



Financial Management Objective Homework

Student Class # Chris Weber **Name:** N328 **Academy**

I plan to accomplish the following objective our next class on: 9-11-2017 **by**

Provide the relevant composite data

Department	Month	Page	Column
Used Car	July	21	2

Action plan for achieving objective
What is the area of focus?
Increase used vehicle average gross to \$1,600 per copy
What is the proposed plan? How will you achieve it?
Carefully manage used car process, eliminate unnecessary costs
Manage every single used car through the complete UVI process
How will you track your progress? What measurements, KPI's? How often will you track?
Track used car selling grosses monthly—Recon expense down? Holding gross? Training sales staff more often?
Who are the employees that will be involved, or impacted? Will they require training or assistance?
I will manage the process and train sales people to hold more gross
Is there a cost, or estimated cost for implementation?
No
Projected date of completion?

Jan.	Feb.	March	April	May	June
July	Aug.	Sept. 11	Oct.	Nov.	Dec.