| CDK Stocking Status INVESTMENT | Inventory Value | % of Inventory | Guide | | |
|---|---|---|---|---|---|
| Normal or Active Stock | | #DIV/0! | over 70% | | |
| Automatic Phase Out | | #DIV/0! | Less than 30% | | |
| Dealer Phase Out | | #DIV/0! | Less than 1% | | |
| Manual Order | | #DIV/0! | Less than 3% | | |
| Non Stock Part $'s | | #DIV/0! | Less than 5% | | |
| Non Stock Part #'s* | | | Greater than 70% of PN's | | |
| Clean Core | | #DIV/0! | # PIECES | PART # | |
| Dirty Core | | #DIV/0! | | | |
| Total Inventory | $0 | #DIV/0! | | | |

| Activity | Value $ | % | Notes & Guides |
|---|---|---|---|
| 0-3 Months | | #DIV/0! | ACTIVE INVENTORY at 75% |
| 4-6 Months | | #DIV/0! | ACTIVE INVENTORY at 23% |
| 7-12 Months | | #DIV/0! | 75% will likely become Obso 2% is g |
| Over 12 Months | | #DIV/0! | Technical Obsolescence 2% is guide |
| New parts no sales | | #DIV/0! | Minimal Amount |
| Total Inventory | 0 | #DIV/0! | |

**CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat**

OBSO POSITION (LINES 20-22 FROM ABOVE)

NEG-ON-HAND (MINUS-ON-HAND)

CLEAN CORE

DIRTY CORE (RDCI) OR DONE MANUALLY

LOST SALES CALCULATOR VS. ACTUAL

AVERAGE STOCK ORDER (Obtain data from

MONTHS SUPPLY (This calculation from you

GROSS (TOTAL) TURNS (from your FS Temp

TRUE (STOCK) TURNS (from your FS Templa

FTFR (FIRST TIME FILL RATE)

| COLOR SCORING | |
|---|---|
| GOOD | |
| WARNING | |
| DANGER | |

| | OBSO POSITION | | | |
|---|---|---|---|---|
| uide | .75 TIMES | $ | | 0 |
| | PLUS | | | 0 |
| | PLUS | | | 0 |
| | EQUALS | #DIV/0! | | 0 |

Pass or Fail ?

| REYNOLDS 2213 Stocking Status INVESTMENT | Inventory Value | % of Inventory | Guide | | |
|---|---|---|---|---|---|
| Normal or Active Stock | | #DIV/0! | over 70% | | |
| Automatic Phase Out | | #DIV/0! | Less than 30% | | |
| Dealer Phase Out | | #DIV/0! | Less than 1% | | |
| Manual Order | | #DIV/0! | Less than 3% | | |
| Non Stock Part $'s | | #DIV/0! | Less than 5% | | |
| Non Stock Part #'s* | | | Greater than 70% of PN's | | |
| Core Clean | | #DIV/0! | pn | | pieces |
| Core Dirty | | #DIV/0! | pn | | pieces |
| Replace by hold      RBH | | #DIV/0! | pn | NA | pieces |
| | | | NA | | |
| Total Inventory | $0 | #DIV/0! | | | |
| | | | | | |
| | | | | | |

REYNOLDS

| Activity | Value | % of inventory | NADA Guide | Notes |
|---|---|---|---|---|
| Current | | #DIV/0! | 75% | this is your current a |
| 1-3 Months | | #DIV/0! | included | healthy parts invento |
| 4-6 Months | | #DIV/0! | 23% | |
| 7-9 Months | | #DIV/0! | 2% | 65% Will likely become |
| 10-12 Months | | #DIV/0! | included | 85% Will likely become |
| 13-24 Months | | #DIV/0! | 0% | Technically Obsolete |
| 25+ months | | #DIV/0! | 0% | |
| TOTAL | $0 | #DIV/0! | | |

**CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat**

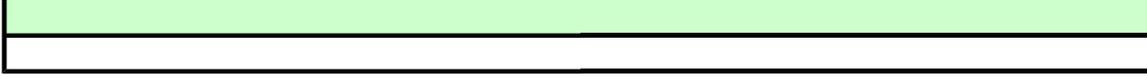| | |
|---|---|
| OBSO POSITION (LINES 23-26 FROM ABOVE) | |
| NEG-ON-HAND (MINUS-ON-HAND) | |
| CLEAN CORE | |
| DIRTY CORE | |
| LOST SALES CALCULATOR VS. ACTUAL | |
| AVERAGE STOCK ORDER (NEEDED FOR FS | |
| MONTHS SUPPLY (FS TEMPLATE) | |
| GROSS (TOTAL) TURNS (from your FSTempla | |
| TRUE (STOCK) TURNS (from your  FS Templa | |
| FTFR (FIRST TIME FILL RATE) (from your par | |
| | |

| COLOR SCORING | |
|---|---|
| GOOD | |
| WARNING | |
| DANGER | |

and active

ory

| | OBSO POSITION MATH DONE BELOW | |
|---|---|---|
| obso | .65 TIMES THE 7-9 MONTH VALUE | $0 |
| obso | .85 TIMES THE 10-12 MONTH VALUE | $0 |
| | PLUS THE 13-24 MONTH VALUE | $0 |
| | PLUS THE 25+ VALUE EQUALS | $0 |
| | OBSO AS A % OF TOTAL | $ - #DIV/0! |

PASS/ FAIL

| AUTO MATE Stocking Status INVESTMENT | Inventory Value | % of Inventory | | Guide | |
|---|---|---|---|---|---|
| Active parts | | #DIV/0! | | over 70% | |
| Auto Phase Out Parts | | #DIV/0! | | Less than 30% | |
| Dealer Phase Out Parts | | #DIV/0! | | Less than 1% | |
| Manual Order Parts | | #DIV/0! | | Less than 3% | |
| Non Stock Part $'s | | #DIV/0! | | Less than 5% | |
| Non Stock Part #'s* | | | | Greater than 70% of PN's | |
| Core Clean | | #DIV/0! | pn | | pieces |
| Core Dirty | | #DIV/0! | pn | | pieces |
| | | #DIV/0! | | | |
| | | | | | |
| Total Inventory | $0 | #DIV/0! | | | |
| | | | | | |
| | | | | | |

AUTO MATE

| Activity | AUTO MATE Value | % of inven | NADA Guide | Notes |
|---|---|---|---|---|
| | | #DIV/0! | | this is your current a |
| Current to 3 Months | | #DIV/0! | 75% | healthy parts invento |
| 4-6 Months | | #DIV/0! | 23% | |
| 7-9 Months | | #DIV/0! | 2% | 65% Will likely become |
| 10-12 Months | | #DIV/0! | included | 85% Will likely become |
| over 12 Months | | #DIV/0! | 0% | Technically Obsolete |
| | | #DIV/0! | | |
| TOTAL | $0 | #DIV/0! | | |
| CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat | | | | |
| OBSO POSITION (LINES 23-25 FROM ABOVE) | | | | |
| CLEAN CORE | | | | |
| DIRTY CORE | | | | |
| LOST SALES CALCULATOR VS. ACTUAL | | | | |
| AVERAGE STOCK ORDER (NEEDED FOR FS TEMPLATE TRUE TURN CALCULATION) | | | | |
| MONTHS SUPPLY (FS TEMPLATE) | | | | |
| GROSS (TOTAL) TURNS (from your FSTemplate) | | | | |
| TRUE (STOCK) TURNS (from your FS Template) | | | | |
| FTFR (FIRST TIME FILL RATE) (from your parts class homework assignment) | | | | |
| | | | | |
| | | | | |
| | | | | |

