

## First Time Fill Rate

Bob Ruwart Motors		First time fill rate			
DATE	# OF RO'S	RO's Filled 1st Time (Right Away)	RO's Filled the same day Same Day	RO's Not Filled Same Day	Actual 1st Time Fill Rate %
8/17/2020	17	10	3	4	58.82%
8/18/2020	7	5	1	1	71.43%
8/19/2020	16	8	1	7	50.00%
8/20/2020	12	4	3	5	33.33%
8/21/2020	8	3	1	4	37.50%
8/22/2020	7	2	1	4	28.57%
8/24/2020	9	1	3	5	11.11%
8/25/2020	13	5	2	6	38.46%
8/26/2020	10	6	2	2	60.00%
8/27/2020	12	6	0	6	50.00%
8/28/2020	14	11	0	3	78.57%
Totals	125	61	17	47	48.80%