

Units	Year To Date Production			Year To Date Charge backs			
	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	860	1238	2098	Finance or Lease Reserve			0
Finance or Lease Contracts	667	767	1434	Service Contracts			0
Service Contracts	491	580	1071	Pre-paid Maintenance			0
Pre-Paid Maintenance	168	61	229	GAP			0
GAP	200	267	467	Theft Deterrent			0
Theft Deterrent	N/A	N/A	0	Paint Sealant & Appearance			0
Paint Sealant & Appearance	124	20	144	Tire/Wheel			0
Tire/Wheel	121	33	154	Lease Care			0
Lease Care			0	Other _____			0
Other _____			0				0

Incomes	Year To Date Income		
	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	667200.19	702058.04	1369258
Service Contracts	696524.57	547532.72	1244057
Pre-Paid maintenance	73980.5	10439.6	84420.1
GAP	78018.21	44362.85	122381.1
Theft Deterrent	N/A	N/A	0
Paint Sealant & Appearance	65975.14	10320	76295.14
Tire/Wheel	29480	8932	38412
Lease Care	N/A	N/A	0
Other _____	22656.42	4037	26693.42