

## Pre-Class Scavenger Hunt

**Directions: Use your financial statement to find the following items. Complete and bring to class with you on Monday morning.**

**Objective: Completing this form will give you some working knowledge as to where to find accounts on your statement. This will allow you to spend more time learning concepts and less time searching for information.**

**Some financial statements may have the information combined with another account. Please ask your controller/office manager for specifics or call the Financial Management Instructor.**

Item Amount	Page	Line	Dollar
Cash	__1__	__10__	_4,885,857__
Contracts in Transit	__1__	__6__	_3,287,186__
Vehicle Receivable	__1__	__13__	_240,096__
Holdback	__11__	__WIC/RIM?__	_17__
Parts, Service, & Body Shop Receivable _1,266,683__		__1__    __12__	
New Vehicles Sold YTD _50,278,639__	__8__	__37__	
Total Expenses __723,610__	__2__	__73__	
Total Dealership Net Profit	__2__	__74__	_209,394__
Total Dealership Sales _6,970,944__	__4__	__1__	
New Vehicle Operating Profit __59,742__	__4__	__51__	
YTD Pre-Owned Vehicle Retail Sales __15,656,552__	__8__	__65__	
YTD Parts Dept. Expense __725,014__	__4__	__75__	
Service Dept. Internal Gross Profit _282,012__	__9__	__30__	

Cost of Labor

\_\_ 9 \_\_

\_\_ ? \_\_

\_\_ ?

Effective Labor Rate

\_\_ 160.23 \_\_

\_\_ 9 \_\_

\_\_ 61 \_\_