



Financial Management Objective Homework

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Name: N327-1
2 **Academy**

I plan to accomplish the following objective our next class on:
August 14,2017
by

Provide the relevant composite data

Department	Month	Page	Column
Service	06	35	2
Parts	06	43	2

Action plan for achieving objective
What is the area of focus?
Parts and Service Discounts
What is the proposed plan? How will you achieve it?
Increase profit in customer pay labor and parts, monitor and require manager approval for any discounts given.
How will you track your progress? What measurements, KPI's? How often will you track?
Discounts are posted in accounting to a sub account of customer pay labor. Discounts will be tracked weekly.
Who are the employees that will be involved, or impacted? Will they require training or assistance?
Parts Manager, Service Manager. ASM
Is there a cost, or estimated cost for implementation?
No
Projected date of completion? 7/1/2017

Jan. \$17,772	Feb. \$18,815	March \$21,192	April \$17,387	May \$21,111	June \$22,097
July \$10,043	Aug.	Sept.	Oct.	Nov.	Dec.