

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	5,592		5,856		163,594.26	
Active Parts	866	15.48	2,355	40.21	60,402.20	36.92
NS Parts	3,455	61.78	1,869	31.91	59,983.90	36.66
MO Parts	4	0.07	20	0.34	92.15	0.05
AP Parts	1,239	22.15	1,562	26.67	38,570.15	23.57
DP Parts	28	0.50	50	0.85	4,545.86	2.77
SP Parts						
DEL Parts						
Parts With No Cost	188	3.36	2	0.03		
Parts With Negative On-Hand						
Core/Exchange	37	0.66	46	0.78	5,925.00	
Memos On File	691					
Parts Added	220	3.93	53	0.90	3,232.71	1.97
Active Parts	25	11.36	23	43.39	238.23	7.36
NS Parts	189	85.90	30	56.60	2,994.48	92.63
MO Parts						
AP Parts	6	2.72				
DP Parts						
SP Parts						
Parts & Memos Deleted	190					
Inventory Movement - Sales						
0 to 3 Months	1,200	21.45	2,298	39.24	53,922.15	32.96
4 to 6 Months	675	12.07	600	10.24	21,650.48	13.23
7 to 12 Months	1,103	19.72	868	14.82	39,226.10	23.97
Over 12 Months	1,814	32.43	2,018	34.46	45,870.73	28.03
New Parts No Sales	800	14.30	72	1.22	2,924.80	1.78
Inventory Movement - Receipts						
0 to 3 Months	918	16.41	1,353	23.10	53,938.77	32.97
4 to 6 Months	650	11.62	1,193	20.37	27,314.76	16.69
7 to 12 Months	990	17.70	803	13.71	37,039.21	22.64
Over 12 Months	2,123	37.96	2,494	42.58	45,198.38	27.62
New Parts No Receipts	911	16.29	13	0.22	103.14	0.06
Outstanding Orders	192	3.43	664		57,496.85	
Stockorders	125	65.10	210	31.62	14,067.37	24.46
Supplemental Orders						
Customer Orders	72	37.50	454	68.37	43,429.48	75.53
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	520	9.29	1,596		90,923.38		1,319
Regular	520	100.00	1,401	87.78	89,773.87	98.73	1,316
No History	2	0.38	195	12.21	1,149.51	1.26	3
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	171	3.05	256		26,755.77		194
Return Sales	118	2.11	187		15,991.64		155
Regular	118	100.00	187	100.00	15,991.64	100.00	155
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	347	6.20	1,120		69,037.05		553
Stockorders	146	42.07	332	29.64	13,239.39	19.17	213
Supplemental Orders							
Customer Orders	193	55.61	699	62.41	43,396.59	62.85	263
Emergency Purchases	39	11.23	64	5.71	8,987.77	13.01	69
Other Receipts	5	1.44	25	2.23	3,413.30	4.94	8
Overages							
Net Adjustments	4	0.07	24		48.91		4
Plus	3	75.00	23	95.83	161.87		3
Minus	1	25.00	1	4.16	-112.96		1
Factory Returns							
Net Appreciation	7	0.12	20	0.34	18.97		43
Positive	5	71.42	19	95.00	76.51		34
Negative	2	28.57	1	5.00	-57.54		9
Parts Updated With Cost							
Parts With Comments	36						
Misc & Sublet Items							
Gross Sales			3		602.79		3
Lost Sales							
Return Sales			2		527.79		2
Parts Not On File, But Sold							
Gross Sales			61		4,890.39		45
Lost Sales			1		14.32		1
Return Sales			4		333.37		4

Sort Source: 200

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	371		877		14,646.05	
Active Parts	122	32.88	353	40.25	4,728.84	32.28
NS Parts	164	44.20	280	31.92	4,778.28	32.62
MO Parts	16	4.31	69	7.86	236.92	1.61
AP Parts	68	18.32	173	19.72	4,752.01	32.44
DP Parts	1	0.26	2	0.22	150.00	1.02
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange	3	0.80	3	0.34	225.00	
Memos On File	13					
Parts Added	24	6.46				
Active Parts	13	54.16				
NS Parts	10	41.66				
MO Parts						
AP Parts	1	4.16				
DP Parts						
SP Parts						
Parts & Memos Deleted	13					
Inventory Movement - Sales						
0 to 3 Months	70	18.86	569	64.88	6,427.28	43.88
4 to 6 Months	50	13.47	56	6.38	1,446.03	9.87
7 to 12 Months	58	15.63	18	2.05	959.43	6.55
Over 12 Months	89	23.98	221	25.19	5,294.31	36.14
New Parts No Sales	104	28.03	13	1.48	519.00	3.54
Inventory Movement - Receipts						
0 to 3 Months	41	11.05	18	2.05	1,804.49	12.32
4 to 6 Months	41	11.05	96	10.94	1,268.54	8.66
7 to 12 Months	60	16.17	81	9.23	3,372.04	23.02
Over 12 Months	120	32.34	423	48.23	5,574.83	38.06
New Parts No Receipts	109	29.38	259	29.53	2,626.15	17.93
Outstanding Orders	2	0.53	2		493.65	
Stockorders						
Supplemental Orders						
Customer Orders	2	100.00	2	100.00	493.65	100.00
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 200

