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AUTO/MATE, INC.  
EOMCLOSE  
PAGE 1

COMPANY: 01 GARVEY HYUNDAI  
PARTS INVENTORY / POS  
INVENTORY MANAGEMENT REPORT

RUN DATE: 03/02/2020  
RUN TIME: 07:31  
RUN BY: buzz

ANALYSIS FOR MONTH ENDING 02/29/2020 VENDOR = Hyundai											
INVENTORY	No. of Parts	%	VALUE	%	ON-HAND Piece Count	R E C E I P T S					
						STOCKS		SPECIALS		Value	
					PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value	
ACTIVE PARTS	598	12.0	35632.65	55.8	8493						
AUTO PHASE-OUT PARTS	1734	34.8	9249.58	14.5	1023						
DEALER PHASE-OUT PARTS	0		0.00		0						
MANUAL ORDER PARTS	2060	41.4	13754.85	21.6	688						
NON-STOCK PARTS	584	11.7	5168.68	8.1	497						
TOTAL INVENTORY	4976	100.0	63805.76	100.0	10701						
SALES (AT COST)											
ACTIVE PARTS	302	32.1	39749.44	29.8	1969						
AUTO PHASE-OUT PARTS	59	6.3	5449.67	4.1	81						
DEALER PHASE-OUT PARTS	0		0.00		0						
MANUAL ORDER PARTS	468	49.7	62821.01	47.1	1154						
NON-STOCK PARTS	112	11.9	25482.08	19.1	257						
TOTAL SALES (AT COST)	941	100.0	133502.20	100.0	3461						
TOTAL LOST SALES	130		14207.06		178						
TOTAL EMERGENCY PURCHASES	19		3492.39		63						
LEVEL OF SERVICE		86.1		88.0							
INVENTORY BY SOURCE											
SRC 003 OPA	271	5.4	15005.96	23.5	6595	65	313	6432.19	12	42	1329.24
SRC 004 TIRE TAX	1		0.00		45	0	0	0.00	0	0	0.00
SRC 010 HYUNDAI STANDARD S	2		38.00	.1	2	2	4	76.00	0	0	0.00
SRC 011 A CLASS	486	9.8	16132.68	25.3	2410	143	452	7179.69	0	0	0.00
SRC 012 B CLASS	944	19.0	8475.26	13.3	418	121	197	14264.05	0	0	0.00
SRC 013 C CLASS	1770	35.6	19472.57	30.5	1083	709	1010	65411.11	10	17	1937.75
SRC 014 D CLASS	264	5.3	1002.92	1.6	75	83	92	10554.84	0	0	0.00
SRC 015 E CLASS	819	16.5	1613.59	2.5	60	90	90	8494.41	0	0	0.00
SRC 016 F CLASS	367	7.4	780.63	1.2	38	40	40	6226.26	0	0	0.00
SRC 017 HYUNDAI DEFAULT	48	1.0	777.82	1.2	24	32	33	5739.00	0	0	0.00
SRC 800 TIRE SALES	4	.1	506.33	.8	9	3	25	1371.75	1	4	210.68
SALES (AT COST) BY SOURCE											
SRC 003 OPA	131	13.8	16055.45	11.8	1129						
SRC 010 HYUNDAI STANDARD S	2	.2	-38.00		-2						
SRC 011 A CLASS	143	15.1	8725.92	6.4	851						
SRC 012 B CLASS	106	11.2	15141.75	11.2	156						
SRC 013 C CLASS	378	39.8	66509.14	49.0	1013						
SRC 014 D CLASS	64	6.7	10157.98	7.5	87						
SRC 015 E CLASS	75	7.9	7087.53	5.2	74						
SRC 016 F CLASS	36	3.8	5712.60	4.2	36						
SRC 017 HYUNDAI DEFAULT	12	1.3	2717.15	2.0	42						
SRC 800 TIRE SALES	2	.2	3686.69	2.7	67						
SALES MOVEMENT											
Month End Tot	1016	20.4	34103.93	53.4	7727						
NO-SALE 1 TO 3 MONTHS	1381	27.8	14488.46	22.7	1384						
NO-SALE 4 TO 6 MONTHS	1057	21.2	5994.31	9.4	528						
NO-SALE 7 TO 9 MONTHS	781	15.7	3774.19	5.9	338						
NO-SALE 10 TO 12 MONTHS	583	11.7	1501.53	2.4	79						
NO-SALE 13 TO 15 MONTHS	42	.8	1198.81	1.9	167						
NO-SALE OVER 15 MONTHS	116	2.3	2744.53	4.3	478						

