

| Date Sold | Stock # | Year | Make   | Model     | Days in Stock | Front End Gross | Finance Gross |
|-----------|---------|------|--------|-----------|---------------|-----------------|---------------|
| 6/3/2017  | 9319HP  | 16   | HONDA  | CRV       | 31            | \$ 794.00       | \$ -          |
| 6/3/2017  | G960    | 16   | HONDA  | FIT       | 31            | \$ (531.00)     | \$ 201.00     |
| 6/3/2017  | 9270HP  | 15   | HONDA  | ACC       | 67            | \$ (1,399.00)   | \$ 3,307.00   |
| 6/5/2017  | H11891  | 11   | HONDA  | CI        | 30            | \$ 663.00       | \$ -          |
| 6/5/2017  | H04621  | 1    | HONDA  | ACC       | 15            | \$ 1,855.00     | \$ -          |
| 6/6/2017  | H11991  | 13   | LEXUS  | ES300     | 18            | \$ 3,593.00     | \$ 2,320.00   |
| 6/7/2017  | H09015  | 13   | HONDA  | CRV       | 11            | \$ 1,851.00     | \$ 650.00     |
| 6/7/2017  | H10011  | 11   | HONDA  | ODY       | 12            | \$ 1,416.00     | \$ 576.00     |
| 6/7/2017  | H12121  | 8    | HONDA  |           | 11            | \$ 2,689.00     | \$ -          |
| 6/9/2017  | H12211  | 9    | N      | FRONTIEER | 8             | \$ 2,254.00     | \$ 510.00     |
| 6/9/2017  | 9318HP  | 14   | HONDA  | PILOT     | 12            | \$ 940.00       | \$ 474.00     |
| 6/10/2017 | H09401  | 14   | HONDA  | CIV       | 38            | \$ (950.00)     | \$ 1,016.00   |
| 6/10/2017 | H0481H  | 16   | A      | TLX       | 72            | \$ (252.00)     | \$ 1,815.00   |
| 6/10/2017 | H07371  | 17   | HONDA  | ACC       | 18            | \$ (34.00)      | \$ 150.00     |
| 6/10/2017 | 9306HP  | 15   | HONDA  | ODY       | 109           | \$ (255.00)     | \$ 1,067.00   |
| 6/10/2017 | 9328HP  | 14   | HONDA  | CI        | 63            | \$ (609.00)     | \$ 969.00     |
| 6/12/2017 | H13231  | 15   | HONDA  | ACC       | 37            | \$ (707.00)     | \$ 2,272.00   |
| 6/13/2017 | 9263HP  | 14   | HONDA  | CRV       | 12            | \$ (715.00)     | \$ 1,200.00   |
| 6/13/2017 | H12461  | 14   | HONDA  | CI        | 64            | \$ 2,108.00     | \$ -          |
| 6/13/2017 | H0037H  | 9    | MINI   | COOPER    | 17            | \$ 2,217.00     | \$ -          |
| 6/13/2017 | G2407H  | 17   | N      | ACC       | 34            | \$ 1,530.00     | \$ 864.00     |
| 6/14/2017 | 9363HP  | 16   | HONDA  | ODY       | 22            | \$ 197.00       | \$ 750.00     |
| 6/14/2017 | H10521  | 14   | HONDA  | ACC       | 12            | \$ 1,313.00     | \$ 2,565.00   |
| 6/14/2017 | H11681  | 14   | CHEVY  | EQUIN OX  | 50            | \$ 2,348.00     | \$ -          |
| 6/14/2017 | H13031  | 4    | HONDA  | ACC       | 19            | \$ 1,660.00     | \$ -          |
| 6/15/2017 | H05271  | 6    | HONDA  | CRV       | 10            | \$ 1,372.00     | \$ -          |
| 6/16/2017 | H12441  | 15   | HONDA  | PILOT     | 15            | \$ 2,389.00     | \$ 771.00     |
| 6/17/2017 | H08801  | 11   | TOYOTA | CAMRY     | 12            | \$ (45.00)      | \$ 1,243.00   |
| 6/17/2017 | 9322HP  | 17   | HONDA  | ACC       | 65            | \$ 254.00       | \$ -          |
| 6/17/2017 | H12445  | 15   | HONDA  | ACC       | 45            | \$ 613.00       | \$ 2,156.00   |
| 6/17/2017 | 9289HP2 | 10   | HONDA  | ACC       | 11            | \$ (212.00)     | \$ 535.00     |