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	32	8.62	50		5,644.02		50
Regular	32	100.00	50	100.00	5,644.02	100.00	50
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	6	1.61	10		1,192.50		6
Return Sales	5	1.34	7		634.60		6
Regular	5	100.00	7	100.00	634.60	100.00	6
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	15	4.04	23		3,207.76		19
Stockorders	1	6.66	1	4.34	350.34	10.92	1
Supplemental Orders							
Customer Orders	3	20.00	3	13.04	950.45	29.62	3
Emergency Purchases	11	73.33	15	65.21	1,795.17	55.96	14
Other Receipts	1	6.66	4	17.39	111.80	3.48	1
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments	1						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 300

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	350		12,348		30,359.58	
Active Parts	81	23.14	11,899	96.36	23,547.38	77.56
NS Parts	178	50.85	89	0.72	1,476.32	4.86
MO Parts	10	2.85	30	0.24	761.10	2.50
AP Parts	78	22.28	317	2.56	4,419.95	14.55
DP Parts	3	0.85	13	0.10	154.83	0.50
SP Parts						
DEL Parts						
Parts With No Cost	2	0.57				
Parts With Negative On-Hand						
Core/Exchange	3	0.85	3	0.02	185.00	
Memos On File	67					
Parts Added	9	2.57	2	0.01	64.06	0.21
Active Parts	1	11.11				
NS Parts	7	77.77	2	100.00	64.06	100.00
MO Parts						
AP Parts	1	11.11				
DP Parts						
SP Parts						
Parts & Memos Deleted	19					
Inventory Movement - Sales						
0 to 3 Months	90	25.71	11,908	96.43	24,053.18	79.22
4 to 6 Months	42	12.00	54	0.43	1,117.65	3.68
7 to 12 Months	48	13.71	77	0.62	758.54	2.49
Over 12 Months	109	31.14	308	2.49	4,418.94	14.55
New Parts No Sales	61	17.42	1	0.00	11.27	0.03
Inventory Movement - Receipts						
0 to 3 Months	58	16.57	2,181	17.66	7,297.33	24.03
4 to 6 Months	24	6.85	125	1.01	2,219.57	7.31
7 to 12 Months	35	10.00	9,600	77.74	15,064.76	49.62
Over 12 Months	158	45.14	442	3.57	5,777.92	19.03
New Parts No Receipts	75	21.42				
Outstanding Orders	10	2.85	217		1,215.68	
Stockorders	5	50.00	23	10.59	343.07	28.22
Supplemental Orders						
Customer Orders	6	60.00	194	89.40	872.61	71.77
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 300

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	54	15.42	939		6,940.63		217
Regular	54	100.00	939	100.00	6,940.63	100.00	217
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	9	2.57	11		260.72		9
Return Sales	12	3.42	73		1,009.26		24
Regular	12	100.00	73	100.00	1,009.26	100.00	24
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	35	10.00	1,637		5,044.16		52
Stockorders	15	42.85	67	4.09	743.82	14.74	21
Supplemental Orders							
Customer Orders	7	20.00	24	1.46	561.36	11.12	7
Emergency Purchases	8	22.85	9	0.54	198.76	3.94	10
Other Receipts	11	31.42	1,537	93.89	3,540.22	70.18	14
Overages							
Net Adjustments	3	0.85	34		323.98		3
Plus	3	100.00	34	100.00	323.98		3
Minus							
Factory Returns							
Net Appreciation							2
Positive							2
Negative							
Parts Updated With Cost	1	0.28	14		448.42		1
Parts With Comments	1						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 400

