add 3 Columns
1st colu~ we use OEA
2 nd Colum~ - Factory trained techs

Non-Dealer Competitive Maintenance Pricing Summary Survey

3rd - we do warranty
work

- This survey is designed for independent, or non-dealer stores.
- Make sure to include parts and labor.

15 per Pound

Competitor Name	Lube, Oil & Filter	Cabin Filter	Balance Tires	Align Front End	Service A/C	Replace Front Disc Pads
Mavis 315-294-7958	35	65	10 Per tire / 40	70 with tires / 80	Don't Do	265 Pads rotors Slide Service
Tallmans 315-736-2400	36.99 + Free tire rotation	check replace 30	10.95 per tire / 43.80	89.95	100	340
Goodyear Auto Service 315-736-5540	19.95	31.99	16.95 per tire / 67.80	94.99 + coupons	121	350 2 yr 24 mile
Monro Auto Service 315-765-6445	20	35	48	110	120 without Too deep	340 Pads lifetime warranty
Competitor Averages	27.99	40.50	49.90	93.75	113.67	323.75
My Dealership	38.01	55	59.95	79.95	160	410

2012 Hyundai Sonata

Dealer Labor Rate Survey

Complete this survey if you have a dealer (OEM) store.

Dealer	Labor Rate		Flat Rate Time Standard
	Single	Variable	
Yorkville Hyundai	Competitive Warranty Maintenance repair internal	C _109_ W _89.50_ M _109_ R _109_ I _109_	_____ Factory _____ Chilton _____ Computer _____ Motors _✗_ Mitchell _✓_ Other _All Data_
Carbone Nissan		C _99_ W _99_ M _99_ R _99_	_____ Factory _____ Chilton _____ Computer _____ Motors _____ Mitchell _✓_ Other _all data_
Carbone Honda		C _109.99_ W _95_ M _104.99_ R _109.99_	_____ Factory _____ Chilton _____ Computer _____ Motors _____ Mitchell _✓_ Other _all data_
Carbone Chevy		C _109_ W _103.44_ M _109_ R _109_	_____ Factory _____ Chilton _____ Computer _____ Motors _____ Mitchell _✓_ Other _all data_
Steet Mazda		C _99_ W _____ M _____ R _____	_____ Factory _____ Chilton _____ Computer _____ Motors _✓_ Mitchell _____ Other

Variable Rate Code(s):
C=Lowest, Most Competitive (ie., L.O.F., etc.)   W=Warranty
M=Maintenance Rate (Normal Factory Maintenance)   R =Highest, Repair Rate   I = Internal