

Date Sold	Stock #	Year	Make	Model	Days in Stock	Front End Gross	Finance Gross
06/03/17	LV151076	15	JEEP	GR CHEROKEE	67	\$1,228	\$0
06/06/17	LU112928	12	DODGE	CHARGER	24	\$289	\$0
06/06/17	LP425722	14	JEEP	GR CHEROKEE	13	(\$814)	\$343
06/07/17	LU709617	15	CHRYSLER	200	14	\$1,858	\$129
06/07/17	LP467146	14	CHRYSLER	T&C	27	\$1,475	\$3,626
06/08/17	LV525793	13	JEEP	WRANGLER	24	\$227	\$2,950
06/08/17	LP512174	14	JEEP	COMPASS	105	(\$508)	\$350
06/09/17	LU535362	13	DODGE	JOURNEY	31	\$790	\$0
06/10/17	LU770105	15	JEEP	CHEROKEE	31	\$1,231	\$0
06/19/17	LP172137	16	CHRYSLER	GR CARAVAN	19	\$591	\$1,475
06/12/17	LP174374	15	DODGE	DART	59	(\$662)	\$3,082
06/14/17	LU681318	13	DODGE	DURANGO	27	\$319	\$206
06/16/17	LP775638	15	JEEP	GR CHEROKEE	36	\$260	\$1,460
06/16/17	LV326522	14	JEEP	WRANGLER	74	(\$279)	\$1,971
06/17/17	LP316811	14	DODGE	RAM	59	\$276	\$0
06/17/17	LU715981	15	CHRYSLER	T&C	23	\$565	\$0
06/20/17	LU176660	14	JEEP	WRANGLER	53	\$335	\$2,272
06/20/17	LU441266	14	JEEP	GR CHEROKEE	31	\$1,486	\$1,342
06/22/17	LP739656	15	DODGE	RAM	47	\$912	\$2,525
06/23/17	LU701607	17	JEEP	GR CHEROKEE	14	\$2,179	\$3,436
06/23/17	LP641082	15	DODGE	RAM	64	\$70	\$260
06/24/17	LU218619	14	DODGE	RAM	32	\$549	\$1,230
06/24/17	LP608009	15	JEEP	GR CHEROKEE	100	(\$850)	\$2,228
06/24/17	LU048223	11	TOYOTA	RAV4	30	\$698	\$1,974
06/26/17	LU310440	14	DODGE	RAM	58	\$736	\$1,750
06/29/17	LP218819	14	JEEP	GR CHEROKEE	76	\$156	\$2,377
06/29/17	LP474377	14	JEEP	GR CHEROKEE	36	(\$77)	\$2,064
06/29/17	LU725524	15	JEEP	GR CHEROKEE	36	\$587	\$3,636
06/30/17	LU586858	15	CHRYSLER	200	41	(\$247)	\$1,159
06/30/17	LUD95042	16	JEEP	RENEGADE	32	\$1,949	\$0
06/30/17	LP172128	16	CHRYSLER	GR CARAVAN	30	\$445	\$158
07/01/17	LP125775	16	CHRYSLER	200	9	(\$184)	\$773
07/01/17	LP671994	14	DODGE	DART	78	(\$943)	\$886

07/05/17	LP244488	14	DODGE	RAM	54	(\$221)	\$2,052
07/06/17	LP988808	15	CHRYSLER	T&C	43	(\$1,086)	\$632
07/06/17	LU666460	15	JEEP	CHEROKEE	20	\$382	\$0
07/07/17	LP192753	14	CHRYSLER	T&C	44	(\$969)	\$1,160
07/07/17	LU264401	15	JEEP	PATRIOT	52	\$132	\$620
07/08/17	LU212740	14	JEEP	WRANGLER	43	\$433	\$2,378
07/10/17	LU527504	15	JEEP	WRANGLER	45	\$2,132	\$2,558
07/10/17	LP185194	14	JEEP	WRANGLER	1	\$2,632	\$3,673
07/10/17	LP208983	14	JEEP	GR CHEROKEE	53	(\$12)	\$0
07/11/17	LP412300	14	DODGE	DURANGO	94	(\$320)	\$0
07/11/17	LP202628	16	JEEP	WRANGLER	12	\$1,098	\$0
07/12/17	LP686262	15	DODGE	JOURNEY	69	(\$158)	\$914
07/12/17	LP818446	15	DODGE	DURANGO	11	\$207	\$2,970
07/12/17	LP506507	14	JEEP	GR CHEROKEE	12	\$1,686	\$1,386
07/13/17	LP496806	14	JEEP	GR CHEROKEE	50	(\$799)	\$1,722
07/14/17	LU153927	13	DODGE	DART	44	\$339	\$1,235
07/14/17	LU182500	14	JEEP	GR CHEROKEE	8	\$4,562	\$4,087