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	1,858		1,123		36,978.41	
Active Parts	82	4.41	131	11.66	4,838.76	13.08
NS Parts	1,471	79.17	704	62.68	25,328.95	68.49
MO Parts	2	0.10	3	0.26	3.84	0.01
AP Parts	299	16.09	282	25.11	6,621.08	17.90
DP Parts	4	0.21	3	0.26	185.78	0.50
SP Parts						
DEL Parts						
Parts With No Cost	23	1.23	2	0.17		
Parts With Negative On-Hand						
Core/Exchange	6	0.32	7	0.62	850.00	
Memos On File	367					
Parts Added	86	4.62	6	0.53	1,060.97	2.86
Active Parts	1	1.16				
NS Parts	85	98.83	6	100.00	1,060.97	100.00
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	76					
Inventory Movement - Sales						
0 to 3 Months	312	16.79	185	16.47	7,029.14	19.00
4 to 6 Months	182	9.79	76	6.76	3,566.52	9.64
7 to 12 Months	437	23.51	131	11.66	9,256.45	25.03
Over 12 Months	650	34.98	683	60.81	15,470.32	41.83
New Parts No Sales	277	14.90	48	4.27	1,655.98	4.47
Inventory Movement - Receipts						
0 to 3 Months	244	13.13	117	10.41	7,373.83	19.94
4 to 6 Months	170	9.14	144	12.82	5,808.66	15.70
7 to 12 Months	355	19.10	123	10.95	8,854.40	23.94
Over 12 Months	803	43.21	729	64.91	14,721.62	39.81
New Parts No Receipts	286	15.39	10	0.89	219.90	0.59
Outstanding Orders	31	1.66	36		6,413.17	
Stockorders	16	51.61	18	50.00	3,128.84	48.78
Supplemental Orders						
Customer Orders	16	51.61	18	50.00	3,284.33	51.21
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 400

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	149	8.01	204		17,151.01		250
Regular	149	100.00	204	100.00	17,151.01	100.00	250
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	51	2.74	58		6,182.01		52
Return Sales	22	1.18	30		4,079.95		28
Regular	22	100.00	30	100.00	4,079.95	100.00	28
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	88	4.73	120		10,842.29		104
Stockorders	12	13.63	17	14.16	1,269.19	11.70	13
Supplemental Orders							
Customer Orders	77	87.50	97	80.83	9,110.86	84.03	83
Emergency Purchases	5	5.68	6	5.00	462.24	4.26	8
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							4
Positive							4
Negative							
Parts Updated With Cost							
Parts With Comments	1						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 900

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	25		81		431.35	
Active Parts						
NS Parts	8	32.00	30	37.03	135.13	31.32
MO Parts	1	4.00				
AP Parts	16	64.00	51	62.96	296.22	68.67
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost	3	12.00				
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	12					
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months						
4 to 6 Months						
7 to 12 Months	1	4.00				
Over 12 Months	24	96.00	81	100.00	431.35	100.00
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months						
4 to 6 Months						
7 to 12 Months						
Over 12 Months	25	100.00	81	100.00	431.35	100.00
New Parts No Receipts						
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 900

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>	<u>TRANS COUNT</u>
Gross Sales							
Regular							
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales							
Regular							
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts							
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments		2					
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 997

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>
Inventory Balance	2					
Active Parts	2	100.00				
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost	2	100.00				
Parts With Negative On-Hand						
Core/Exchange						
Memos On File						
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	1	50.00				
4 to 6 Months						
7 to 12 Months						
Over 12 Months	1	50.00				
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months	1	50.00				
4 to 6 Months						
7 to 12 Months						
Over 12 Months	1	50.00				
New Parts No Receipts						
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 997

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>	<u>TRANS COUNT</u>
Gross Sales							
Regular							
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales							
Regular							
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts							
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 998

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	207		1,277		22,148.87	
Active Parts	72	34.78	342	26.78	18,133.10	81.86
NS Parts	106	51.20	2	0.15	335.20	1.51
MO Parts	17	8.21	925	72.43	2,636.25	11.90
AP Parts	12	5.79	8	0.62	1,044.32	4.71
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost	1	0.48				
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	12					
Parts Added	6	2.89				
Active Parts						
NS Parts	6	100.00				
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	14					
Inventory Movement - Sales						
0 to 3 Months	44	21.25	1,238	96.94	16,022.43	72.33
4 to 6 Months	33	15.94	14	1.09	3,055.52	13.79
7 to 12 Months	87	42.02	14	1.09	1,587.50	7.16
Over 12 Months	39	18.84	9	0.70	1,148.22	5.18
New Parts No Sales	4	1.93	2	0.15	335.20	1.51
Inventory Movement - Receipts						
0 to 3 Months	42	20.28	65	5.09	12,722.38	57.44
4 to 6 Months	35	16.90	1,111	87.00	6,959.69	31.42
7 to 12 Months	89	42.99	8	0.62	818.78	3.69
Over 12 Months	41	19.80	93	7.28	1,648.02	7.44
New Parts No Receipts						
Outstanding Orders	1	0.48	1		188.09	
Stockorders						
Supplemental Orders						
Customer Orders	1	100.00	1	100.00	188.09	100.00
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 998

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	22	10.62	207		11,288.25		95
Regular	22	100.00	207	100.00	11,288.25	100.00	95
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	7	3.38	23		1,667.02		18
Regular	7	100.00	23	100.00	1,667.02	100.00	18
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	18	8.69	51		8,360.68		24
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	18	100.00	51	100.00	8,360.68	100.00	24
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							1
Positive							1
Negative							1
Parts Updated With Cost	6	2.89					6
Parts With Comments	7						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 999

