

## Pre-Class Scavenger Hunt

**Directions:** Use your financial statement to find the following items. Complete and bring to class with you on Monday morning.

**Objective:** Completing this form will give you some working knowledge as to where to find accounts on your statement. This will allow you to spend more time learning concepts and less time searching for information.

Some financial statements may have the information combined with another account. Please ask your controller/office manager for specifics or call the Financial Management Instructor.

Item	Page	Line	Dollar Amount
Cash	___ 1 ___	___ 7+8 ___	4,752,678
Contracts in Transit	___ 1 ___	___ 9 ___	1,242,493
Vehicle Receivable	___ 1 ___	___ 13 ___	1,237,581
<b>Holdback</b>	_____	_____	363,022.14
Parts, Service, & Body Shop Receivable	___ 7 ___	___ 57 ___	703,733
New Vehicles Sold YTD	___ 3 ___	___ 1 ___	57,985,897
Total Expenses	___ 2 ___	___ 57 ___	1,444,190
Total Dealership Net Profit	___ 2 ___	___ 65 ___	534,471
Total Dealership Sales	___ 2 ___	___ 1 ___	15,998,191
New Vehicle Operating Profit	___ 3 ___	___ 58 ___	106,595
YTD Pre-Owned Vehicle Retail Sales	___ 3 ___	___ 1 ___	36,860,088
YTD Parts Dept. Expense	___ 4 ___	___ 58 ___	470,423
Service Dept. Internal Gross Profit	___ 4 ___	___ 2 ___	306,656
Cost of Labor	___ 6 ___	___ 44 ___	242,662
Effective Labor Rate	_____	_____	87.75