| Additional Data Available From Auto Mate | | $ Value | Grade |
|---|---|---|---|
| DP2 | Total Idle Capital | 0 | |
| DP3 | Negative On Hand | 0 | |
| DP4 | Parts with no bin | 0 | |
| DP5 | Parts with no cost | 0 | |
| DP6 | Monthly Closing Inv Value | 0 | |
| DP7 | Lost Sales | 0 | |
| Value of Stocking parts with MNS 6-11 Mo. | | 0 | |
| Value of Stocking parts with MNS  12 Plus  M | | 0 | |
| Value of Non-Stock Parts w MNS 3-5 | | 0 | |
| Value of Non-Stock Parts w MNS 6-8 | | 0 | |
| Value of Non-Stock Parts w MNS 9-11 | | 0 | |
| Value of Non-Stock Parts w MNS 12 Plus | | 0 | |
| | | 0 | |

nd active
ory

| OBSO POSITION MATH DONE BELOW | |
|---|---|
| .65 TIMES THE 7-9 MONTH VAL | $0 |
| .85 TIMES THE 10-12 MONTH V | $0 |
| PLUS THE 13-24 MONTH VALU | $0 |
| PLUS THE 25+ VALU EQUALS | $0 |
| OBSO AS A % OF TOTAL | $     -     #DIV/0! |

obso
obso

PASS/ FAIL

| AUTO SOFT Stocking Status INVESTMENT | | Inventory Value | | % of Inventory | Guide | | |
|---|---|---|---|---|---|---|---|
| Normal or Active Stock | | | | #DIV/0! | over 70% | | |
| Automatic Phase Out | | | | #DIV/0! | Less than 30% | | |
| Dealer Phase Out | | | | #DIV/0! | Less than 1% | | |
| Manual Order | | | | #DIV/0! | Less than 3% | | |
| Non Stock Part $'s | | | | #DIV/0! | Less than 5% | | |
| Non Stock Part #'s* | | | | | Greater than 70% of PN's | | |
| No Phase Out | | | | | NA | | |
| Repace by Hold | | | | | NA | | |
| Clean Core | | | | #DIV/0! | # PIECES | PART # | |
| Dirty Core | | | | #DIV/0! | | | |
| Total Inventory | | $0 | | #DIV/0! | | | |

**AUTO SOFT**

| Activity from Source | Value $ | % of Inven | % | Notes & Guides | |
|---|---|---|---|---|---|
| 0-3 Months | | | #DIV/0! | ACTIVE INVENTORY at 75% | |
| 4-6 Months | | | #DIV/0! | ACTIVE INVENTORY at 23% | |
| 7-12 Months | | | #DIV/0! | 75% will likely become Obso 2% is | |
| 13-18 Months | | | #DIV/0! | Technical Obsolescence 2% is gui | |
| New parts no sales | | | #DIV/0! | Minimal Amount | |
| Total Inventory | | | #DIV/0! | | |

| CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat |
|---|
| OBSO POSITION (LINES 20-22 FROM ABOVE) |
| NEG-ON-HAND (MINUS-ON-HAND) |
| CLEAN CORE |
| DIRTY CORE (RDCI) OR DONE MANUALLY |
| LOST SALES CALCULATOR VS. ACTUAL |
| AVERAGE STOCK ORDER (Obtain data from your OE) |
| MONTHS SUPPLY (This calculation from your FS Template) |
| GROSS (TOTAL) TURNS (from your FS Template) |
| TRUE (STOCK) TURNS (from your FS Template) |
| FTFR (FIRST TIME FILL RATE)(this is a post class assignment) |
| |
| |
| |

| COLOR SCORING | |
|---|---|
| GOOD | |
| WARNING | |
| DANGER | |

| | OBSO POSITION | | | |
|---|---|---|---|---|
| s guide | .75 TIMES | $ | | 0 |
| ide | PLUS | | | 0 |
| | PLUS | | | 0 |
| | EQUALS | #DIV/0! | | 0 |

Pass or Fail ?

