

Year To Date Production				Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	207	193	400	Finance or Lease Reserve	0	7775	7775
Finance or Lease Contracts			0	Service Contracts	1775	7876	9651
Service Contracts			0	Pre-paid Maintenance	0	0	0
Pre-Paid Maintenance	85		85	GAP	1102	2565	3667
GAP			0	Theft Deterrent	0	0	0
Theft Deterrent			0	Paint Sealant & Appearance	0	0	0
Paint Sealant & Appearance			0	Tire/Wheel	0	0	0
Tire/Wheel	44		44	Lease Care	0	0	0
Lease Care			0	Other_____	0	0	0
Other_____			0				

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	67500	62817	130317
Service Contracts	80796	123809	204605
Pre-Paid maintenance	0	0	0
GAP	59441	49597	109038
Theft Deterrent	0	0	0
Paint Sealant & Appearance	0	0	0
Tire/Wheel	0	0	0
Lease Care	0	0	0
Other_____	0	0	0

NOTE: OUR TIRE/WHEEL IS CONSIDERED A VSC IN OUR SYSTEM SO IM HAVING A HARD TIME BREAKING IT OUT. I REQUESTED HELP FROM OUR CONTROLLER BUT HE DIDN'T HAVE TIME TO HELP ME YET. WE ALSO USE A TOOL CALLED STONE-EAGLE THAT HELPS WITH THIS, BUT I HAVE NOT BEEN ABLE TO GET A LOGIN YET. ALSO THERE IS NO LINE FOR PPM CHARGEBACKS AND WE DO NOT SELL THEFT DETERRENT. PAINT SEALANT IS NON-CANCELLABLE SO CANNOT BE CHARGED BACK BUT DOES NOT SHOW ON STATEMENT.

I AM GOING TO TRY AND WORK NEXT WEEK TO GET ALL THE REST COMPLETED BUT IT WILL TAKE SOME TIME SO I THOUGHT I SHOULD UPLOAD WHAT I HAVE SO FAR. THANKS.