

## Pre-Class Scavenger Hunt

**Directions:** Use your financial statement to find the following items. Complete and bring to class with you on Monday morning.

**Objective:** Completing this form will give you some working knowledge as to where to find accounts on your statement. This will allow you to spend more time learning concepts and less time searching for information.

Some financial statements may have the information combined with another account. Please ask your controller/office manager for specifics or call the Financial Management Instructor.

Item	Page	Line	Dollar Amount
Cash	___ 1 ___	___ 1 ___	___ \$550 ___
Contracts in Transit	___ 1 ___	___ 4 ___	___ \$857,638 ___
Vehicle Receivable	___ 1 ___	___ 6 ___	___ \$420,957 ___
Holdback	_____	_____	_____
Parts, Service, & Body Shop Receivable	___ 1 ___	___ 7 ___	___ \$294,172 ___
New Vehicles Sold YTD	___ 1 ___	___ 52 ___	___ 69 ___
Total Expenses	___ 2 ___	___ 66 ___	___ \$391,356 ___
Total Dealership Net Profit	___ 2 ___	___ 74 ___	___ \$84,946 ___
Total Dealership Sales	___ 2 ___	___ 1 ___	___ \$3,329,479 ___
New Vehicle Operating Profit	___ 2 ___	___ 13 A ___	___ \$59,173 ___
YTD Pre-Owned Vehicle Retail Sales	___ 4 ___	___ 28 ___	___ \$655,718 ___
YTD Parts Dept. Expense	___ 3 ___	___ 66 F ___	___ \$58,790 ___
Service Dept. Internal Gross Profit	___ 4 ___	___ 36 ___	___ \$32,762 ___
Cost of Labor	___ 4 ___	38(SALES-GROSS)	___ \$43,377 ___
Effective Labor Rate	___ 4 ___	38(SALES/HRS SOLD)	___ \$103.13 ___