

Units	Year To Date Production			Year To Date Charge backs			
	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	323	332	655	Finance or Lease Reserve	80850	105265	186115
Finance or Lease Contracts	281	242	523	Service Contracts			0
Service Contracts	136	147	283	Pre-paid Maintenance			0
Pre-Paid Maintenance	155	163902	164057	GAP			0
GAP	154	135	289	Theft Deterrent			0
Theft Deterrent	0	0	0	Paint Sealant & Appearance			0
Paint Sealant & Appearance	117	1	118	Tire/Wheel			0
Tire/Wheel	3	5	8	Lease Care			0
Lease Care	0	0	0	Dent Care			0
Dent Care	1	2	3	Other			0

Incomes	Year To Date Income		
	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	215132	124485	339617
Service Contracts	135240	128032	263272
Pre-Paid maintenance	42533	8400	50933
GAP	94470	86456	180926
Theft Deterrent	0	0	0
Paint Sealant & Appearance	26086	268	26354
Tire/Wheel	927	2790	3717
Lease Care	0	0	0
Dent Care	200	529	729