

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	12,869		15,676		415,526.99	
Active Parts	2,696	20.94	13,013	83.01	295,286.74	71.06
NS Parts	8,907	69.21	17	0.10	4,839.75	1.16
MO Parts						
AP Parts	1,169	9.08	2,289	14.60	96,140.10	23.13
DP Parts	97	0.75	357	2.27	19,260.40	4.63
SP Parts						
DEL Parts						
Parts With No Cost	16	0.12	11	0.07		
Parts With Negative On-Hand						
Core/Exchange	82	0.63	142	0.90	20,430.00	
Memos On File	4,424					
Parts Added	496	3.85	85	0.54	3,159.30	0.76
Active Parts	50	10.08	15	17.64	582.55	18.43
NS Parts	415	83.66	3	3.52	152.80	4.83
MO Parts						
AP Parts	29	5.84	63	74.11	1,551.50	49.10
DP Parts	2	0.40	4	4.70	872.45	27.61
SP Parts						
Parts & Memos Deleted	593					
Inventory Movement - Sales						
0 to 3 Months	3,437	26.70	11,718	74.75	222,285.54	53.49
4 to 6 Months	1,980	15.38	1,377	8.78	61,248.30	14.73
7 to 12 Months	3,247	25.23	1,670	10.65	72,063.95	17.34
Over 12 Months	1,335	10.37	567	3.61	33,558.10	8.07
New Parts No Sales	2,870	22.30	344	2.19	26,371.10	6.34
Inventory Movement - Receipts						
0 to 3 Months	3,338	25.93	11,169	71.24	227,569.14	54.76
4 to 6 Months	2,107	16.37	1,657	10.57	80,089.10	19.27
7 to 12 Months	3,439	26.72	1,876	11.96	82,058.30	19.74
Over 12 Months	1,290	10.02	947	6.04	24,263.80	5.83
New Parts No Receipts	2,695	20.94	27	0.17	1,546.65	0.37
Outstanding Orders	145	1.12	481		30,236.85	
Stockorders	83	57.24	394	81.91	9,746.60	32.23
Supplemental Orders						
Customer Orders	67	46.20	87	18.08	20,490.25	67.76
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	1,101	8.55	6,221		157,883.38		3,069
Regular	1,061	96.36	6,102	98.08	151,482.48	95.94	2,996
No History	33	2.99	56	0.90	3,267.75	2.06	34
Drop Ship							
Wholesale	33	2.99	63	1.01	3,133.15	1.98	39
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	1	0.00	5		1.00		1
Return Sales	238	1.84	474		25,715.79		275
Regular	233	97.89	468	98.73	25,338.64	98.53	269
No History							
Defective							
Wholesale	5	2.10	6	1.26	377.15	1.46	6
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	732	5.68	5,093		123,510.80		921
Stockorders	334	45.62	1,939	38.07	49,396.70	39.99	453
Supplemental Orders							
Customer Orders	419	57.24	673	13.21	62,798.15	50.84	440
Emergency Purchases							
Other Receipts	27	3.68	2,481	48.71	11,315.95	9.16	28
Overages							
Net Adjustments	74	0.57	3,536		-10,741.36		92
Plus	21	28.37	886	25.05	4,146.04		27
Minus	53	71.62	2,650	74.94	-14,887.40		65
Factory Returns							
Net Appreciation	30	0.23	1,600	10.20	718.73		155
Positive	21	70.00	1,396	87.25	978.42		98
Negative	9	30.00	204	12.75	-259.69		57
Parts Updated With Cost	4	0.03					4
Parts With Comments	9						
Misc & Sublet Items							
Gross Sales			1		25.00		1
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			2		660.00		2
Lost Sales							
Return Sales							

Sort Source: 158

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	123		6		812.40	
Active Parts	16	13.00				
NS Parts	106	86.17				
MO Parts						
AP Parts	1	0.81	6	100.00	812.40	100.00
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File						
Parts Added	2	1.62				
Active Parts						
NS Parts	2	100.00				
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	32	26.01				
4 to 6 Months	20	16.26				
7 to 12 Months	31	25.20				
Over 12 Months	8	6.50	6	100.00	812.40	100.00
New Parts No Sales	32	26.01				
Inventory Movement - Receipts						
0 to 3 Months	33	26.82				
4 to 6 Months	20	16.26				
7 to 12 Months	30	24.39				
Over 12 Months	8	6.50	6	100.00	812.40	100.00
New Parts No Receipts	32	26.01				
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 158

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	5	4.06	25		3,317.74		7
Regular	5	100.00	25	100.00	3,317.74	100.00	7
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales							
Regular							
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	5	4.06	21		2,664.30		6
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	5	100.00	21	100.00	2,664.30	100.00	6
Overages							
Net Adjustments							1
Plus							1
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 500

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>
Inventory Balance	1					
Active Parts						
NS Parts	1	100.00				
MO Parts						
AP Parts						
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File						
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months						
4 to 6 Months						
7 to 12 Months						
Over 12 Months						
New Parts No Sales	1	100.00				
Inventory Movement - Receipts						
0 to 3 Months						
4 to 6 Months						
7 to 12 Months						
Over 12 Months						
New Parts No Receipts	1	100.00				
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 500

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>	<u>TRANS COUNT</u>
Gross Sales							
Regular							
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales							
Regular							
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts							
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			84		10,255.68		21
Lost Sales							
Return Sales			4		509.28		1

