

## Pre-Class Scavenger Hunt

**Directions:** Use your financial statement to find the following items. Complete and bring to class with you on Monday morning.

**Objective:** Completing this form will give you some working knowledge as to where to find accounts on your statement. This will allow you to spend more time learning concepts and less time searching for information.

Some financial statements may have the information combined with another account. Please ask your controller/office manager for specifics or call the Financial Management Instructor.

Item	Page	Line	Dollar Amount
Cash	__ 1 __	__ 2,3 __	342,337,630 _____
Contracts in Transit	__ 1 __	__ 5 __	1,572,748 _____
Vehicle Receivable	__ 1 __	__ 9 __	_ 526,935 _____
Holdback	__ 1 __	__ 13 __	-88,548 _____
Parts, Service, & Body Shop Receivable	__ 1 __	__ 8 __	12,713 _____
New Vehicles Sold YTD	__ 1 __	__ 68 __	__ 1049 _____
Total Expenses	__ 2 __	__ 66 __	843,757 _____
Total Dealership Net Profit	2 _____	__ 69 __	_ 647,482 _____
Total Dealership Sales	__ 5 __	__ 41 __	11,127,793 _____
New Vehicle Operating Profit	__ 6 __	__ 32 __	23,277 _____
YTD Pre-Owned Vehicle Retail Sales	__ 1 __	__ 69 __	__ 556 _____
YTD Parts Dept. Expense	__ 2 __	__ 42 __	_ 69,550 _____
Service Dept. Internal Gross Profit	__ 5 __	__ 6 __	__ 198,814 _____
Cost of Labor	__ 5 __	__ 38 __	__ 128,189 _____
Effective Labor Rate	__ 5 __	__ 66 __	__ NA _____