

Washington Chevrolet

Inventory Analysis - Source 1

09/30/2020

Scan Date:09/30/20

	Part		Total	% Of
	No's	Pcs	Cost	Total
From 0 Thru 3 Months	1655	12263	197,580.79	48.5%
From 4 Thru 6 Months	549	1469	37,918.20	9.3%
From 7 Thru 9 Months	580	1093	47,065.95	11.5%
From 10 Thru 12 Months	470	913	43,620.22	10.7%
From 13 Thru 18 Months	443	879	34,617.21	8.5%
From 19 Thru 24 Months	176	410	14,446.21	3.5%
Greater Than 24 Months	212	641	32,412.63	8.0%
Total Of Parts Over 365 Days	741	1816	63,100.30	15.5%
Of Ac/Ot Over 365 Days	73	92	18,375.75	4.5%
Total Of Parts and Cores.....	3895	17437	371,321.87	91.1%
Of Accessories/Other.....	190	231	36,339.34	8.9%
Of Cores (MEMO Line Only) ..	154	229	{ 22,656.00}	5.6%
Total Of Inventory Including Cores	4085	17668	407,661.21	100.0%
Total Of Lost Sales (Non-Stk).....	11	12	2,764.31	.7%
Of Lost Sales (Stock).....	0	0	.00	.0%
Total Of Lost Sales (Non-Stk Value)	11	8	424.00	.1%
Of Lost Sales (Stock Value) ..	0	0	.00	.0%
Total Of Returnable Items.....	3292	7355	254,131.14	62.3%
Of Last-Time Returnable.....	0	0	.00	.0%
Of Non-Returnable Items.....	667	10084	141,736.07	34.8%
Parts With Negative On-Hand.....	1	1	48.75	.0%
Normal Stocking With 0 On-Hand....	271	0	.00	.0%
Part Numbers Added W/O Stock	42	0	.00	.0%
Part Numbers Added With Stock	193	45	4,824.45	1.2%
Part Numbers Deleted	1	0	.00	.0%
Manual Adjustments Up (+)	107	439	3,637.05	
Manual Adjustments Down (-)	32	46	2,331.67	

Total Normal Stocking Part Numbers	1335	Non-Ret
Of On-Hand Stock At Current Cost	96,266.23	177
Of On-Hand Pieces	5583	38,258.39
Current Month Unit Sales	1993	
Of 12-Month Unit Sales	21288	
Percent Of On-Hand To Unit Sales	381.3%	
Total Special Order & Other Non-Stocking	2867	534
Of On-Hand Stock At Current Cost	288,738.98	102,755.68
Of On-Hand Pieces	11856	
Current Month Unit Sales	1530	
Of 12-Month Unit Sales	22712	
Percent Of On-Hand To Unit Sales	191.6%	

Washington Chevrolet

Inventory Analysis - CHEVROLET

	Part No's	Total Cost	% Of Total
From 0 To 3 Months	1655	\$ 197,580.79	48.5%
From 4 To 6 Months	549	\$ 37,918.20	9.3%
From 7 To 9 Months	580	\$ 47,065.95	11.5%
From 10 To 12 Months	470	\$ 43,620.22	10.7%
From 13 To 18 Months	443	\$ 34,617.21	8.5%
From 19 To 24 Months	176	\$ 14,446.21	3.5%
Greater Than 24 Months	212	\$ 32,412.63	8.0%
 Total Of Inventory .Including Cores	4085	\$ 407,661.21	
 Total Of Parts Over 365 Days		\$ 63,100.30	15.5%
Total Of Acces & Other Over 365 Days		\$ 18,375.75	4.5%

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Sales Summary - Source 1

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Counter Parts Sales

	Retail	Wholesale
Total Pieces	111	344
Sales	\$ 5,979.55	19,795.54
Cost	3,339.00	16,778.15
Gross Profit	\$ 2,640.55	3,017.39
Profitability	44.16%	15.24%

Service Parts Sales

	Retail	Warranty	Internal
Total Pieces	3645	1077	777
Sales	\$ 107,841.28	53,260.94	22,537.71
Cost	69,257.20	29,816.30	17,380.31
Gross Profit	\$ 38,584.08	23,444.64	5,157.40
Profitability	35.78%	44.02%	22.88%

Body Shop Parts Sales

	Retail	Warranty	Internal
Total Pieces	1010	0	5
Sales	\$ 117,644.86	.00	317.55
Cost	80,769.08	.00	203.93
Gross Profit	\$ 36,875.78	.00	113.62
Profitability	31.34%	.00%	35.78%

Total Pieces	6969
Sales	327,377.43
Cost	217,543.97
Gross	109,833.46
Profitability	33.55%
Gross Turn53
True Turn59
Return On Investment	26.94%