

Year To Date Production				Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	657	1314	1971	Finance or Lease Reserve	31384	24886	56270
Finance or Lease Contracts	556	1215	1771	Service Contracts	134063	83413	217476
Service Contracts	324	757	1081	Pre-paid Maintenance			0
Pre-Paid Maintenance			0	GAP			0
GAP	303	802	1105	Theft Deterrent			0
Theft Deterrent		48	48	Paint Sealant & Appearance			0
Paint Sealant & Appearance			0	Tire/Wheel			0
Tire/Wheel			0	Lease Care			0
Lease Care			0	Other_____	24116		24116
Other_____	52	24	76				

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	436572	779005	1215577
Service Contracts	608754	981326	1590080
Pre-Paid maintenance			0
GAP	228678	334347	563025
Theft Deterrent		18141	18141
Paint Sealant & Appearance			0
Tire/Wheel			0
Lease Care			0
Other_____	19876	12098	31974