Gen

AUTO/STATE, INC.  
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COMPANY: 01 GARVEY HYUNDAI

2020

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RUN DATE: 03/02/2020  
RUN TIME: 07:31  
RUN BY: buzz

ANALYSIS FOR MONTH ENDING 02/29/2020 VENDOR = Hyundai

STATUS CHANGES & PARTS DROPPED			
PARTS PHASED IN	0	0.00	0
PARTS PHASED OUT	194	992.34	44
PARTS DROPPED	209	0.00	0

	0	0.00	0
	194	992.34	44
	209	0.00	0

Gen

AUTO/SALE, INC.  
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COMPANY: 01 GARVEY HYUNDAI  
PARTS INVENTORY POS  
INVENTORY MANAGEMENT REPORT

RUN DATE: 03/02/2020  
RUN TIME: 07:31  
RUN BY: buzz

ANALYSIS FOR MONTH ENDING 02/29/2020 VENDOR = Genesis

	No. of Parts	%	VALUE	%	ON-HAND Piece Count	R E C E I P T S			SPECIALS		
						STOCKS	Value		Value		Value
						PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value
<b>INVENTORY</b>											
ACTIVE PARTS	8	12.7	1312.56	59.2	17						
AUTO PHASE-OUT PARTS	0		0.00		0						
DEALER PHASE-OUT PARTS	0		0.00		0						
MANUAL ORDER PARTS	40	63.5	775.23	34.9	5						
NON-STOCK PARTS	15	23.8	131.13	5.9	6						
TOTAL INVENTORY	63	100.0	2218.92	100.0	28						
<b>SALES (AT COST)</b>											
ACTIVE PARTS	5	38.5	1364.00	27.7	12						
AUTO PHASE-OUT PARTS	0		0.00		0						
DEALER PHASE-OUT PARTS	0		0.00		0						
MANUAL ORDER PARTS	8	61.5	3561.07	72.3	15						
NON-STOCK PARTS	0		0.00		0						
TOTAL SALES (AT COST)	13	100.0	4925.07	100.0	27						
TOTAL LOST SALES	3		1030.87		3						
TOTAL EMERGENCY PURCHASES	0		0.00		0						
LEVEL OF SERVICE		81.3		82.7							
<b>INVENTORY BY SOURCE</b>											
SRC 013 C CLASS	5	7.9	38.97	1.8	3	0	0	0.00	0	0	0.00
SRC 015 E CLASS	1	1.6	0.00		0	0	0	0.00	0	0	0.00
SRC 020 GENESIS	57	90.5	2179.95	98.2	24	19	28	5661.39	0	0	0.00
<b>SALES (AT COST) BY SOURCE</b>											
SRC 020 GENESIS	13	100.0	4925.07	100.0	27						
<b>SALES MOVEMENT</b>											
Month End Tot	15	23.8	1912.88	86.2	15						
NO-SALE 1 TO 3 MONTHS	35	55.6	141.10	6.4	8						
NO-SALE 4 TO 6 MONTHS	4	6.3	72.78	3.3	2						
NO-SALE 7 TO 9 MONTHS	9	14.3	92.16	4.2	3						
NO-SALE 10 TO 12 MONTHS	0		0.00		0						
NO-SALE 13 TO 15 MONTHS	0		0.00		0						
NO-SALE OVER 15 MONTHS	0		0.00		0						
<b>STATUS CHANGES &amp; PARTS DROPPED</b>											
PARTS PHASED IN	0		0.00		0						
PARTS PHASED OUT	0		0.00		0						
PARTS DROPPED	0		0.00		0						

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COMPANY: 01 GARVEY HYUNDAI  
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INVENTORY MANAGEMENT REPORT