| DEALER TRACK ARKONA STATUS | MONTH OF: | | | | PROFILES |
|---|---|---|---|---|---|
| | % | # | PIECES | VALUE | |
| ACTIVE PARTS: STOCKED | #DIV/0! | | | | See 9 D |
| ACTIVE PARTS: EXCESS STOCK | #DIV/0! | | | | LESS THA |
| ACTIVE PARTS: UNDERSTOCKED | #DIV/0! | | | | LESS THA |
| ACTIVE PARTS:TO PHASE OUT | #DIV/0! | | | | LESS THA |
| TOTAL ACTIVE PARTS | #DIV/0! | | | | 70% |
| SUPERCEDED W/ON HAND | #DIV/0! | | | | LOW DBL |
| INACTIVE W/ON HAND | #DIV/0! | | | | LESS THA |
| INACTIVE PART NUMBER # AND % | | | | | |
| TOTAL INV. TO SELL | #DIV/0! | | | | |
| CORES ON HAND | | | | | LOW PIEC |
| NEG-ON-HAND | | | | | LOW DBL |
| TOTAL OF INVENTORY | | | | | |
| PARTS ON OPEN R. O.'S | | | | | ONE DAYS |
| VALUE OF TOTAL INVENTORY | | | | | |
| NOT ON FACTORY MASTER | | | | | MINIMAL |
| PARTS WITH OUT COST | | | | | MINIMAL |
| | | | | | |

| INVENTORY AGING BY LAST SOLD | | | | | |
|---|---|---|---|---|---|
| | VALUE | % | ACUM % | INS | |
| NEVER SOLD | | #DIV/0! | #DIV/0! | | |
| ONE YEAR AGO PLUS | | #DIV/0! | #DIV/0! | THIS | |
| ELEVEN MONTHS AGO | | #DIV/0! | #DIV/0! | | |
| TEN MONTHS AGO | | #DIV/0! | #DIV/0! | THIS | |
| NINE MONTHS AGO | | #DIV/0! | #DIV/0! | | |
| EIGHT MONTHS AGO | | #DIV/0! | #DIV/0! | THESE PARTS WILL BE IN A "A | |
| SEVEN MONTHS AGO | | #DIV/0! | #DIV/0! | | |
| SIX MONTHS AGO | | #DIV/0! | #DIV/0! | | |
| FIVE MONTHS AGO | | #DIV/0! | #DIV/0! | | |
| FOUR MONTHS AGO | | #DIV/0! | #DIV/0! | THIS IS YOUR ACT | |
| THREE MONTHS AGO | | #DIV/0! | #DIV/0! | | |
| TWO MONTHS AGO | | #DIV/0! | #DIV/0! | | |
| ONE MONTH AGO | | #DIV/0! | #DIV/0! | | |
| CURRENT MONTH | | #DIV/0! | #DIV/0! | | |
| TOTAL INVENTORY | | #DIV/0! | | Guide is 1.5 Months Suppl | |
| CORES WITH ON HAND | | | | CONFIRM DIRT | |

| |
|---|
| CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat |
| OBSO POSITION (LINES 25 to 31 FROM ABOVE) (includes potential and technicle OBSO) |
| NEG-ON-HAND |
| CLEAN CORE (Provide the # of part #'s and # of pieces) |
| DIRTY CORE |
| LOST SALES CALCULATOR VS. ACTUAL |
| AVERAGE STOCK ORDER (this will help you calculate your true turnfound in the FS temp) |
| MONTHS SUPPLY (this calculation is found in the FS template) |
| GROSS (TOTAL) TURNS (from your FS Template) |
| TRUE (STOCK) TURNS (from your FS Template) |

**FTFR (FIRST TIME FILL RATE) (from your parts class homework assignment)**

| | COLOR |
|---|---|
| **GUIDES** | **SCORING** |
| | GOOD |
| | WARNING |
| N 1 % | DANGER |
| N 1 % | |
| N 30% | |

NUMBERS
N 30% these are Auto Phase Out Parts

E COUNTS
NUMBERS

$ AVG SALES

TRUCTORS NOTES

IS TECHNICAL OBSO

IS POTENTIAL OBSO

AP" STATUS IF YOUR PHASE OUT IS SET AT 0 IN 6

TIVE HEALTHY PARTS INVENTORY

y

Y & CLEAN STATUS (see below)

Pass or Fail ?

