

## Competitive Maintenance Pricing Summary – Non-Dealer

Competitor	Lube, Oil & Filter	Cabin Filter	Balance Front/Rear Tires	Align Front End	Service A/C	Replace Front Disc Pads
Form King	29 <sup>95</sup> 46 <sup>95</sup> 59 <sup>95</sup>	N/A	7.50 30 <sup>00</sup>	N/A	N/A	N/A
Schluters	\$40 <sup>00</sup>	\$16 <sup>00</sup>	\$10 <sup>00</sup> 40 <sup>00</sup>	\$79 <sup>56</sup>	Did not know	WNG
Automotive Experts	Will	call us	\$125 <sup>00</sup> 50 <sup>00</sup>	never called basic		
Logan's		called	3 Times	no answer		
Jeffs West Ave.	\$75 <sup>00</sup>	\$20 <sup>00</sup>	\$15 <sup>00</sup> 60 <sup>00</sup>	N/A	wants to see it.	wants to see it
MAY Auto Repair	\$45 <sup>00</sup>	\$25 <sup>00</sup>	\$10 <sup>00</sup> 40 <sup>00</sup>	N/A	Asked \$100 <sup>00</sup>	Asked \$100 <sup>00</sup>
Totals						
Average Price	54 <sup>98</sup>	20 <sup>33</sup>	44 <sup>00</sup>	79 <sup>56</sup>	N/A	N/A
My Dealership	59 <sup>95</sup>	29 <sup>95</sup>	39 <sup>95</sup>	89 <sup>95</sup>	\$230 <sup>00</sup>	\$100 <sup>00</sup>



Dealer Labor Rate Survey

Complete this survey if you have a dealer (OEM) store.

Dealer	Single	Variable	Flat Rate Time
Deary Brothers West Burlington		C 35 <sup>00</sup> L.O.F. W 104 <sup>00</sup> M 112 <sup>43</sup> R 130 <sup>43</sup> I 112 <sup>43</sup>	<input type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input checked="" type="checkbox"/> Mitchell <input type="checkbox"/> Other
Shafter K&K West Burlington		C 39 <sup>00</sup> W 112 <sup>00</sup> M 120 <sup>00</sup> R 120 <sup>00</sup> Diesel 135 <sup>00</sup>	<input type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input checked="" type="checkbox"/> Mitchell <input type="checkbox"/> Other
Shafter K&K Fort Madison		C 39 <sup>00</sup> W 105 <sup>00</sup> M 120 <sup>00</sup> R 120 <sup>00</sup> Diesel 135 <sup>00</sup>	<input type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input checked="" type="checkbox"/> Mitchell <input type="checkbox"/> Other
		C _____ W _____ M _____ R _____	<input type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input type="checkbox"/> Mitchell <input type="checkbox"/> Other
		C _____ W _____ M _____ R _____	<input type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input type="checkbox"/> Mitchell <input type="checkbox"/> Other

Variable Rate Code(s):  
 C=Lowest, Most Competitive (ie., L.O.F., etc.)  
 W=Warranty  
 R=Highest, Repair Rate  
 I=Internal  
 M=Maintenance Rate (Normal Factory Maintenance)