

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	44,192		36,580		977,603.46	
Active Parts	5,302	11.99	22,751	62.19	510,438.51	52.21
NS Parts	34,057	77.06	4,222	11.54	154,723.76	15.82
MO Parts	49	0.11	1,369	3.74	5,023.79	0.51
AP Parts	4,654	10.53	8,052	22.01	291,317.52	29.79
DP Parts	112	0.25	186	0.50	16,099.88	1.64
SP Parts	1	0.00				
DEL Parts	17	0.03				
Parts With No Cost	73	0.16	2	0.00		
Parts With Negative On-Hand	1	0.00	1		-36.15	
Core/Exchange	186	0.42	424	1.15	89,615.00	
Memos On File	3,664					
Parts Added	1,644	3.72	169	0.46	10,588.34	1.08
Active Parts	61	3.71	45	26.62	790.09	7.46
NS Parts	1,582	96.22	124	73.37	9,798.25	92.53
MO Parts						
AP Parts						
DP Parts	1	0.06				
SP Parts						
Parts & Memos Deleted	1,422					
Inventory Movement - Sales						
0 to 3 Months	11,025	24.94	24,090	65.85	489,293.15	50.05
4 to 6 Months	4,102	9.28	2,666	7.28	98,907.92	10.11
7 to 12 Months	6,929	15.67	3,555	9.71	119,257.70	12.19
Over 12 Months	15,251	34.51	5,502	15.04	231,486.39	23.67
New Parts No Sales	6,885	15.57	767	2.09	38,658.30	3.95
Inventory Movement - Receipts						
0 to 3 Months	10,608	24.00	22,015	60.18	481,186.30	49.22
4 to 6 Months	4,440	10.04	2,669	7.29	116,202.96	11.88
7 to 12 Months	7,382	16.70	4,294	11.73	141,204.73	14.44
Over 12 Months	15,357	34.75	7,542	20.61	234,996.61	24.03
New Parts No Receipts	6,405	14.49	60	0.16	4,012.86	0.41
Outstanding Orders	784	1.77	2,374	6.48	135,584.82	13.82
Stockorders	458	58.41	1,602	67.48	62,129.22	45.82
Supplemental Orders						
Customer Orders	266	33.92	462	19.46	50,059.98	36.92
Backorders	110	14.03	310	13.05	23,395.62	17.25
Stockorder Backorders	110	14.03	310	13.05	23,395.62	17.25
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

WESTERN SLOPE AUTO COMPANY
 MONTHLY SUMMARY REPORT

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	5,103	11.54	29,663	93.38	799,110.00	86.75	17,234
Regular	4,858	95.19	27,702		693,297.13		16,145
No History							
Drop Ship	597	11.69	1,961	6.61	105,812.87	13.24	1,089
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	145	0.32	230		11,050.20		154
Return Sales	1,245	2.81	3,126		186,887.95		1,945
Regular	1,157	92.93	2,958	94.62	146,520.94	78.40	1,815
No History							
Defective							
Wholesale	107	8.59	168	5.37	40,367.01	21.59	130
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	4,011	9.07	27,617		624,831.20		7,238
Stockorders	2,920	72.79	13,449	48.69	387,984.61	62.09	5,347
Supplemental Orders							
Customer Orders	1,174	29.26	2,219	8.03	167,349.01	26.78	1,602
Emergency Purchases	59	1.47	131	0.47	5,873.78	0.94	78
Other Receipts	174	4.33	11,818	42.79	63,623.80	10.18	211
Overages							
Net Adjustments	201	0.45	567		-16,564.54		213
Plus	29	14.42	186	32.80	4,957.87		31
Minus	172	85.57	381	67.19	-21,522.41		182
Factory Returns							
Net Appreciation	707	1.59	989	2.70	345.91		3,089
Positive	283	40.02	450	45.50	2,879.16		1,252
Negative	424	59.97	539	54.49	-2,533.25		1,837
Parts Updated With Cost	54	0.12	1		85.00		49
Parts With Comments	495						
Misc & Sublet Items							
Gross Sales					159.00		2
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			608		42,224.36		393
Lost Sales							
Return Sales			68		4,141.80		45