

<u>Deal #</u>	<u>Deal Type</u>	<u>Stock #</u>	<u>Deal Status</u>	<u>F/E Gross</u>	<u>B/E Gross</u>
34168	Retail	DR125487	Finalized	507.00	694.00
34177	Retail	HU148596	Finalized	-154.55	890.00
34176	Retail	BR247067	Finalized	3300.49	.00
34175	Retail	HZ225294	Finalized	2069.05	100.00
34173	Retail	HR181822	Finalized	3491.46	.00
34185	Retail	JZ100209	Finalized	1048.22	578.00
34194	Retail	J0134839	Finalized	1947.40	350.00
34198	Retail	HZ303214	Finalized	2216.05	.00
34206	Retail	HZ178986	Finalized	-130.13	250.00
34214	Retail	D9232476	Finalized	2144.74	150.00
34209	Retail	FR708270	Finalized	5721.05	1156.00
34222	Retail	KF209133	Finalized	3753.75	100.00
34220	Retail	HU176889	Finalized	1393.50	2209.00
34217	Retail	HZ258518	Finalized	2176.00	.00
34228	Retail	HR141580	Finalized	3928.34	1474.00
34227	Retail	CR162247	Finalized	1516.00	552.00
34239	Retail	D9104985	Finalized	2329.23	231.00
34187	Retail	G0174043	Finalized	2328.19	.00
34225	Retail	H5601925	Finalized	7779.55	.00
34245	Retail	HZ112869	Finalized	31.70	2169.00
34251	Retail	HR368081	Finalized	2418.28	.00
34246	Retail	GS259377	Finalized	3018.73	.00
34265	Retail	KZ179043	Finalized	2698.87	100.00
34262	Retail	H0163950	Finalized	2119.92	.00
34080	Retail	H0184693	Finalized	1844.89	.00
34254	Retail	GR438256	Finalized	2331.20	1167.00
34195	Retail	HZ175785	Finalized	5150.82	705.00
34288	Retail	D0117680	Finalized	2117.45	168.00
34271	Retail	GB713824	Finalized	-390.12	.00
34282	Retail	G6262680	Finalized	-207.79	100.00
34322	Retail	D9238522	Finalized	2701.70	118.00
34312	Retail	ER340119	Finalized	1961.70	1.00

<u>Tot Gross</u>	<u>Sale Profit</u>	<u>F&I Profit</u>	<u>Tot Profit</u>
1201.00	507.00	694.00	1201.00
735.45	-404.55	890.00	485.45
3300.49	3050.49	.00	3050.49
2169.05	1719.05	100.00	1819.05
3491.46	3141.46	.00	3141.46
1626.22	698.22	578.00	1276.22
2297.40	1597.40	350.00	1947.40
2216.05	1866.05	.00	1866.05
119.87	-480.13	250.00	-230.13
2294.74	1894.74	150.00	2044.74
6877.05	5471.05	1156.00	6627.05
3853.75	3234.53	100.00	3334.53
3602.50	1043.50	2209.00	3252.50
2176.00	1826.00	.00	1826.00
5402.34	3578.34	1474.00	5052.34
2068.00	1266.00	552.00	1818.00
2560.23	2079.23	231.00	2310.23
2328.19	1978.19	.00	1978.19
7779.55	7279.55	.00	7279.55
2200.70	-318.30	2169.00	1850.70
2418.28	2068.28	.00	2068.28
3018.73	2768.73	.00	2768.73
2798.87	2348.87	100.00	2448.87
2119.92	1769.92	.00	1769.92
1844.89	1494.89	.00	1494.89
3498.20	2081.20	1167.00	3248.20
5855.82	4800.82	705.00	5505.82
2285.45	1867.45	168.00	2035.45
-390.12	-640.12	.00	-640.12
-107.79	-457.79	100.00	-357.79
2819.70	2451.70	118.00	2569.70
1962.70	1711.70	1.00	1712.70

