

	Year To Date Production				Year To Date Charge backs		
Units	New Vehicle	Used Vehicle	Totals				
Units Delivered	198	434	632	<b>Chargebacks</b>	<b>New Vehicle</b>	<b>Used Vehicle</b>	<b>Totals</b>
Finance or Lease Contracts	108	226	334	Finance or Lease Reserve	2776	6320	9096
Service Contracts	60	149	209	Service Contracts	11860	11282	23142
Pre-Paid Maintenance	0	0	0	Pre-paid Maintenance	0	0	0
GAP	12	53	65	GAP	1089	4183	5272
Theft Deterrent	0	0	0	Theft Deterrent	0	0	0
Paint Sealant & Appearance	49	19	68	Paint Sealant & Appearance	0	0	0
Tire/Wheel	3	2	5	Tire/Wheel	511	0	511
Lease Care	0	0	0	Lease Care	0	0	0
Other_____	0	0	0	Other_____	0	0	0

	Year To Date Income		
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	101480	136452	237932
Service Contracts	88202	205176	293378
Pre-Paid maintenance	0	0	0
GAP	6116	27750	33866
Theft Deterrent	0	0	0
Paint Sealant & Appearance	28012	10991	39003
Tire/Wheel	1050	700	1750
Lease Care	0	0	0
Other_____	0	0	0