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	30	\$25,368	\$36,811	\$2,073	43%
31 - 45 Days	15	\$9,493	\$20,004	\$1,966	21%
46 - 60 Days	10	\$378	\$15,126	\$1,550	14%
60 - 90 Days	11	-\$2,973	\$14,479	\$1,046	16%
90 Days and Over	4	-\$2,495	\$2,578	\$21	6%
Total	70	\$29,772	\$88,998	\$1,697	

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales
% of total unit sales result of dividing unit sales in age bucket by total unit sales

Date Sold	Stock #	Year	Make	Model	Days in Stock	Front End Gross	Finance Gross
07/10/17	LP185194	14	JEEP	WRANGLER	1	\$2,632	\$3,673
7/28/17	LP579718	14	JEEP	GR CHEROKEE	1	(\$900)	\$468
07/17/17	LU464200	14	CHRYSLER	T&C	4	\$3,033	\$0
07/31/17	LU573201	16	JEEP	PATRIOT	5	\$1,719	\$0
07/14/17	LU182500	14	JEEP	GR CHEROKEE	8	\$4,562	\$4,087
07/01/17	LP125775	16	CHRYSLER	200	9	(\$184)	\$773
07/12/17	LP818446	15	DODGE	DURANGO	11	\$207	\$2,970
07/31/17	LP807047	15	JEEP	GR CHEROKEE	11	\$510	\$1,500
07/31/17	LP202207	15	DODGE	DURANGO	11	\$694	\$623
07/11/17	LP202628	16	JEEP	WRANGLER	12	\$1,098	\$0
07/12/17	LP506507	14	JEEP	GR CHEROKEE	12	\$1,686	\$1,386
06/06/17	LP425722	14	JEEP	GR CHEROKEE	13	(\$814)	\$343
06/07/17	LU709617	15	CHRYSLER	200	14	\$1,858	\$129
06/23/17	LU701607	17	JEEP	GR CHEROKEE	14	\$2,179	\$3,436
07/22/17	LP698835	14	JEEP	GR CHEROKEE	14	\$1,437	\$2,754
07/22/17	LU815092	15	JEEP	GR CHEROKEE	15	\$77	\$0
07/17/17	LP760313	15	DODGE	RAM	17	\$1,124	
06/19/17	LP172137	16	CHRYSLER	GR CARAVAN	19	\$591	\$1,475
07/15/17	LP581705	17	DODGE	JOURNEY	19	(\$2,471)	\$2,302
07/19/17	LP787345	15	CHRYSLER	300	19	\$1,003	\$235
07/06/17	LU666460	15	JEEP	CHEROKEE	20	\$382	\$0
07/21/17	LP610587	16	JEEP	PATRIOT	21	\$477	\$1,743
07/15/17	LU625036	15	JEEP	GR CHEROKEE	22	\$451	\$0
06/17/17	LU715981	15	CHRYSLER	T&C	23	\$565	\$0
06/06/17	LU112928	12	DODGE	CHARGER	24	\$289	\$0
06/08/17	LV525793	13	JEEP	WRANGLER	24	\$227	\$2,950
06/07/17	LP467146	14	CHRYSLER	T&C	27	\$1,475	\$3,626
06/14/17	LU681318	13	DODGE	DURANGO	27	\$319	\$206
06/24/17	LU048223	11	TOYOTA	RAV4	30	\$698	\$1,974
06/30/17	LP172128	16	CHRYSLER	GR CARAVAN	30	\$445	\$158
06/09/17	LU535362	13	DODGE	JOURNEY	31	\$790	\$0
06/10/17	LU770105	15	JEEP	CHEROKEE	31	\$1,231	\$0
06/20/17	LU441266	14	JEEP	GR CHEROKEE	31	\$1,486	\$1,342

06/24/17	LU218619	14	DODGE	RAM	32	\$549	\$1,230
06/30/17	LUD95042	16	JEEP	RENEGADE	32	\$1,949	\$0
07/26/17	LU511699	15	CHRYSLER	1500	32	\$2,116	\$1,150
06/16/17	LP775638	15	JEEP	GR CHEROKEE	36	\$260	\$1,460
06/29/17	LP474377	14	JEEP	GR CHEROKEE	36	(\$77)	\$2,064
06/29/17	LU725524	15	JEEP	GR CHEROKEE	36	\$587	\$3,636
06/30/17	LU586858	15	CHRYSLER	200	41	(\$247)	\$1,159
07/06/17	LP988808	15	CHRYSLER	T&C	43	(\$1,086)	\$632
07/08/17	LU212740	14	JEEP	WRANGLER	43	\$433	\$2,378
07/07/17	LP192753	14	CHRYSLER	T&C	44	(\$969)	\$1,160
07/14/17	LU153927	13	DODGE	DART	44	\$339	\$1,235
07/10/17	LU527504	15	JEEP	WRANGLER	45	\$2,132	\$2,558
06/22/17	LP739656	15	DODGE	RAM	47	\$912	\$2,525
07/13/17	LP496806	14	JEEP	GR CHEROKEE	50	(\$799)	\$1,722