<u>Acct Gross</u>	<u>Diff Tot Profit Ref #</u>	<u>Journal Date</u>	<u>Deal Date</u>
1201.00	.00 DR125487	08/03/2020	08/03/2020
485.45	.00 HU148596	08/05/2020	08/05/2020
3050.49	.00 BR247067	08/05/2020	08/05/2020
1819.05	.00 HZ225294	08/05/2020	08/05/2020
3141.46	.00 HR181822	08/06/2020	08/06/2020
1276.22	.00 JZ100209	08/06/2020	08/06/2020
1947.40	.00 J0134839	08/10/2020	08/10/2020
1866.05	.00 HZ303214	08/11/2020	08/11/2020
-230.13	.00 HZ178986	08/12/2020	08/12/2020
2044.74	.00 D9232476	08/13/2020	08/13/2020
6627.05	.00 FR708270	08/13/2020	08/13/2020
3334.53	.00 KF209133	08/14/2020	08/14/2020
3252.50	.00 HU176889	08/14/2020	08/14/2020
1826.00	.00 HZ258518	08/14/2020	08/14/2020
5052.34	.00 HR141580	08/15/2020	08/15/2020
1818.00	.00 CR162247	08/17/2020	08/17/2020
2310.23	.00 D9104985	08/18/2020	08/18/2020
1978.19	.00 G0174043	08/19/2020	08/19/2020
7279.55	.00 H5601925	08/20/2020	08/20/2020
1850.70	.00 HZ112869	08/22/2020	08/22/2020
2068.28	.00 HR368081	08/24/2020	08/24/2020
2768.73	.00 GS259377	08/24/2020	08/24/2020
2448.87	.00 KZ179043	08/24/2020	08/24/2020
1769.92	.00 H0163950	08/25/2020	08/25/2020
1494.89	.00 H0184693	08/25/2020	08/25/2020
3248.20	.00 GR438256	08/26/2020	08/26/2020
5505.82	.00 HZ175785	08/26/2020	08/26/2020
2035.45	.00 D0117680	08/27/2020	08/27/2020
-640.12	.00 GB713824	08/28/2020	08/28/2020
-357.79	.00 G6262680	08/28/2020	08/28/2020
2569.70	.00 D9238522	08/31/2020	08/31/2020
1712.70	.00 ER340119	08/31/2020	08/31/2020

<u>Salesperson</u>	<u>Buyer Name</u>	<u>Year</u>	<u>Model</u>	<u>New/Used</u>	<u>Days in Stock</u>
HOUSE	WALLACE, TYLER	2013	ESCALADE	Used	35
WILLIAM P FLOYD	LOGUE, JAMES	2017	LACROSSE	Used	56
STEPHEN SMITH	DAVIS, CHRISTINE	2011	TAHOE	Used	29
ARTHUR E ANADIC	SPLETZER, KELLY	2017	XT5	Used	40
STEPHEN SMITH	TISDALE, RICHARD	2017	ESCALADE	Used	34
STEVEN R TERBRU	HERNANDEZ, MA	2018	XT5	Used	48
JAMES W YONKOSO	'CONNOR, PAME	2018	ATS	Used	49
STEVEN R TERBRU	SCHOLL, GARY	2017	XT5	Used	8
STEPHEN SMITH	GIMBEL, GEORGIA	2017	XT5	Used	64
WILLIAM P FLOYD	ASHLEY, WESLEY	2013	XTS	Used	12
ARTHUR E ANADIC	CONWAY, JOSHUA	2015	ESCALADE ESV	Used	17
STEVEN R TERBRU	KIRK, WILLIAM	2019	XT4	Used	45
CHARLES SIDNEY	ACKERSON, RONA	2017	CT6 SEDAN	Used	51
JAMES W YONKO	MILLER, CYNTHIA	2017	XT5	Used	51
STEPHEN SMITH	AURILIO, THOMAS	2017	ESCALADE ESV	Used	29
WILLIAM P FLOYD	GATES, MICHAEL	2012	ESCALADE	Used	20
CHARLES SIDNEY	GORDON, PAUL	2013	XTS	Used	22
JAMES W YONKO	SCARLTON, DARLEN	2016	CTS SEDAN	Used	28
ARTHUR E ANADIC	POSELENSKY, V	2017	CORVETTE	Used	16
ARTHUR E ANADIC	JEFFERY, JEROME	2017	XT5	Used	59
WILLIAM P FLOYD	HANHON, NAZEEF	2017	ESCALADE ESV	Used	17
WILLIAM P FLOYD	OBIDI, OLISAEME	2016	HIGHLANDER	Used	21
STEPHEN SMITH	HEATWOLE, BETH	2019	XT5	Used	46
STEVEN R TERBRU	TANZLER, MARK	2017	CTS	Used	29
ARTHUR E ANADIC	CALLE, JESUS	2017	ATS COUPE	Used	32
JAMES W YONKO	SRIOS, GERMAN	2016	ESCALADE	Used	30
WILLIAM P FLOYD	BILLS, JEFFREY	2017	XT5	Used	37
STEPHEN SMITH	SELVERA, KAREN	2013	CTS SEDAN	Used	28
WILLIAM P FLOYD	JACKSON, DARLEN	2016	ENCORE	Used	53
ARTHUR E ANADIC	DESANDRE, LOUIS	2016	TERRAIN	Used	59
WILLIAM P FLOYD	BEARDSLEY, DON	2013	XTS	Used	24
ARTHUR E ANADIC	HILL, CHASE	2014	TOWN & COUNTR	Used	32