#DIV/0!

| Lightyear Stocking Status INVESTMENT | Inventory Value | | % of Inventory | Guide | | |
|---|---|---|---|---|---|---|
| Normal or Active Stock | $163,486 | | 86.58% | over 70% | | |
| Automatic Phase Out | $2,142 | | 1.13% | Less than 30% | | |
| Dealer Phase Out | | | 0.00% | Less than 1% | | |
| Manual Order | | | 0.00% | Less than 3% | | |
| Non Stock Part $'s | $14,554 | | 7.71% | Less than 5% | | |
| Non Stock Part #'s* | 229 | | | Greater than 70% of PN's | | |
| No Phase Out | | | | NA | | |
| | | | | NA | | |
| Clean Core | | | 0.00% | # PIECES | PART # | |
| Dirty Core | $8,635 | | 4.57% | 49 | 43 | |
| Total Inventory | $188,817 | | 100.00% | | | |

| Lightyear | | | | |
|---|---|---|---|---|
| Activity | Value $ | % of Inven | % | Notes & Guides |
| 1-2 Months | 43,949 | 26 | 26% | ACTIVE INVENTORY at 75% |
| 3-5 Months | 27,551 | 16 | 16% | ACTIVE INVENTORY at 23% |
| 6-11 Months | 25,876 | 15 | 15% | 75% will likely become Obso 2% |
| Over 12 Months | 74,746 | | 43% | Technical Obsolescence 2% is |
| New parts no sales | | | 0% | Minimal Amount |
| Total Inventory | 172,122 | 0.1 | 100% | |

| CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat |
|---|
| OBSO POSITION (LINES 20-22 FROM ABOVE) |
| NEG-ON-HAND (MINUS-ON-HAND) |
| CLEAN CORE |
| DIRTY CORE (RDCI) OR DONE MANUALLY |
| LOST SALES CALCULATOR VS. ACTUAL |
| AVERAGE STOCK ORDER (Obtain data from your OE) |
| MONTHS SUPPLY (This calculation from your FS Template) |
| GROSS (TOTAL) TURNS (from your FS Template) |
| TRUE (STOCK) TURNS (from your FS Template) |
| FTFR (FIRST TIME FILL RATE)     (This is a post class assignment) |
| |
| |

| COLOR SCORING | | |
|---|---|---|
| GOOD | | |
| WARNING | | |
| DANGER | | |

| | OBSO POSITION | | | |
|---|---|---|---|---|
| % is guide | .75 TIMES | $ | | 19407 |
| guide | PLUS | | | 74,746 |
| | PLUS | | | 0 |
| | EQUALS | | 55% | 94153.15 |

| Pass or Fail ? | |
|---|---|
| fail | |
| fail | |
| pass | |
| pass | |
| fail | |
| fail | Strike |
| fail | |
| fail | |
| fail | |
| fail | |
| | |
| | |

| PBS SCORECARD Stocking Status INVESTMENT | Inventory Value | | % of Inventory | Guide | | |
|---|---|---|---|---|---|---|
| Stock Parts | | | #DIV/0! | over 70% | | |
| Automatic Phase Out | | | #DIV/0! | Less than 30% | | |
| | | | #DIV/0! | | | |
| Manual Order | | | #DIV/0! | Less than 3% | | |
| Test Part $'s | | | #DIV/0! | Less than 5% | | |
| Test Part #'s* | | | | Greater than 70% of PN's | | |
| Core Parts | | | #DIV/0! | pn | | pieces |
| Core Dirty | | | #DIV/0! | pn | | pieces |
| Superseded Parts | | | #DIV/0! | pn | NA | pieces |
| | | | | | NA | |
| Total Inventory | $0 | | #DIV/0! | | | |
| | | | | | | |
| | | | | | | |

