

BRANDON PARTS
MONTHLY SUMMARY REPORT

01FEB2020 07:52:20
01FEB2020 Month End JAN 2020

Grand Total

| | NBR OF PARTS | PERCENT | PARTS PIECES | PERCENT | PARTS COST | PERCENT |
|-------------------------------|--------------|---------|--------------|---------|------------|---------|
| Inventory Balance | 19,772 | | 31,849 | | 964,776.76 | |
| Active Parts | 9,736 | 49.24 | 29,102 | 91.37 | 820,096.47 | 85.00 |
| NS Parts | 9,093 | 45.98 | 1,586 | 4.97 | 81,692.74 | 8.46 |
| MO Parts | | | | | | |
| AP Parts | 795 | 4.02 | 633 | 1.98 | 16,232.58 | 1.68 |
| DP Parts | 148 | 0.74 | 528 | 1.65 | 46,754.97 | 4.84 |
| SP Parts | | | | | | |
| DEL Parts | | | | | | |
| Parts With No Cost | 16 | 0.08 | 15 | 0.04 | | |
| Parts With Negative On-Hand | 10 | 0.05 | 13 | | -1,935.20 | |
| Core/Exchange | 261 | 1.32 | 348 | 1.09 | 56,372.00 | |
| Memos On File | 6,295 | | | | | |
| Parts Added | 950 | 4.80 | 300 | 0.94 | 11,985.89 | 1.24 |
| Active Parts | 119 | 12.52 | 111 | 37.00 | 5,895.74 | 49.18 |
| NS Parts | 826 | 86.94 | 149 | 49.66 | 5,676.15 | 47.35 |
| MO Parts | | | | | | |
| AP Parts | 2 | 0.21 | 1 | 0.33 | 116.00 | 0.96 |
| DP Parts | 3 | 0.31 | 39 | 13.00 | 298.00 | 2.48 |
| SP Parts | | | | | | |
| Parts & Memos Deleted | 596 | | | | | |
| Inventory Movement - Sales | | | | | | |
| 0 to 3 Months | 6,100 | 30.85 | 26,027 | 81.71 | 619,638.36 | 64.22 |
| 4 to 6 Months | 2,429 | 12.28 | 2,081 | 6.53 | 144,520.00 | 14.97 |
| 7 to 12 Months | 3,211 | 16.24 | 1,981 | 6.21 | 119,435.69 | 12.37 |
| Over 12 Months | 3,640 | 18.40 | 1,190 | 3.73 | 35,072.54 | 3.63 |
| New Parts No Sales | 4,392 | 22.21 | 570 | 1.78 | 46,110.17 | 4.77 |
| Inventory Movement - Receipts | | | | | | |
| 0 to 3 Months | 5,869 | 29.68 | 24,665 | 77.44 | 643,097.01 | 66.65 |
| 4 to 6 Months | 2,573 | 13.01 | 2,552 | 8.01 | 149,869.00 | 15.53 |
| 7 to 12 Months | 3,388 | 17.13 | 2,317 | 7.27 | 140,517.49 | 14.56 |
| Over 12 Months | 3,761 | 19.02 | 2,006 | 6.29 | 21,758.80 | 2.25 |
| New Parts No Receipts | 4,181 | 21.14 | 309 | 0.97 | 9,534.46 | 0.98 |
| Outstanding Orders | 281 | 1.42 | 531 | | 69,301.83 | |
| Stockorders | 57 | 20.28 | 110 | 20.71 | 7,710.60 | 11.12 |
| Supplemental Orders | | | | | | |
| Customer Orders | 99 | 35.23 | 171 | 32.20 | 25,059.73 | 36.16 |
| Backorders | 137 | 48.75 | 250 | 47.08 | 36,531.50 | 52.71 |
| Stockorder Backorders | 97 | 34.51 | 186 | 35.02 | 23,601.48 | 34.05 |
| Supplementl Backorders | | | | | | |
| Customer Backorders | 43 | 15.30 | 64 | 12.05 | 12,930.02 | 18.65 |
| Outstanding Forced Orders | | | | | | |

BRANDON PARTS
 MONTHLY SUMMARY REPORT

| | NBR OF PARTS | PERCENT | PARTS PIECES | PERCENT | PARTS COST | PERCENT | TRANS COUNT |
|-----------------------------|--------------|---------|--------------|---------|------------|---------|-------------|
| Gross Sales | 2,924 | 14.78 | 15,839 | 98.20 | 665,928.04 | 97.29 | 7,983 |
| Regular | 2,816 | 96.30 | 15,555 | 1.69 | 647,905.58 | 2.19 | 7,833 |
| NO History | 121 | 4.13 | | | 14,618.56 | | 127 |
| Drop Ship | | | | | | | |
| Wholesale | 16 | 0.54 | 16 | 0.10 | 3,403.90 | 0.51 | 23 |
| Wholesale No History | | | | | | | |
| Wholesale Drop Ship | | | | | | | |
| Warranty | | | | | | | |
| Warranty No History | | | | | | | |
| Warranty Drop Ship | | | | | | | |
| Lost Sales | 70 | 0.35 | 100 | | 7,898.10 | | 76 |
| Return Sales | 546 | 2.76 | 1,571 | 99.55 | 119,333.85 | 99.03 | 722 |
| Regular | 540 | 98.90 | 1,564 | 0.06 | 118,185.30 | 0.02 | 715 |
| NO History | 1 | 0.18 | 1 | | 29.85 | | 1 |
| Defective | | | | | | | |
| Wholesale | 6 | 1.09 | 6 | 0.38 | 1,118.70 | 0.93 | 6 |
| Wholesale No History | | | | | | | |
| Wholesale Defective | | | | | | | |
| Warranty | | | | | | | |
| Warranty No History | | | | | | | |
| Warranty Defective | | | | | | | |
| Receipts | 2,317 | 11.71 | 13,068 | 46.74 | 553,166.51 | 47.89 | 3,449 |
| Stockorders | 1,239 | 53.47 | 6,108 | | 264,951.33 | | 1,939 |
| Supplemental Orders | | | | | | | |
| Customer Orders | 944 | 40.74 | 1,566 | 11.98 | 173,525.63 | 31.36 | 1,031 |
| Emergency Purchases | 12 | 0.51 | 68 | 0.52 | 3,766.75 | 0.68 | 22 |
| Other Receipts | 410 | 17.69 | 5,326 | 40.75 | 110,922.80 | 20.05 | 457 |
| Overages | | | | | | | |
| Net Adjustments | 43 | 0.21 | 314 | 79.61 | -36.88 | | 48 |
| Plus | 22 | 51.16 | 250 | 20.38 | 2,561.13 | | 26 |
| Minus | 21 | 48.83 | 64 | | -2,598.01 | | 22 |
| Factory Returns | 65 | 0.32 | 175 | | -4,158.55 | | 65 |
| Net Appreciation | 31 | 0.15 | 62 | 0.19 | 715.80 | | 130 |
| Positive | 20 | 64.51 | 29 | 46.77 | 1,190.48 | | 95 |
| Negative | 11 | 35.48 | 33 | 53.22 | -474.68 | | 35 |
| Parts Updated With Cost | 4 | 0.02 | | | | | |
| Parts With Comments | 9 | | | | | | |
| Misc & Sublet Items | | | | | | | |
| Gross Sales | | | | | | | |
| Lost Sales | | | | | | | |
| Return Sales | | | | | | | |
| Parts Not On File, But Sold | | | | | | | |
| Gross Sales | 290 | | | | 12,433.83 | | 207 |
| Lost Sales | | | | | | | |
| Return Sales | 16 | | | | 551.78 | | 13 |