



Dealer Labor Rate Survey

Complete this survey if you have a dealer (OEM) store.

Dealer	Labor Rate		Flat Rate Time Standard
	Single	Variable	
Toyota of Huntington Beach		C <u>140.-</u> W <u>130.-</u> M <u>72.50</u> R <u>140.-</u> I <u>130.-</u>	<input checked="" type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input type="checkbox"/> Mitchell <i>as needed</i> <input type="checkbox"/> Other
XXXXXXXXXX NORM REEVES HONDA		C <u>145</u> W <u>135</u> M <u>74.-</u> R <u>135</u>	<input checked="" type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input checked="" type="checkbox"/> Mitchell <input type="checkbox"/> Other
XXXXXXXXXX McKenna Subaru		C <u>130</u> W <u>125</u> M <u>70</u> R <u>120</u>	<input checked="" type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input checked="" type="checkbox"/> Motors <input type="checkbox"/> Mitchell <input type="checkbox"/> Other
XXXXXXXXXX Huntington Beach Ford		C <u>150</u> W <u>126</u> M <u>74.28</u> R <u>165 DIESEL</u>	<input checked="" type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input checked="" type="checkbox"/> Motors <input type="checkbox"/> Mitchell <input type="checkbox"/> Other
XXXXXXXXXX Huntington Beach Hyundai		C <u>149</u> W <u>128</u> M <u>74</u> R <u>149</u>	<input checked="" type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input checked="" type="checkbox"/> Motors <input type="checkbox"/> Mitchell <input type="checkbox"/> Other

Variable Rate Code(s):

C=Lowest, Most Competitive (ie., L.O.F., etc.)

W=Warranty

M=Maintenance Rate (Normal Factory Maintenance)

R =Highest, Repair Rate

I = Internal

