

Pre-Class Scavenger Hunt

Directions: Use your financial statement to find the following items. Complete and bring to class with you on Monday morning.

Objective: Completing this form will give you some working knowledge as to where to find accounts on your statement. This will allow you to spend more time learning concepts and less time searching for information.

Some financial statements may have the information combined with another account. Please ask your controller/office manager for specifics or call the Financial Management Instructor.

Item	Page	Line	Dollar Amount	
Cash	_____	_____	_____	
Contracts in Transit	_____	_____	_____	
Vehicle Receivable	_____	_____	_____	
Holdback	_____	_____	_____	
Parts, Service, & Body Shop Receivable	_____	_____	_____	
New Vehicles Sold YTD	_____	_____	_____	
Total Expenses	_____	_____	_____	
Total Dealership Net Profit	_____	_____	_____	
Total Dealership Sales	_____	_____	_____	Current, Not YTD
New Vehicle Operating Profit	_____	_____	_____	
YTD Pre-Owned Vehicle Retail Sales	_____	_____	_____	
YTD Parts Dept. Expense	_____	_____	_____	
Service Dept. Internal Gross Profit	_____	_____	_____	
Cost of Labor	_____	_____	_____	
Effective Labor Rate	_____	_____	_____	Customer