

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	11	\$40,268	\$21,667	\$5,630	41
31 - 45 Days	4	\$7,371	\$3,865	\$2,809	15
46 - 60 Days	9	-\$13,424	\$20,711	\$809	33
60 - 90 Days	2	\$7,258	\$2,564	\$4,911	7
90 Days and Over	1	\$5,000	0	\$5,000	4
Total	27	\$46,473	\$48,807	\$3,528	

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales
% of total unit sales result of dividing unit sales in age bucket by total unit sales