

## Pre-Class Scavenger Hunt

**Directions:** Use your financial statement to find the following items. Complete and bring to class with you on Monday morning.

**Objective:** Completing this form will give you some working knowledge as to where to find accounts on your statement. This will allow you to spend more time learning concepts and less time searching for information.

Some financial statements may have the information combined with another account. Please ask your controller/office manager for specifics or call the Financial Management Instructor.

Item	Page	Line	Dollar Amount
Cash	_1_	_1_	_____
Contracts in Transit	_1_	_3_	_____
Vehicle Receivable	_1_	_8_	_____
Holdback	_1_	_13_	_____
Parts, Service, & Body Shop Receivable	_1_	_51_	_____
New Vehicles Sold YTD	_3_	_62_	_____
Total Expenses	_1_	_56_	_____
Total Dealership Net Profit	_1_	_43_	_____
Total Dealership Sales	_1_	_54_	_____
New Vehicle Operating Profit	_2_	_14_	_____
YTD Pre-Owned Vehicle Retail Sales	_4or2_	_18or2_	_____
_____			
YTD Parts Dept. Expense	_2_	_6+10_	_____
Service Dept. Internal Gross Profit	_5_	_15_	_____
Cost of Labor	_2_	_2-4_	_____
Effective Labor Rate	_not on statement_		_____
_____			