

Units	Year To Date Production			Chargebacks	Year To Date Charge backs		
	New Vehicle	Used Vehicle	Totals		New Vehicle	Used Vehicle	Totals
Units Delivered	2748	1700	4448				
Finance or Lease Contracts	2748	1700	4448	Finance or Lease Reserve	84,953.00	37,714.00	122,667.00
Service Contracts	525	548	1073	Service Contracts	342,881.00	193,957.00	536,838.00
Pre-Paid Maintenance	306	188	494	Pre-paid Maintenance	100,309.00	34,188.00	134,497.00
GAP	797	547	1344	GAP	101,145.00	61,637.00	162,782.00
Theft Deterrent	—	—	—	Theft Deterrent	—	—	0
Paint Sealant & Appearance	—	—	—	Paint Sealant & Appearance	—	—	0
Tire/Wheel	88	50	138	Tire/Wheel	14,015.00	1625.00	15,640.00
Lease Care	22	—	22	Lease Care	2,623.00	—	2,623.00
Other				Other	—	—	0

Incomes	Year To Date Income		
	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	923,696.00	720,277.00	1,643,973.00
Service Contracts	600,301.00	941,957.00	1,542,258.00
Pre-Paid maintenance	184,145.00	118,426.00	302,571.00
GAP	329,840.00	326,661.00	656,501.00
Theft Deterrent	—	—	0
Paint Sealant & Appearance	—	—	0
Tire/Wheel	66,399.00	34,686.00	101,085.00
Lease Care	3,997.00	—	3,997.00
Other	1,248,305.00	570,592.00	1,818,897.00

1,643,973.00
 1,542,258.00
 302,571.00
 656,501.00
 101,085.00
 3,997.00
 1,818,897.00