RUN DATE: 03/02/2020  
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RUN BY: buzz

ANALYSIS FOR MONTH ENDING 02/29/2020 VENDOR = Genesis

DataPoint	Description	
	Number of Parts on ROs	2
	Number of Parts Filled OSF	2
DP1	RO Off the Shelf Fill %	100.00 %
DP2	Total Idle Capital %	0.00 %
DP3	Negative On Hand	225.00
DP4	Parts with no Bin	852.88
DP5	Parts with no Cost	
DP6	Monthly Closing Inventory Value	2218.92
DP7	Lost Sales	1030.87
DP8	True Turns $((R-S)*12/Y)*(V/100)$	26.6350

DSP Totals

Line	Description	
A	Number of Stocking Parts on ROs	2
B	Number of Stocking Parts Filled OSF	2
C	RO Off the Shelf Fill % (B/A)*100	100.00 %
D	Value of Stocking Parts with MNS 6-11	72.78
E	Value of Stocking Parts with MNS 12+	.00
F	Value of Non-Stock Parts with MNS 3-5	.00
G	Value of Non-Stock Parts with MNS 6-8	92.16
H	Value of Non-Stock Parts with MNS 9-11	.00
I	Value of Non-Stock Parts with MNS 12+	.00
J	Total Idle Capital % $((E+I)/Y)*100$	0.00 %
K	Number of Parts with Negative O.H.	1
L	Value of Parts with Negative O.H.	225.00
M	Number of Parts with No Bin	1
N	Value of Parts with No Bin	852.88
O	Number of Parts with No Cost	

Month to Date Totals (Current through

P	Number of Parts/Trans with Lost Sales	3
Q	Value of Lost Sales	1030.87

Monthly Totals for (Month) Closed on

R	Monthly Cost of Sales	4925.07
S	Monthly Returns From Customers	.00
	Monthly Cycle Returns to Vendor	.00
	Decreasing Manual Onhand Adjustments	218.75
	Increasing Manual Onhand Adjustments	260.00
	Physical Inventory Adjustments (Net)	.00
T	Monthly Stock Order Receipts	5661.39
U	Monthly Receipts	5661.39
V	Stock Order Utilization (T/U)*100	100.00 %
W	Month Close Inventory - Stock Parts	1312.56
X	Month Close Inventory- Non-Stock Parts	906.36
Y	Month Close Inventory - All Parts	2218.92
	I/O Part Sales	.00
	I/O Part Returns and Deletes	.00

tires

AUTO/MATE, INC.

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PARTS INVENTORY / POS  
 INVENTORY MANAGEMENT REPORT

RUN DATE: 03/02/2020

RUN TIME: 07:31

RUN BY: buzz

ANALYSIS FOR MONTH ENDING 02/29/2020 VENDOR = tires

	No. of Parts	%	VALUE	%	ON-HAND Piece Count	R E C E I P T S					
						STOCKS		SPECIALS			
					PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value	
INVENTORY											
ACTIVE PARTS	2	1.3	0.00		0						
AUTO PHASE-OUT PARTS	0		0.00		0						
DEALER PHASE-OUT PARTS	0		0.00		0						
MANUAL ORDER PARTS	46	30.3	1348.32	28.9	20						
NON-STOCK PARTS	104	68.4	3324.87	71.1	38						
TOTAL INVENTORY	152	100.0	4673.19	100.0	58						
SALES (AT COST)											
ACTIVE PARTS	0		0.00		0						
AUTO PHASE-OUT PARTS	0		0.00		0						
DEALER PHASE-OUT PARTS	0		0.00		0						
MANUAL ORDER PARTS	4	17.4	1088.48	12.5	25						
NON-STOCK PARTS	19	82.6	7627.29	87.5	91						
TOTAL SALES (AT COST)	23	100.0	8715.77	100.0	116						
TOTAL LOST SALES	0		0.00		0						
TOTAL EMERGENCY PURCHASES	4		1335.92		16						
LEVEL OF SERVICE		82.6		84.7							
INVENTORY BY SOURCE											
SRC 800 TIRE SALES	152	100.0	4673.19	100.0	58	29	96	7586.06	4	16	1351.80
SALES (AT COST) BY SOURCE											
SRC 800 TIRE SALES	23	100.0	8715.77	100.0	116						
SALES MOVEMENT											
Month End Tot	27	17.8	3515.47	75.2	45						
NO-SALE 1 TO 3 MONTHS	76	50.0	545.72	11.7	9						
NO-SALE 4 TO 6 MONTHS	36	23.7	612.00	13.1	4						
NO-SALE 7 TO 9 MONTHS	13	8.6	0.00		0						
NO-SALE 10 TO 12 MONTHS	0		0.00		0						
NO-SALE 13 TO 15 MONTHS	0		0.00		0						
NO-SALE OVER 15 MONTHS	0		0.00		0						
STATUS CHANGES & PARTS DROPPED											
PARTS PHASED IN	0		0.00		0						
PARTS PHASED OUT	0		0.00		0						
PARTS DROPPED	0		0.00		0						

