

Date Sold	Stock #	Year	Make	Model	Days in Stock	Front End Gross	Finance Gross
7/28/2017	PAW9684	15	CHRYSLER	200	1	\$ 2,897.00	\$ 1,903.00
8/1/2017	PWW9384	15	TOYOTA	AVALON	1	\$ 2,012.00	\$ 5,024.00
8/7/2017	7M1413A	6	AUDI		1	\$ 550.00	\$ 300.00
8/30/2017	7C1016A	15	TOYOTA	COROLLA	1	\$ 950.00	\$ 1,735.00
7/31/2017	PWW9412	14	TOYOTA	CAMRY	3	\$ 3,845.00	\$ 3,099.00
7/31/2017	PWW9391	1	TOYOTA	SIENNA	3	\$ 100.00	\$ -
8/26/2017	PWW9705	14	JEEP	GRAND CHERO	3	\$ 2,651.00	\$ 4,101.00
7/1/2017	7U3826A	14	DODGE	CHARGER	4	\$ 2,827.00	\$ 4,098.00
7/1/2017	PAW9660	17	RAM	1500	4	\$ 2,569.00	\$ 3,154.00
7/22/2017	7JH3975A	16	HONDA	CIVIC	4	\$ 3,129.00	\$ 5,515.00
8/25/2017	PWW9698	14	JEEP	GRAND CHERO	4	\$ 879.00	\$ 2,833.00
7/3/2017	7W3891A	14	JEEP	CHEROKEE	5	\$ 4,255.00	\$ 2,182.00
7/4/2017	7JR3157A	10	NISSAN	SENTRA	5	\$ 994.00	\$ -
7/22/2017	7W3144A	16	RAM	1500	5	\$ 2,226.00	\$ 2,813.00
8/4/2017	7JD3853A	10	JEEP	COMPASS	5	\$ 1,725.00	\$ -
8/10/2017	7B3936A	13	CHEVROLET	SILVERADO	5	\$ 2,190.00	\$ 5,616.00
8/11/2017	PAW9690	15	CHRYSLER	200	5	\$ 531.00	\$ 1,858.00
8/26/2017	7JB4135A	16	JEEP	WRANGLER	5	\$ 3,901.00	\$ 5,576.00
8/30/2017	PC9706	16	JEEP	WRANGLER	5	\$ 4,171.00	\$ 4,395.00
8/31/2017	7U2222A	13	DODGE	CHARGER	5	\$ 3,895.00	\$ 4,996.00
7/4/2017	PAW9665	17		MAXIMA	6	\$ 4,740.00	\$ 3,300.00
7/16/2017	7S3778A	14	RAM	1500	6	\$ 3,239.00	\$ 5,277.00
7/17/2017	7JE2066A	10	CHYSLER	T&C	6	\$ 5,022.00	\$ 5,370.00
7/17/2017	6D1976A	10	TOYOTA		6	\$ 1,778.00	\$ -
7/30/2017	7JB3475A	14	NISSAN	MAXIMA	6	\$ 2,986.00	\$ 2,303.00
8/10/2017	PAW9691	17	DODGE	DURANGO	6	\$ 4,719.00	\$ -
7/22/2017	7JH2930A	15	FORD	TAURUS	7	\$ 710.00	\$ 711.00
8/5/2017	7JG4069A	14	HONDA	CIVIC	7	\$ 2,045.00	\$ 1,726.00
8/18/2017	PAW9676A	13	CHRYSLER	200	7	\$ 1,261.00	\$ -
8/27/2017	7JB4051A	16	GMC	GMC	7	\$ 2,400.00	\$ 2,522.00
7/28/2017	PWW9682	14	CHRYSKER	T&C	8	\$ 3,155.00	\$ 3,826.00
7/31/2017	7W2745A	13	FORD	F150	8	\$ 3,796.00	\$ 3,492.00
8/26/2017	PAW9697	17	DODGE	DURANGO	8	\$ 6,425.00	\$ 3,200.00
7/5/2017	7W3770A	16	SUBARU	FORESTER	9	\$ 3,937.00	\$ 2,603.00

7/8/2017	PWW9666	14	DODGE	DURANGO	9	\$	450.00	\$	5,288.00
7/14/2017	PAW9675	17	CHRYSLER	PACIFICA	9	\$	3,143.00	\$	5,121.00
7/17/2017	7JB3934A	12	TOYOTA	HIGHLANDER	9	\$	2,229.00	\$	-
7/21/2017	PWW9677	14	DODGE	DURANGO	9	\$	3,772.00	\$	4,450.00
7/24/2017	6N1826B	13	KIA	OPTIMA	9	\$	2,616.00	\$	771.00
7/24/2017	7JB3429A	13	HYUNDAI	HYUNDAI	9	\$	1,475.00	\$	-
7/25/2017	PWW9681	14	CHRYSLER	T&C	9	\$	549.00	\$	1,367.00
7/30/2017	7JH4067A	15	JEEP	CHEROKEE	9	\$	3,728.00	\$	1,937.00
8/3/2017	7U4044A	14	MAZDA		9	\$	1,120.00	\$	507.00
8/18/2017	7W3242A	15	RAM	1500	9	\$	3,850.00	\$	2,677.00
8/30/2017	PWW9699	16	CHRYSLER	300	9	\$	1,119.00	\$	2,031.00
7/22/2017	7CP3597B	12	VW	ROUTAN	10	\$	975.00	\$	2,115.00
8/7/2017	7W3625A	10	FORD	F150	10	\$	1,745.00	\$	550.00
8/19/2017	PWW9694	14	DODGE	DURANGO	10	\$	6,257.00	\$	11,951.00
8/26/2017	7W3007A	17	DODGE	JOURNEY	10	\$	82.00	\$	1,192.00
8/31/2017	7JH4015A	14	DODGE	JOURNEY	10	\$	5,050.00	\$	2,010.00
7/15/2017	7JG2741A	15	JEEP	CHEROKEE	11	\$	3,184.00	\$	1,532.00
7/21/2017	6S1469	16	DODGE	DURANGO	11	\$	(205.00)	\$	-
7/23/2017	7JA3916A	8	GMC	GMC	11	\$	3,000.00	\$	605.00

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	137	\$298,692	320466	4519.401459854	72.48%
31 - 45 Days	30	\$53,115	71819	4164.4666666667	15.87%
46 - 60 Days	7	\$3,856	9606	1923.1428571429	3.70%
60 - 90 Days	14	\$3,224	39141	3026.0714285714	7.40%
90 Days and Over	1	-\$2,400	2473	73	0.52%
Total	189	\$356,487	443505	4232.7619047619	

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales
% of total unit sales result of dividing unit sales in age bucket by total unit sales