

# Young VW Mazda Parts Take Away Action Plan

## What?

- Review our own data using all the metrics learned in this seminar.
- Make sure Parts Manager and staff is aware of the importance of the various metrics.
- Prioritize areas that need improvement in accordance to department profitability
- Measure areas of improvement consistently. Daily, weekly, monthly and quarterly accordingly.

## Who?

- GM
- Parts Manager
- Parts Employees

## How?

- Meet with Parts staff and review what was learned in the seminar.
- Train or retrain as a result of the meetings findings. Is it an action or training problem?
- Make sure we are properly staffed to achieve desired departmental performance.
- Review the DMS report and Financial Statement monthly with the Parts Manager and discuss the performance of the department.
- Get our inventory turns down from 2.5 to 1.5 and maximize department profitability.

## When?

- Run relevant reports daily to raise everyone's level of awareness. Inspect what you expect.
- Meet with Parts Manager weekly
- Review Parts Performance monthly. Financial Statement and DMS Report.
- Report departmental gains to dealer Principal monthly.