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ANALYSIS FOR MONTH ENDING 02/29/2020 VENDOR = tires

Description

Point	Description	
	Number of Parts on ROs	108
	Number of Parts Filled OSF	13
	RO Off the Shelf Fill %	12.04 %
DP1	Total Idle Capital %	0.00 %
DP2	Negative On Hand	102.00
DP3	Parts with no Bin	2474.28
DP4	Parts with no Cost	
DP5	Monthly Closing Inventory Value	4673.19
DP6	Lost Sales	.00
DP7	True Turns $((R-S)*12/Y)*(V/100)$	18.7342
DP8		

DSP Totals

Line	Description	
A	Number of Stocking Parts on ROs	25
B	Number of Stocking Parts Filled OSF	13
C	RO Off the Shelf Fill % (B/A)*100	52.00 %
D	Value of Stocking Parts with MNS 6-11	.00
E	Value of Stocking Parts with MNS 12+	.00
F	Value of Non-Stock Parts with MNS 3-5	803.00
G	Value of Non-Stock Parts with MNS 6-8	.00
H	Value of Non-Stock Parts with MNS 9-11	.00
I	Value of Non-Stock Parts with MNS 12+	.00
J	Total Idle Capital % $((E+I)/Y)*100$	0.00 %
K	Number of Parts with Negative O.H.	1
L	Value of Parts with Negative O.H.	102.00
M	Number of Parts with No Bin	9
N	Value of Parts with No Bin	2474.28
O	Number of Parts with No Cost	

Month to Date Totals (Current through

P	Number of Parts/Trans with Lost Sales	
Q	Value of Lost Sales	.00

Monthly Totals for (Month) Closed on

R	Monthly Cost of Sales	8715.77
S	Monthly Returns From Customers	120.46
	Monthly Cycle Returns to Vendor	663.00
	Decreasing Manual Onhand Adjustments	2282.80
	Increasing Manual Onhand Adjustments	2250.95
	Physical Inventory Adjustments (Net)	.00
T	Monthly Stock Order Receipts	7586.06
U	Monthly Receipts	8937.86
V	Stock Order Utilization (T/U)*100	84.88 %
W	Month Close Inventory - Stock Parts	.00
X	Month Close Inventory- Non-Stock Parts	4673.19
Y	Month Close Inventory - All Parts	4673.19

	I/O Part Sales	240.80
	I/O Part Returns and Deletes	.00

TOTAL

ANALYSIS FOR MONTH ENDING 02/29/2020 VENDOR = TOTAL

	No. of Parts	%	VALUE	%	ON-HAND Piece Count	R E C E I P T S			SPECIALS		
						STOCKS					
						PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value
INVENTORY											
ACTIVE PARTS	608	11.7	36945.21	52.3	8510						
AUTO PHASE-OUT PARTS	1734	33.4	9249.58	13.1	1023						
DEALER PHASE-OUT PARTS	0		0.00		0						
MANUAL ORDER PARTS	2146	41.3	15878.40	22.5	713						
NON-STOCK PARTS	703	13.5	8624.68	12.2	541						
TOTAL INVENTORY	5191	100.0	70697.87	100.0	10787						

