

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	2,515	16.32	26,587		362,957.40		13,696
Regular	2,515	100.00	26,587	100.00	362,957.40	100.00	13,696
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	19	0.12	36		1,210.14		19
Return Sales	702	4.55	3,393		60,982.13		1,395
Regular	702	100.00	3,393	100.00	60,982.13	100.00	1,395
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	2,020	13.11	25,525		315,270.73		3,647
Stockorders	339	16.78	4,117	16.12	46,257.54	14.67	803
Supplemental Orders							
Customer Orders	1,575	77.97	3,197	12.52	177,234.54	56.21	2,493
Emergency Purchases	128	6.33	192	0.75	7,160.92	2.27	189
Other Receipts	118	5.84	18,019	70.59	84,617.73	26.83	162
Overages							
Net Adjustments	21	0.13	52		-1,777.07		26
Plus	5	23.80	6	11.53	61.44		8
Minus	16	76.19	46	88.46	-1,838.51		18
Factory Returns	174	1.12	199		-16,243.53		174
Net Appreciation	13	0.08	6,984	14.20	2,000.83		40
Positive	11	84.61	6,984	100.00	2,086.83		28
Negative	2	15.38			-86.00		12
Parts Updated With Cost							
Parts With Comments	290						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			8		101.46		9
Lost Sales							
Return Sales			1		105.49		1