

Year To Date Production				Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	568	503	1071	Finance or Lease Reserve	14920	7511	22431
Finance or Lease Contracts	454	382	836	Service Contracts	37706	55989	93695
Service Contracts	322	352	674	Pre-paid Maintenance			0
Pre-Paid Maintenance	256	6	262	GAP	20919	13205	34124
GAP	207	251	458	Theft Deterrent			0
Theft Deterrent			0	Paint Sealant & Appearance			0
Paint Sealant & Appearance	122	16	138	Tire/Wheel			0
Tire/Wheel	11	1	12	Lease Care			0
Lease Care			0	Other_____			0
Other_____			0				0

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	315144	303361	618505
Service Contracts	576357	574577	1150934
Pre-Paid maintenance	44220	1020	45240
GAP	112076	130433	242509
Theft Deterrent			0
Paint Sealant & Appearance	82347	12369	94716
Tire/Wheel	7274	795	8069
Lease Care			0
Other_____			0