SALES (AT COST)

ACTIVE PARTS	307	31.4	41113.44	27.9	1981
AUTO PHASE-OUT PARTS	59	6.0	5449.67	3.7	81
DEALER PHASE-OUT PARTS	0		0.00		0
MANUAL ORDER PARTS	480	49.1	67470.56	45.9	1194
NON-STOCK PARTS	131	13.4	33109.37	22.5	348
TOTAL SALES (AT COST)	977	100.0	147143.04	100.0	3604
TOTAL LOST SALES	133		15237.93		181
TOTAL EMERGENCY PURCHASES	23		4828.31		79
LEVEL OF SERVICE		85.9		87.6	

INVENTORY BY SOURCE

A.M

SRC 003 OPA	271	5.2	15005.96	21.2	6595	65	313	6432.19	12	42	1329.24
SRC 004 TIRE TAX	1		0.00		45	0	0	0.00	0	0	0.00
SRC 010 HYUNDAI STANDARD S	2		38.00	.1	2	2	4	76.00	0	0	0.00
SRC 011 A CLASS	486	9.4	16132.68	22.8	2410	143	452	7179.69	0	0	0.00
SRC 012 B CLASS	944	18.2	8475.26	12.0	418	121	197	14264.05	0	0	0.00
SRC 013 C CLASS	1775	34.2	19511.54	27.6	1086	709	1010	65411.11	10	17	1937.75
SRC 014 D CLASS	264	5.1	1002.92	1.4	75	83	92	10554.84	0	0	0.00
SRC 015 E CLASS	820	15.8	1613.59	2.3	60	90	90	8494.41	0	0	0.00
SRC 016 F CLASS	367	7.1	780.63	1.1	38	40	40	6226.26	0	0	0.00
SRC 017 HYUNDAI DEFAULT	48	.9	777.82	1.1	24	32	33	5739.00	0	0	0.00
SRC 020 GENESIS	57	1.1	2179.95	3.1	24	19	28	5661.39	0	0	0.00
SRC 800 TIRE SALES	156	3.0	5179.52	7.3	67	32	121	8957.81	5	20	1562.48

SALES (AT COST) BY SOURCE

SRC 003 OPA	131	13.3	16055.45	10.7	1129
SRC 010 HYUNDAI STANDARD S	2	.2	-38.00		-2
SRC 011 A CLASS	143	14.5	8725.92	5.8	851
SRC 012 B CLASS	106	10.8	15141.75	10.1	156
SRC 013 C CLASS	378	38.4	66509.14	44.5	1013
SRC 014 D CLASS	64	6.5	10157.98	6.8	87
SRC 015 E CLASS	75	7.6	7087.53	4.7	74
SRC 016 F CLASS	36	3.7	5712.60	3.8	36
SRC 017 HYUNDAI DEFAULT	12	1.2	2717.15	1.8	42
SRC 020 GENESIS	13	1.3	4925.07	3.3	27
SRC 800 TIRE SALES	25	2.5	12402.46	8.3	183

Source 3 = A.M  
Source 10-17 HY  
Source 20 Gen  
Source 800 tires

SALES MOVEMENT

Month End Tot	1058	20.4	39532.28	55.9	7787
NO-SALE 1 TO 3 MONTHS	1492	28.7	15175.28	21.5	1401
NO-SALE 4 TO 6 MONTHS	1097	21.1	6679.09	9.4	534
NO-SALE 7 TO 9 MONTHS	803	15.5	3866.35	5.5	341
NO-SALE 10 TO 12 MONTHS	583	11.2	1501.53	2.1	79

INC.

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ANALYSIS FOR MONTH ENDING 02/29/2020 VENDOR = TOTAL

NO-SALE 13 TO 15 MONTHS	42	.8	1198.81	1.7	167
NO-SALE OVER 15 MONTHS	116	2.2	2744.53	3.9	478
STATUS CHANGES & PARTS DROPPED					
PARTS PHASED IN	0		0.00		0
PARTS PHASED OUT	194		992.34		44
PARTS DROPPED	209		0.00		0