



Professional Series Pre-Course Work

Interview your Direct Supervisor in order to answer the following questions.

1. What do you want me (the student) to learn or achieve from the NADA Management Professional course?

• Insight into processes / dealership functions that Brittany does not work in every day.
• learn to use Brittany's skills / knowledge to make the team around her better.

2. What would you like me to bring back to the workplace as a result of this training?

• Summary of information / skills learned and ideas of how Brittany can continue to develop

3. How will what I learn in the program be shared with the rest of the team (if applicable)?

• Brittany will use the knowledge / skills she gains to coach / teach others more effectively.

4. How will what I learn be integrated into day-to-day work upon return?

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applying what I learned to what I already know and to future training of the dealership. It gives more more of an opportunity to ask questions on things I am yet to learn.



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5. In your role as a Direct Supervisor, what three things challenge you the most?

- Communication
- Slowing down daily processes to invest in others' understanding of business

Self-reflect on the following question:

1. What is my purpose for attending this course?

To identify what I know and what I need to learn in order to grow in my dealership and ask questions to expand my knowledge.

Thank you for your participation! See you in the course.