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All Manf, All OEM Cd, All SGrp  
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	%	#	Pieces	Value
Active Parts: Stocked	5.4	872	89	8442.70
Active Parts: With Excess Stock	40.2	567	4067	63191.08
Active Parts: Understocked	1.8	155	167	2882.91
Active Parts: To Phase Out	.0	0	0	.00
Total Active Parts	47.4	1594	4323	74516.69
Superceded With On Hand	3.7	40	371	5774.77
Inactive With On Hand	49.0	695	1761	77012.67
Total Inventory To Sell	100.0	2329	6455	157304.13
Cores on Hand		5	5	1775.00
Negative On Hand		32	41	4004.66
Total of Inventory		2366	6419	155074.47
Parts on Open Repair Orders		226	437	12493.66
Value of Inventory		2592	6856	167568.13
Not on Factory Master		594	1282	17371.81
Parts Without Cost		64	1	.00

PD3022R  
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NISSAN OF MUSKOGEE  
Inventory Aging by Last Sold

8/03/20

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All Manf, All OEM Cd, All SGrp, All Parts	Parts	%	Acum%	Value	%	Acum%
Never Sold	345	24.6	24.6	49730	34.4	34.4
2019 August or Older	265	18.9	43.5	15522	10.7	45.1
2019 September	34	2.4	45.9	2645	1.8	47.0
2019 October	50	3.6	49.5	3416	2.4	49.3
2019 November	33	2.4	51.8	2208	1.5	50.9
2019 December	52	3.7	55.5	4846	3.4	54.2
2020 January	86	6.1	61.7	10046	6.9	61.2
2020 February	60	4.3	65.9	3803	2.6	63.8
2020 March	62	4.4	70.3	9029	6.2	70.0
2020 April	53	3.8	74.1	4547	3.1	73.2
2020 May	73	5.2	79.3	3920	2.7	75.9
2020 June	84	6.0	85.3	6084	4.2	80.1
2020 July	172	12.3	97.6	21419	14.8	94.9
2020 August	34	2.4	100.0	7332	5.1	100.0
Totals	1403	100.0		144547	100.0	
Cores With On Hand	5			1775		

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All Manf, All OEM Cd, All SGrp

	From	7/01/20	7/01/20	7/01/20	7/01/20
	To	7/31/20	7/31/20	7/31/20	7/31/20
		Sales	Cost	Gross	GP %

Counter Retail Sales	3211.67	2099.65	1112.02	34.6
Counter Internal Sales	1238.28	883.14	355.14	28.7
Counter Wholesale Sales	8193.76	8156.67	37.09	.5
Total Counter Sales	12643.71	11139.46	1504.25	11.9
RO Customer Pay Sales	18348.93	11846.66	6502.27	35.4
RO Internal Pay Sales	30001.94	20831.53	9170.41	30.6
RO Warranty Sales	24341.63	17772.58	6569.05	27.0
RO Service Contract Sales	1502.12	866.80	635.32	42.3
Total RO Sales	74194.62	51317.57	22877.05	30.8
Total Sales	86838.33	62457.03	24381.30	28.1
Total Returns	-1398.04	-1231.66	-166.38	-11.9
Total Net Sales	85440.29	61225.37	24214.92	28.3

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DROSS740

NISSAN OF MUSKOGEE  
Stock Order Analysis

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From 7/01/20 to 7/31/20	All Manf.	All OEM Cd.	All SGrp		
	#	Pieces	Cost	Value	
Stock Orders Placed	121	575	4034.01	7531.29	
Stock Orders Received	206	3662	10203.40	29135.60	
Special Orders Placed	193	283	39519.53	45479.86	
Special Orders Received	189	271	34936.17	35393.29	
Parts Canceled					
Factory Returns	52	55	6535.70	6783.62	
Core Returns	14	14	5645.00	5645.00	
Parts On Order		75	11478.28	17351.71	
Parts On Backorder					
Parts Referred					

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All Manf, All Stocking Groups  
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Changes to Status:				Phase-In	Phase-Out
August	2020			11	185
April	2020	To July	2020	6	596
January	2020	To April	2020	96	3233
October	2019	To January	2020		
July	2019	To October	2019		
April	2019	To July	2019		
April	2019	and Older			

Inactive Parts to Phase-In	
Parts to Phase-Out	
Parts Excluded From Phase-In	
Non-Stocked Parts with On Hand	695
Superceded Parts with On Hand	40
Active Parts with No Sales	1

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From 7/01/20 to 7/31/20 All Manf, All Stocking Groups	#	Pieces	Value
Manual Increases	1	1	466.71
Manual Decreases	14	-20	-2102.12
Net Manual Adjustments	15	-19	-1635.41
Physical Inventory Increases			
Physical Inventory Decreases			
Net Physical Inventory Adjustments			
LIFO Increases	71	14897	97017.69
LIFO Decreases	47	15376	-98532.91
Net LIFO Adjustments	118	30273	-1515.22