

Repair Order Analysis Summary Report

	Sales in Dollars	FRH's on RO's	Averages	Analysis
Competitive	\$ 1,666 ÷	39.70 =	41.97	FRH Average
Maintenance	\$ 2,755 ÷	37.30 =	73.85	FRH Average
Repair	\$ 2,806 ÷	37.00 =	75.84	FRH Average
Totals	\$ 7,227 ÷	114.00 =	63.39	Customer ELR
			Target Labor Rate	78.60 Per FRH
Total Ro's in Sample	100	Difference		-15.21 Per FRH

Cost of Labor

Total Cost of Labor	2187.47 ÷	Total Sales	=	30.27%	Percent Cost of Sales
Total Cost of Labor	2187.47 ÷	Total FRH's	=	19.19	Cost per FRH

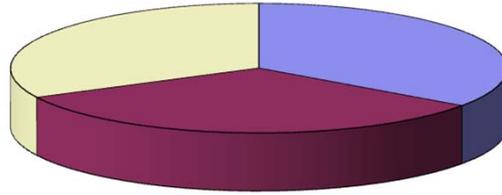
Repair Order Measurements

Total Labor Sales	7,226.70 ÷	Total RO's	=	72.27	Avg Labor per RO
Total FRH's	114.00 ÷	Total RO's	=	1.14	Avg FRH's per RO
Menu Sales		Total RO's	=		Percent Menu Sales
Competitive FRH's	39.70 ÷	Total FRH's	=	34.82%	Percent Competitive
Maintenance FRH's	37.30 ÷	Total FRH's	=	32.72%	Percent Maintenance
Repair FRH'	37.00 ÷	Total FRH's	=	32.46%	Percent Repair
One item RO's	42 ÷	Total RO's	=	42.00%	Percent One Item RO

Model Year Analysis

2018	2017	2016	2015	2014	2013	Older	Total
0	17	10	13	9	6	45	100
0.00%	17.00%	10.00%	13.00%	9.00%	6.00%	45.00%	

Labor Mix



■ Percent Competitive ■ Percent Maintenance ■ Percent Repair

