Orders
- Backorders
- Stockorder Backorders
- Supplementl Backorders
- Customer Backorders
- Outstanding Forced Orders

HARE CHEVROLET  
 MONTHLY SUMMARY REPORT

Sort Source: 400

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales							
Regular	61	28.11	619		9,830.67		478
No History	61	100.00	619	100.00	9,830.67	100.00	478
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Warranty Defective							
Lost Sales							
Return Sales	25	11.52	49		602.80		36
Regular	25	100.00	49	100.00	602.80	100.00	36
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Wholesale Drop Ship							
Wholesale No History							
Wholesale Defective							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	43	19.81	727		12,223.65		63
Stockorders							
Supplemental Orders							
Customer Orders	1	2.32	25	3.43	4,333.75	35.45	3
Emergency Purchases	13	30.23	12	1.65	371.07	3.03	14
Other Receipts	34	79.06	690	94.91	7,518.83	61.51	46
Overages							
Net Adjustments	6	2.76	49		-220.24		6
Plus	5	83.33	46	93.87	299.81		5
Minus	1	16.66	3	6.12	-520.05		1
Factory Returns							
Net Appreciation	3	1.38	15	1.14	12.37		4
Positive	2	66.66	13	86.66	13.62		4
Negative	1	33.33	2	13.33	-1.25		4
Parts Updated With Cost	4	1.84					4
Parts With Comments	78						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			13		2,511.59		6
Lost Sales							
Return Sales							

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	20,139		31,636		577,200.39	
Active Parts	5,304	26.33	27,026	85.42	396,065.54	68.61
NS Parts	11,650	57.84	1,997	6.31	80,790.21	13.99
MO Parts						
AP Parts	3,184	15.81	2,613	8.25	100,344.64	17.38
DP Parts						
SP Parts						
DEL Parts	1	0.00				
Parts With No Cost	942	4.67	2,543	8.03		
Parts With Negative On-Hand	9	0.04	177		-1,602.70	
Core/Exchange	170	0.84	287	0.90	28,709.00	
Memos On File	3,295					
Parts Added						
Active Parts	837	4.15	954	3.01	10,808.71	1.87
NS Parts	148	17.68	827	86.68	2,639.93	24.42
MO Parts	685	81.83	127	13.31	8,168.78	75.57
AP Parts						
DP Parts	4	0.47				
SP Parts						
Parts & Memos Deleted	1,100					
Inventory Movement - Sales						
0 to 3 Months	5,430	26.96	22,720	71.81	340,384.93	58.97
4 to 6 Months	2,087	10.36	1,890	5.97	64,018.48	11.09
7 to 12 Months	3,315	16.46	2,051	6.48	101,427.48	17.57
Over 12 Months	4,508	22.38	1,658	5.24	51,253.02	8.87
New Parts No Sales	4,799	23.82	3,317	10.48	20,116.48	3.48
Inventory Movement - Receipts						
0 to 3 Months	5,297	26.30	19,933	63.00	343,196.02	59.45
4 to 6 Months	2,037	10.11	2,149	6.79	66,875.39	11.58
7 to 12 Months	3,343	16.59	2,763	8.73	103,318.72	17.89
Over 12 Months	4,765	23.66	3,288	10.39	58,146.55	10.07
New Parts No Receipts	4,697	23.32	3,503	11.07	5,663.71	0.98
Outstanding Orders						
Stockorders	228	1.13	1,129		29,203.90	70.68
Supplemental Orders	166	72.80	433	38.35	20,641.50	
Customer Orders	75	32.89	696	61.64	8,562.40	29.31
Backorders						
Stockorder Backorders						
Supplementl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	2,193	10.88	20,763	99.98	380,766.06	99.99	8,523
Regular	2,193	99.95	20,763	0.01	380,762.25	0.00	8,522
No History	1	0.04	3		3.81		1
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	7	0.03	9		682.12		7
Return Sales							
Regular	345	1.71	1,388	100.00	35,684.50	100.00	490
No History	345	100.00	1,388		35,684.50		490
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	1,861	9.24	17,879	24.72	333,641.39	36.84	4,058
Stockorders	1,033	55.50	4,421	9.69	122,931.02	22.79	2,704
Supplemental Orders	522	28.04	1,734	3.61	76,053.75	22.35	647
Customer Orders	378	20.31	647	61.95	74,602.04	17.99	499
Emergency Purchases	134	7.20	11,077		60,054.58		208
Other Receipts							
Overages							
Net Adjustments	100	0.49	4,228	32.71	2,132.49		116
Plus	56	56.00	1,383	67.28	9,357.43		66
Minus	44	44.00	2,845		-7,224.94		50
Factory Returns							
Net Appreciation	41	0.20	101	0.31	-301.49		165
Positive	21	51.21	59	41.58	159.73		107
Negative	20	48.78	42		-461.22		58
Parts Updated With Cost	11	0.05					34
Parts With Comments	284						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales					665		446
Lost Sales							
Return Sales					40		28