

Date Sold	Stock #	Year	Make	Model	Days in Stock	Front End Gross	Finance Gross
6/12/2017	17X1177P	2014	DODGE	RAM	1	\$3,281.36	\$200
7/12/2017	7X1200P	2015	SUBARU	FORESTER	1	\$1,000	\$819
7/13/2017	7X1201P	2014	SUBARU	IMPREZA	1	\$1,000	\$1,799.72
7/27/2017	7X1133A	2014	SUBARU	FORESTER	1	\$1,851.19	\$1,203.80
7/31/2017	18X140A	2011	SUBARU	IMPREZA	1	\$238.51	\$0
6/19/2017	7X1145A	2009	LEXUS	RX350	3	\$700.01	\$497.30
7/27/2017	7X1110A	2011	FORD	FLEX	3	\$1,784.47	\$0
6/21/2017	7X1179P	2011	MINI	COOPER	4	\$2,877.14	\$200
7/1/2017	17X1180A	2006	SATURN	ION	5	\$110.20	\$400
7/17/2017	7X1137B	2016	HYUNDAI	GENESIS	6	\$1,650	\$3,810.62
6/6/2017	7X1165P	2014	SUBARU	BRZ	7	\$4,006.23	\$0
7/11/2017	7X1137A	2013	FORD	FLEX	7	\$551.65	\$226.26
6/17/2017	7X1163P	2014	SUBARU	CROSSTREK	10	\$1,776.71	\$1,000
6/20/2017	17X1045B	2008	PONTIAC	VIBE	10	\$2,583.81	\$0
6/21/2017	7X1173P	2014	MAZDA		3	\$1,896.10	\$181.67
6/29/2017	17X1220A	2016	SUBARU	IMPREZA	10	\$1,194.19	\$164
7/31/2017	7X1209P	2014	SUBARU	LEGACY	10	\$1,690.70	\$0
7/8/2017	7X1129P	2017	SUBARU	OUTBACK	11	(\$395.41)	\$1,591.05
6/30/2017	7X1163A	2008	JEEP	COMPASS	12	\$2,342.83	\$0
7/6/2017	7X1141P	2013	SUBARU	OUTBACK	12	(\$311.75)	\$554
7/12/2017	7X1188P	2017	SUBARU	CROSSTREK	12	\$370.64	\$0
6/14/2017	7X1162P	2012	SUBARU	OUTBACK	14	\$696.27	\$493
6/26/2017	7X1156P	2014	SUBARU	LEGACY	14	\$1,982.64	\$599.02
6/28/2017	7X1174P	2009	SUBARU	IMPREZA	14	\$1,579.95	\$1,765.29
7/12/2017	7X1184P	2012	CHEVY	CAMARO	14	\$4,376.10	\$2,680.05
7/11/2017	7X1185P	2006	SUBARU	BAJA	14	\$1,987.16	\$0
7/13/2017	7X1107A	2011	TOYOTA	CAMRY	14	\$2,826.75	\$983.12
7/15/2017	7X1183P	2015	SUBARU	OUTBACK	14	\$2,972.05	\$1,792.21
7/15/2017	7X1191P	2017	SUBARU	OUTBACK	15	(\$1,023.95)	\$855.95
7/15/2017	7X1148A	2010	SUBARU	IMPREZA	15	\$2,916.66	\$1,991.65
6/30/2017	7X1151B	2011	SUBARU	FORESTER	18	\$2,099.45	\$200
6/21/2017	7X1166P	2015	SUBARU	LEGACY	20	\$2,556.59	\$600
7/6/2017	17X1134A	2007	MERCURY	MILAN	20	\$1,050.75	\$0

7/13/2017	17X1283A	1998	FORD	EXPLORER	20		(\$350)	\$0
7/29/2017	7X1169P	2017	SUBARU	IMPREZA	22		\$1,684.76	\$1,300
7/29/2017	7X1132P	2017	SUBARU	OUTBACK	22	\$	277.59	\$1,781.95
7/17/2017	7X1152A	2009	HONDA	ACCORD	23		\$1,793.36	\$0
6/29/2017	17X1198A	2002	ACURA	MDX	24		\$1,309.39	\$0
6/29/2017	17X1157A	2009	GMC	SIERRA	24		\$2,261.74	\$0
7/22/2017	7X1187P	2017	SUBARU	OUTBACK	24		(\$217.95)	\$1,279
7/26/2017	7X1189P	2017	SUBARU	CROSSTREK	26		\$1,278.05	\$1,606.22
7/29/2017	7X1214P	2011	SUBARU	LEGACY	26		\$1,000	\$1,867.75
6/29/2017	7X1157P	2015	SUBARU	FORESTER	27		\$351.33	\$1,446.29
7/17/2017	7X1182P	2015	SUBARU	IMPREZA	27		\$4,510.28	\$0
6/23/2017	7X1150P	2015	DODGE	CHALLENGER	28		\$1,799.72	\$0
6/8/2017	7X1145P	2015	LEXUS	RX350	29		\$3,056.66	\$561.92
6/26/2017	7X1126P	2014	SUBARU	LEGACY	29		\$1,089.20	\$2,092.70
7/31/2017	7X1190P	2017	SUBARU	OUTBACK	31	\$	94.05	\$3,299.15
7/15/2017	17X1251A	2013	SUBARU	OUTBACK	32		\$3,134.10	\$1,594.66
7/11/2017	7X972A	2006	HONDA	CIVIC	34		\$1,487	\$0
6/30/2017	7X1148P	2015	SUBARU	FORESTER	42		\$946.77	\$914.45
7/26/2017	7X1178P	2014	SUBARU	LEGACY	42		\$1,981.48	\$2,182.55
7/11/2017	17X1090B	2005	CHEVY	TRAILBLAZER	45		\$1,345.60	\$0

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	47	\$74,063	\$36,544	\$2,353.35	52%
31 - 45 Days	6	\$8,989	\$7,990.81	\$2,829.97	7%
46 - 60 Days	14	\$8,701	\$14,737.94	\$1,674.19	16%
60 - 90 Days	19	\$8,479	\$29,390.29	\$1,993.14	21%
90 Days and Over	4	-\$1,659	\$800	\$214.81	4%
Total	90	\$98,573	\$89,463.84	\$2,089.30	

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales
% of total unit sales result of dividing unit sales in age bucket by total unit sales