DMS

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SAVANNAH TOYOTA

	REYNOLDS 2213				GOOD
	Stocking Status	Inventory	% of Inventory	Guide	WARNING
	INVESTMENT	Value			DANGER
Normal or Active Stock		$361,321	64.71%	over 70%	GREAT
Automatic Phase Out		$76,318	13.67%	Less than 30%	Seldom used
Dealer Phase Out		$0	0%	Less than 1%	OK....BUT..
Manual Order		$88	00%	Less than 3%	OUCH !!!!! !!!!!
Non Stock Part $'s		$119,856	21%	Less than 5%	YIKES
Non Stock Part #'s*		18967	6%	Greater than 70% of PN's	
Core Clean		$3,600	1%	2835%	pieces
Core Dirty		$6,465	1%		pieces
Replace by hold	RBH	$37	0%	13	pieces
				NA	
Total Inventory		$558,413	102%		

	REYNOLDS			
			NADA	
Activity	Value	% of inventory	Guide	Notes
Current	$242,359	43.40%	75%	this is your current and active
1-3 Months	$173,624	31.09%	included	healthy parts inventory

4-6 Months	$83,015	14.87%	23%
7-9 Months	$44,175	7.91%	2%	65% Will likely become obso
10-12 Months	$8,849	1.58%	included	85% Will likely become obso
13-24 Months	$6,204	1.11%	0%	Technically Obsolete
25+ months	$187	0.03%	0%	
TOTAL	$558,413	100.00%		

CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat

OBSO POSITION (LINES 23-26 FROM ABOVE)	
NEG-ON-HAND (MINUS-ON-HAND)	PASS
CLEAN CORE	PASS
DIRTY CORE	FAIL
LOST SALES CALCULATOR VS. ACTUAL	FAIL
AVERAGE STOCK ORDER (NEEDED FOR FS TEMPLATE TRUE TURN CALCULATION)	PASS
MONTHS SUPPLY (FS TEMPLATE)	PASS
GROSS (TOTAL) TURNS (from your FSTemplate)	FAIL
TRUE (STOCK) TURNS (from your FS Template)	FAIL
FTFR (FIRST TIME FILL RATE) (from your parts class homework assignment)	PASS