Sort Source: 999

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	376		2,133		42,017.19	
Active Parts	243	64.62	1,706	79.98	21,399.61	50.93
NS Parts	85	22.60	317	14.86	17,638.54	41.97
MO Parts						
AP Parts	48	12.76	110	5.15	2,979.04	7.09
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost	1	0.26				
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	6					
Parts Added	4	1.06	104	4.87	3,541.66	8.42
Active Parts						
NS Parts	4	100.00	104	100.00	3,541.66	100.00
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	6					
Inventory Movement - Sales						
0 to 3 Months	111	29.52	1,751	82.09	25,622.92	60.98
4 to 6 Months	56	14.89	188	8.81	5,709.06	13.58
7 to 12 Months	32	8.51	40	1.87	2,358.50	5.61
Over 12 Months	152	40.42	100	4.68	2,420.53	5.76
New Parts No Sales	25	6.64	54	2.53	5,906.18	14.05
Inventory Movement - Receipts						
0 to 3 Months	69	18.35	640	30.00	24,890.53	59.23
4 to 6 Months	51	13.56	645	30.23	7,175.32	17.07
7 to 12 Months	70	18.61	374	17.53	6,402.92	15.23
Over 12 Months	185	49.20	474	22.22	3,548.42	8.44
New Parts No Receipts	1	0.26				
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 999

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	47	12.50	153		8,786.58		103
Regular	47	100.00	153	100.00	8,786.58	100.00	103
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	6	1.59	7		612.40		6
Regular	6	100.00	7	100.00	612.40	100.00	6
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	22	5.85	199		10,712.77		25
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	22	100.00	199	100.00	10,712.77	100.00	25
Overages							
Net Adjustments	11	2.92	14		-757.78		12
Plus	6	54.54	8	57.14	693.62		7
Minus	5	45.45	6	42.85	-1,451.40		5
Factory Returns							
Net Appreciation	2	0.53	6	0.28	51.00		2
Positive	1	50.00	4	66.66	66.00		1
Negative	1	50.00	2	33.33	-15.00		1
Parts Updated With Cost	4	1.06					4
Parts With Comments							
Misc & Sublet Items							
Gross Sales			1		25.00		1
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			4,796		140,203.59		115
Lost Sales							
Return Sales			4,665		132,046.31		9

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	13,369		17,815		458,356.58	
Active Parts	2,955	22.10	14,719	82.62	316,686.35	69.09
NS Parts	9,099	68.06	334	1.87	22,478.29	4.90
MO Parts						
AP Parts	1,218	9.11	2,405	13.49	99,931.54	21.80
DP Parts	97	0.72	357	2.00	19,260.40	4.20
SP Parts						
DEL Parts						
Parts With No Cost	17	0.12	11	0.06		
Parts With Negative On-Hand						
Core/Exchange	82	0.61	142	0.79	20,430.00	
Memos On File	4,430					
Parts Added	502	3.75	189	1.06	6,700.96	1.46
Active Parts	50	9.96	15	7.93	582.55	8.69
NS Parts	421	83.86	107	56.61	3,694.46	55.13
MO Parts						
AP Parts	29	5.77	63	33.33	1,551.50	23.15
DP Parts	2	0.39	4	2.11	872.45	13.01
SP Parts						
Parts & Memos Deleted	599					
Inventory Movement - Sales						
0 to 3 Months	3,580	26.77	13,469	75.60	247,908.46	54.08
4 to 6 Months	2,056	15.37	1,565	8.78	66,957.36	14.60
7 to 12 Months	3,310	24.75	1,710	9.59	74,422.45	16.23
Over 12 Months	1,495	11.18	673	3.77	36,791.03	8.02
New Parts No Sales	2,928	21.90	398	2.23	32,277.28	7.04
Inventory Movement - Receipts						
0 to 3 Months	3,440	25.73	11,809	66.28	252,459.67	55.07
4 to 6 Months	2,178	16.29	2,302	12.92	87,264.42	19.03
7 to 12 Months	3,539	26.47	2,250	12.62	88,461.22	19.29
Over 12 Months	1,483	11.09	1,427	8.01	28,624.62	6.24
New Parts No Receipts	2,729	20.41	27	0.15	1,546.65	0.33
Outstanding Orders	145	1.08	481		30,236.85	
Stockorders	83	57.24	394	81.91	9,746.60	32.23
Supplemental Orders						
Customer Orders	67	46.20	87	18.08	20,490.25	67.76
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	1,153	8.62	6,399		169,987.70		3,179
Regular	1,113	96.53	6,280	98.14	163,586.80	96.23	3,106
No History	33	2.86	56	0.87	3,267.75	1.92	34
Drop Ship							
Wholesale	33	2.86	63	0.98	3,133.15	1.84	39
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	1	0.00	5		1.00		1
Return Sales	244	1.82	481		26,328.19		281
Regular	239	97.95	475	98.75	25,951.04	98.56	275
No History							
Defective							
Wholesale	5	2.04	6	1.24	377.15	1.43	6
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	759	5.67	5,313		136,887.87		952
Stockorders	334	44.00	1,939	36.49	49,396.70	36.08	453
Supplemental Orders							
Customer Orders	419	55.20	673	12.66	62,798.15	45.87	440
Emergency Purchases							
Other Receipts	54	7.11	2,701	50.83	24,693.02	18.03	59
Overages							
Net Adjustments	85	0.63	3,550		-11,499.14		105
Plus	27	31.76	894	25.18	4,839.66		35
Minus	58	68.23	2,656	74.81	-16,338.80		70
Factory Returns							
Net Appreciation	32	0.23	1,606	9.01	769.73		157
Positive	22	68.75	1,400	87.17	1,044.42		99
Negative	10	31.25	206	12.82	-274.69		58
Parts Updated With Cost	8	0.05					8
Parts With Comments	9						
Misc & Sublet Items							
Gross Sales			2		50.00		2
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			4,882		151,119.27		138
Lost Sales							
Return Sales			4,669		132,555.59		10