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>
Inventory Balance	9		3,443		11,916.29	
Active Parts	9	100.00	3,443	100.00	11,916.29	100.00
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	3					
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	7	77.77	3,443	100.00	11,916.29	100.00
4 to 6 Months						
7 to 12 Months	1	11.11				
Over 12 Months	1	11.11				
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months	5	55.55	3,284	95.38	10,475.51	87.90
4 to 6 Months	1	11.11	122	3.54	1,218.78	10.22
7 to 12 Months						
Over 12 Months	3	33.33	37	1.07	222.00	1.86
New Parts No Receipts						
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 999

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	6	66.66	1,994		6,689.46		331
Regular	6	100.00	1,994	100.00	6,689.46	100.00	331
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	3	33.33	61		204.21		9
Regular	3	100.00	61	100.00	204.21	100.00	9
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	3	33.33	2,953		9,224.41		4
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	3	100.00	2,953	100.00	9,224.41	100.00	4
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments	2						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	8,414		25,005		280,074.81	
Active Parts	1,234	14.66	18,523	74.07	123,566.57	44.11
NS Parts	5,382	63.96	2,974	11.89	92,037.78	32.86
MO Parts	50	0.59	1,047	4.18	3,730.26	1.33
AP Parts	1,712	20.34	2,393	9.57	55,703.73	19.88
DP Parts	36	0.42	68	0.27	5,036.47	1.79
SP Parts						
DEL Parts						
Parts With No Cost	219	2.60	4	0.01		
Parts With Negative On-Hand						
Core/Exchange	49	0.58	59	0.23	7,185.00	
Memos On File	1,165					
Parts Added	345	4.10	61	0.24	4,357.74	1.55
Active Parts	40	11.59	23	37.70	238.23	5.46
NS Parts	297	86.08	38	62.29	4,119.51	94.53
MO Parts						
AP Parts	8	2.31				
DP Parts						
SP Parts						
Parts & Memos Deleted	312					
Inventory Movement - Sales						
0 to 3 Months	1,724	20.48	19,641	78.54	119,370.47	42.62
4 to 6 Months	982	11.67	800	3.19	30,836.20	11.00
7 to 12 Months	1,735	20.62	1,108	4.43	51,788.02	18.49
Over 12 Months	2,727	32.41	3,320	13.27	72,633.87	25.93
New Parts No Sales	1,246	14.80	136	0.54	5,446.25	1.94
Inventory Movement - Receipts						
0 to 3 Months	1,309	15.55	7,018	28.06	93,612.31	33.42
4 to 6 Months	921	10.94	2,791	11.16	44,790.00	15.99
7 to 12 Months	1,529	18.17	10,615	42.45	65,149.19	23.26
Over 12 Months	3,274	38.91	4,299	17.19	73,574.12	26.26
New Parts No Receipts	1,381	16.41	282	1.12	2,949.19	1.05
Outstanding Orders	236	2.80	920		65,807.44	
Stockorders	146	61.86	251	27.28	17,539.28	26.65
Supplemental Orders						
Customer Orders	97	41.10	669	72.71	48,268.16	73.34
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	783	9.30	4,990		138,636.75		2,262
Regular	783	100.00	4,795	96.09	137,487.24	99.17	2,259
No History	2	0.25	195	3.90	1,149.51	0.82	3
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	237	2.81	335		34,391.00		261
Return Sales	167	1.98	381		23,586.68		240
Regular	167	100.00	381	100.00	23,586.68	100.00	240
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	506	6.01	5,904		105,716.35		756
Stockorders	174	34.38	417	7.06	15,602.74	14.75	248
Supplemental Orders							
Customer Orders	280	55.33	823	13.93	54,019.26	51.09	356
Emergency Purchases	63	12.45	94	1.59	11,443.94	10.82	101
Other Receipts	38	7.50	4,570	77.40	24,650.41	23.31	51
Overages							
Net Adjustments	7	0.08	58		372.89		7
Plus	6	85.71	57	98.27	485.85		6
Minus	1	14.28	1	1.72	-112.96		1
Factory Returns							
Net Appreciation	7	0.08	20	0.07	18.97		50
Positive	5	71.42	19	95.00	76.51		40
Negative	2	28.57	1	5.00	-57.54		10
Parts Updated With Cost	7	0.08	14		448.42		7
Parts With Comments	50						
Misc & Sublet Items							
Gross Sales			3		602.79		3
Lost Sales							
Return Sales			2		527.79		2
Parts Not On File, But Sold							
Gross Sales			61		4,890.39		45
Lost Sales			1		14.32		1
Return Sales			4		333.37		4