REYNOLDS

| Activity | Value | | % of inven | NADA Guide | Notes |
|---|---|---|---|---|---|
| Current | | | #DIV/0! | 75% | this is your current a |
| 1-3 Months | | | #DIV/0! | included | healthy parts invento |
| 4-6 Months | | | #DIV/0! | 23% | |
| 7-9 Months | | | #DIV/0! | 2% | 65% Will likely become |
| 10-12 Months | | | #DIV/0! | included | 85% Will likely become |
| 13-24 Months | | | #DIV/0! | 0% | Technically Obsolete |
| 25+ months | | | #DIV/0! | 0% | |
| TOTAL | $0 | | #DIV/0! | | |

CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat

OBSO POSITION (LINES 23-26 FROM ABOVE)

NEG-ON-HAND (MINUS-ON-HAND)

CLEAN CORE

DIRTY CORE

LOST SALES CALCULATOR VS. ACTUAL

AVERAGE STOCK ORDER (NEEDED FOR FS TEMPLATE TRUE TURN CALCULATION)

MONTHS SUPPLY (FS TEMPLATE)

GROSS (TOTAL) TURNS (from your FSTemplate)

TRUE (STOCK) TURNS (from your  FS Template)

FTFR (FIRST TIME FILL RATE) (from your parts class homework assignment)

| COLOR SCORING | |
|---|---|
| GOOD | |
| WARNING | |
| DANGER | |

nd active
ory

| OBSO POSITION MATH DONE BELOW | | |
|---|---|---|
| .65 TIMES THE 7-9 MONTH VAL | $0 | |
| .85 TIMES THE 10-12 MONTH V | $0 | |
| PLUS THE 13-24 MONTH VALU | $0 | |
| PLUS THE 25+ VALU EQUALS | $0 | |
| OBSO AS A % OF TOTAL | $ - | #DIV/0! |

obso
obso

PASS/ FAIL

| UCS SCORECARD Stocking Status Observations | Inventory Value | % of Inventory | Guide | COLOR SCORING |
|---|---|---|---|---|
| | | | | GOOD |
| Active Stock (0-6 month activity) | | | over 70% | WARNING |
| Zero Guide (Auto Phase out) | | | Less than 30% | DANGER |
| No bin Location Parts | | | Less than 1% | |
| Manual Order Review | | | Less than 3% | |
| No Match (Non Stock Part $'s) | | | Less than 5% | |
| Total Watch #'s (N/ Stock Part #'s) | | | Greater than 70% of PN's | |
| Clean Core | | | | |
| Dirty Core | | | Are controls in place? | |
| | | | NA | |
| | | | NA | |
| Total Inventory | $0 | | | |
| EXTRA LINES | | | | |
| EXTRA LINES | | | | |

UCS

| Investment Activity | Value | % of inven | NADA Guide | Notes |
|---|---|---|---|---|
| Current TO 3 Months | | #DIV/0! | 75% | this is your current and active |
| 3 to 6  Months | | #DIV/0! | included | healthy parts inventory |
| 6-9  Months | | #DIV/0! | 23% | 65% Will likely become obso |
| 9-12  Months | | #DIV/0! | 2% | 85% Will likely become obso |
| 12 Months + Over | | #DIV/0! | included | This is your Technical  OBSO |
| | | #DIV/0! | | |
| | | #DIV/0! | | |
| TOTAL | $0 | #DIV/0! | | |
| CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat | | | | Pass or Fail ? |
| OBSO POSITION (LINES 23-26 FROM ABOVE) | | | | |
| NEG-ON-HAND (MINUS-ON-HAND) (minus balance parts) | | | | |
| CLEAN CORE | | | | |
| DIRTY CORE | | | | |
| LOST SALES CALCULATOR VS. ACTUAL | | | | |
| AVERAGE STOCK ORDER | | | | |
| MONTHS SUPPLY | | | | |
| GROSS (TOTAL) TURNS (from your FS templat | | | | |
| TRUE (STOCK) TURNS (from your FS Template | | | | |
| FTFR (FIRST TIME FILL RATE) (from your part | | | | |
| | | | | |
| | | | | |
| | | | | |

| | |
|---:|:---:|
| $0.00 | |
| $0.00 | |
| $0 | |
| | |
| | |
| $0.00 | #DIV/0! |