

Units	Year To Date Production			Year To Date Charge backs			
	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	714	967	1681				
Finance or Lease Contracts	720	975	1695	Finance or Lease Reserve	62237.44	23415.58	85653.02
Service Contracts	400	388	788	Service Contracts	154613.18	70043.49	224656.67
Pre-Paid Maintenance	163	196	359	Pre-paid Maintenance	7808.81	12324.29	20133.1
GAP	392	463	855	GAP	65709.52	52703.12	118412.64
Theft Deterrent	0	0	0	Theft Deterrent			0
Paint Sealant & Appearance	4	3	7	Paint Sealant & Appearance	0	0	0
Tire/Wheel	32	26	58	Tire/Wheel	2200	2400	4600
Lease Care	0	0	0	Lease Care	0	0	0
Other_____	0	0	0	Other_____	0	0	0

Incomes	Year To Date Income		
	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	616551	466655	1083206
Service Contracts	697918	475775	1173693
Pre-Paid maintenance	77237	118393	195630
GAP	211073	256609	467682
Theft Deterrent	0	0	0
Paint Sealant & Appearance	4366	2736	7102
Tire/Wheel	33714	34335	68049
Lease Care	0	0	0
Other_____	115000	221000	336000

292568.95      160886.48