

DAYS	MDS	COST TO MARKET	ACV	AVG RECON	AVG RECON PROFIT	PRICE TO MRKT	PRICE	PROFIT	
0-15	45	88%	\$ 10,000	\$ 2,800	\$ 1,680	98%	\$ 14,545	\$ 3,425.45	
15-30	45	89%	\$ 10,000	\$ 2,800	\$ 1,680	97%	\$ 14,382	\$ 3,262.05	
31-45	45	91%	\$ 10,000	\$ 2,800	\$ 1,680	96%	\$ 14,222	\$ 3,102.22	
46-60	45	93%	\$ 10,000	\$ 2,800	\$ 1,680	96%	\$ 13,763	\$ 2,643.44	
60+	45	95%	\$ 10,000	\$ 2,800	\$ 1,680	95%	\$ 13,474	\$ 2,353.68	
							Wholesale	\$ 10,300	\$300

GROSS% OF SALE	TURN	GROI
24%	24	565%
23%	12	272%
22%	8	174%
19%	6	115%
17%	4	70%
3%	90	262%