

Date Sold	Stock #	Year	Make	Model	Days in Stock	Front End Gross	Finance Gross
7/1/2017	BP1314	2012	TOYOTA	PRIUS	16	\$ 2,472.66	\$ 150.00
7/1/2017	BP1311	2006	TOYOTA	H-LANDER	3	\$ 298.53	\$ 150.00
7/5/2017	BP1300	2008	HONDA	CRV	21	\$ 883.38	\$ 500.00
7/5/2017	BP1298	2002	LEXUS	RX330	20	\$ 2,371.11	\$ 159.12
7/5/2017	PL1067	2015	KIA	OPTIMA	21	\$ 489.84	\$ -
7/5/2017	PL1058	2017	TOYOTA	TACOMA	56	\$ 891.05	\$ 275.00
7/5/2017	LL2001A	2010	LEXUS	RX350	15	\$ 1,819.45	\$ -
7/7/2017	PL1064	2015	TOYOTA	RAV4	32	\$ 1,064.75	\$ 400.00
7/10/2017	BP1310	2008	SUZUKI	XL7	12	\$ 3,477.43	\$ -
7/10/2017	PL1065	2015	LEXUS	RX350	36	\$ (334.27)	\$ 575.00
7/11/2017	LL1911A1	2013	LEXUS	RX350	61	\$ (170.80)	\$ 1,338.97
7/14/2017	PL1063A	2013	SCION	TC	43	\$ 752.09	\$ 415.00
7/15/2017	BP1267	2010	HONDA	CRV	78	\$ 435.56	\$ -
7/17/2017	PL1069	2012	TOYOTA	SEQUOIA	13	\$ 2,520.41	\$ -
7/17/2017	TL3371A	2010	TOYOTA	TACOMA	11	\$ 2,947.04	\$ 189.05
7/19/2017	TL3366A	2012	TOYOTA	RAV4	62	\$ 1,824.72	\$ 148.11
7/20/2017	BP1226	2011	HONDA	CRV	139	\$ (696.07)	\$ 1,235.00
7/20/2017	BP1295	2008	HONDA	RIDGELINE	41	\$ 464.00	\$ -
7/21/2017	BP1307	2010	TOYOTA	RAV4	31	\$ 1,679.01	\$ -
7/22/2017	TL3282A	2011	TOYOTA	TACOMA	16	\$ 2,376.16	\$ 300.00
7/22/2017	LL1975A	2015	TOYOTA	H-LANDER	123	\$ (685.64)	\$ -
7/26/2017	PL1065A	2011	TOYOTA	H-LANDER	13	\$ 1,369.58	\$ 806.69
7/28/2017	BP1301	2010	FORD	FOCUS	45	\$ 1,790.70	\$ -
7/28/2017	BP1304	2007	HONDA	PILOT	43	\$ 1,155.00	\$ 1,360.04
7/29/2017	BP1320	2008	TOYOTA	PRIUS	11	\$ 1,414.90	\$ -
7/29/2017	BP1280A	2010	TOYOTA	COROLLA	44	\$ 1,281.40	\$ -
7/29/2017	LL1992B	2013	VW	GTI	32	\$ 2,060.15	\$ -
7/31/2017	BP1308	2011	CHEVY	CRUZ	38	\$ 1,248.25	\$ 637.20
8/2/2017	TL3343A	2012	TOYOTA	FJ CRUISER	43	\$ 1,400.20	\$ -
8/3/2017	PL1059	2014	TOYOTA	SIENNA	84	\$ 247.39	\$ 100.00
8/3/2017	BP1319	2006	LEXUS	RX330	21	\$ 1,421.00	\$ -
8/4/2017	BP1321	2004	TOYOTA	SOLARA C	17	\$ 4,479.88	\$ -
8/4/2017	BP1277A	2004	MAZDA	MIATA	84	\$ 229.57	\$ -

8/5/2017	BP1283	2011	HYUNDAI	TUCSON	87	\$	160.88	\$	680.60
8/5/2017	TL3414A	2014	TOYOTA	CAMRY	30	\$	998.71	\$	400.00
8/7/2017	BP1328	2010	TOYOTA	CAMRY LE	6	\$	1,360.55	\$	-
8/7/2017	BP1299	2009	HONDA	RIDGELINE	55	\$	1,836.75	\$	-
8/8/2017	PL1073	2016	TOYOTA	CAMRY SE	22	\$	452.17	\$	-
8/9/2017	LL1911B	2014	MERCEDES	C300	26	\$	2,962.87	\$	1,137.30
8/9/2017	BP1289A	2012	CHEVY	CRUZ	41	\$	2,011.42	\$	598.90
8/12/2017	LL1892A	2011	LEXUS	ES350	54	\$	1,854.80	\$	-
8/14/2017	TL3383A	2013	TOYOTA	TACOMA	46	\$	1,044.99	\$	-
8/16/2017	PL1066	2012	INFINITI	G37	62	\$	899.32	\$	900.00
8/16/2017	BP1327	2007	LEXUS	IS250	20	\$	500.00	\$	25.00
8/16/2017	BP1279A	2010	CHEVY	MALIBU	65	\$	956.27	\$	-
8/18/2017	BP1317	2011	TOYOTA	CAMRY LE	42	\$	1,433.23	\$	566.55
8/18/2017	BP1338	2010	TOYOTA	CAMRY LE	14	\$	1,882.31	\$	617.02
8/18/2017	BP1335	2006	TOYOTA	AVALON	14	\$	541.02	\$	-
8/19/2017	LL1834A	2016	LEXUS	ES350	12	\$	4,200.21	\$	1,196.07
8/19/2017	LL1992C	2012	CHEVY	CAMARO	19	\$	1,957.37	\$	-
8/21/2017	TL3367A	2015	TOYOTA	TACOMA	27	\$	1,337.95	\$	-
8/22/2017	LL2041A	2013	LEXUS	RX350	22	\$	3,182.12	\$	639.00
8/23/2017	TL3449A-1	2009	TOYOTA	CAMRY SE	15	\$	1,210.58	\$	-

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	30	\$55,206	7152.38	2078.6	48
31 - 45 Days	14	\$15,885	4952.69	1488.44	23
46 - 60 Days	5	\$8,709	475	1836.74	8
60 - 90 Days	10	\$7,462	4822.64	1228.46	16
90 Days and Over	3	-\$708	1235	175.76	5
Total	62	\$86,554	18637.71	1696.64	

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales
% of total unit sales result of dividing unit sales in age bucket by total unit sales