

Units	Year To Date Production			Totals	Year To Date Charge backs			
	New Vehicle	Used Vehicle	Totals		Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	1967	1700	3667	0				
Finance or Lease Contracts	1967	1700	3667	0	Finance or Lease Reserve	84,953.00	37,714.00	122,667.00
Service Contracts	525	548	1073	0	Service Contracts	342,881.00	193,957.00	536,838.00
Pre-Paid Maintenance	306	188	494	0	Pre-paid Maintenance	100,309.00	34,188.00	134,497.00
GAP	797	547	1344	0	GAP	101,145.00	61,637.00	162,782.00
Theft Deterrent	—	—	—	0	Theft Deterrent	—	—	0
Paint Sealant & Appearance	—	—	—	0	Paint Sealant & Appearance	—	—	0
Tire/Wheel	88	50	138	0	Tire/Wheel	14,015.00	1625.00	15,640.00
Lease Care	22	—	22	0	Lease Care	2,623.00	—	2,623.00
Other				0	Other	—	—	0

Incomes	Year To Date Income			Totals
	New Vehicle	Used Vehicle	Totals	
Finance or Lease Reserve	923,696.00	720,277.00	1,643,973.00	0
Service Contracts	600,301.00	941,957.00	1,542,258.00	0
Pre-Paid maintenance	184,145.00	118,426.00	302,571.00	0
GAP	329,840.00	326,661.00	656,501.00	0
Theft Deterrent	—	—	0	0
Paint Sealant & Appearance	—	—	0	0
Tire/Wheel	66,399.00	34,636.00	101,035.00	0
Lease Care	3,997.00	—	3,997.00	0
Other	1,248,306.00	570,592.00	1,818,897.00	0

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 1,542,258.00
 302,571.00
 656,501.00

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 3,997.00
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