|           |         |    |       |        |     |    |            |    |          |
|-----------|---------|----|-------|--------|-----|----|------------|----|----------|
| 6/19/2017 | G11291  | 16 | HONDA | ODY    | 19  | \$ | 3,800.00   | \$ | 3,045.00 |
| 6/19/2017 | H07121  | 16 | MAZDA | MX3    | 77  | \$ | (1,429.00) | \$ | 1,146.00 |
| 6/20/2017 | 9325HP  | 14 | HONDA | ODY    | 19  | \$ | (909.00)   | \$ | -        |
| 6/20/2017 | 9243HP  | 16 | HONDA | ACC    | 45  | \$ | 304.00     | \$ | 1,290.00 |
| 6/20/2017 | H09941  | 16 | HONDA | ACC    | 121 | \$ | (1,354.00) | \$ | -        |
| 6/20/2017 | 9260HP  | 14 | HONDA | HRV    | 27  | \$ | 1,266.00   | \$ | -        |
| 6/21/2017 | H07711  | 6  | HONDA | CRV    | 85  | \$ | 1,565.00   | \$ | 700.00   |
| 6/21/2017 | G24062  | 7  | HONDA | CRV    | 20  | \$ | 182.00     | \$ | 114.00   |
| 6/21/2017 | 9349HP  | 14 | HONDA | CI     | 20  | \$ | 167.00     | \$ | -        |
| 6/21/2017 | 9259HP  | 14 | HONDA | CRV    | 21  | \$ | (33.00)    | \$ | 700.00   |
| 6/21/2017 | H11501  | 15 | HONDA | CRV    | 20  | \$ | 1,972.00   | \$ | -        |
| 6/21/2017 | H11211  | 7  | HONDA | CROSS  | 53  | \$ | 238.00     | \$ | 317.00   |
| 6/22/2017 | H07851  | 3  | HONDA |        | 12  | \$ | 728.00     | \$ | 1,182.00 |
| 6/23/2017 | H07851  | 16 | HONDA | ACC    | 43  | \$ | (224.00)   | \$ | -        |
| 6/23/2017 | 9321HP  | 15 | HONDA | PILOT  | 60  | \$ | (93.00)    | \$ | -        |
| 6/24/2017 | H13371  | 13 | N     | ALTIMA | 14  | \$ | (2,223.00) | \$ | -        |
| 6/24/2017 | 9255HP1 | 16 | HONDA | CI     | 52  | \$ | 1,043.00   | \$ | 3,783.00 |
| 6/24/2017 | 9300HP  | 16 | HONDA | ACC    | 80  | \$ | 106.00     | \$ | 700.00   |
| 6/24/2017 | H13281  | 14 | HONDA | CR     | 23  | \$ | (1,015.00) | \$ | 700.00   |
| 6/27/2017 | 9346HP  | 15 | HONDA | CR     | 34  | \$ | (763.00)   | \$ | 3,785.00 |
| 6/27/2017 | 9329HP  | 14 | HONDA | ODY    | 52  | \$ | 2,769.00   | \$ | 589.00   |
| 6/27/2017 | H07601  | 7  | HONDA | CI     | 91  | \$ | 1,042.00   | \$ | 1,215.00 |

| Days in Inventory | Unit Sales | Total Front Gross \$ | Total F&I Gross \$ | \$ PUVR     | % of total unit sales |
|-------------------|------------|----------------------|--------------------|-------------|-----------------------|
| 0 - 30 Days       | 75         | \$92,878             | 55,697             | 1981        | 50%                   |
| 31 - 45 Days      | 29         | \$18,659             | 26030              | 1541        | 19%                   |
| 46 - 60 Days      | 20         | \$7,616              | 18524              | 1307        | 13%                   |
| 60 - 90 Days      | 15         | -\$5,920             | 13485              | 504         | 10%                   |
| 90 Days and Over  | 10         | -\$4,234             | 10459              | 622         | 6%                    |
| <b>Total</b>      | <b>149</b> | <b>\$108,999</b>     | <b>124195</b>      | <b>5955</b> |                       |

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales  
% of total unit sales result of dividing unit sales in age bucket by total unit sales