CDK Stocking Status INVESTMENT	Inventory Value	% of Inventory	Guide		
Normal or Active Stock		#DIV/0!	over 70%		
Automatic Phase Out		#DIV/0!	Less than 30%		
Dealer Phase Out		#DIV/0!	Less than 1%		
Manual Order		#DIV/0!	Less than 3%		
Non Stock Part $'s		#DIV/0!	Less than 5%		
Non Stock Part #'s*			Greater than 70% of PN's		
Clean Core		#DIV/0!	# PIECES	PART #	
Dirty Core		#DIV/0!			
Total Inventory	$0	#DIV/0!			

Activity	Value $	%	Notes & Guides
0-3 Months		#DIV/0!	ACTIVE INVENTORY at 75%
4-6 Months		#DIV/0!	ACTIVE INVENTORY at 23%
7-12 Months		#DIV/0!	75% will likely become Obso 2% is g
Over 12 Months		#DIV/0!	Technical Obsolescence 2% is guide
New parts no sales		#DIV/0!	Minimal Amount
Total Inventory	0	#DIV/0!	

CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat

OBSO POSITION (LINES 20-22 FROM ABOVE)

NEG-ON-HAND (MINUS-ON-HAND)

CLEAN CORE

DIRTY CORE (RDCI) OR DONE MANUALLY

LOST SALES CALCULATOR VS. ACTUAL

AVERAGE STOCK ORDER (Obtain data from

MONTHS SUPPLY (This calculation from you

GROSS (TOTAL) TURNS (from your FS Temp

TRUE (STOCK) TURNS (from your FS Templa

FTFR (FIRST TIME FILL RATE)

COLOR SCORING	
GOOD	
WARNING	
DANGER	
GREAT	
Seldom used	
OK….BUT..	
OUCH !!!!!!	
ouch!!!	

	OBSO POSITION		
uide	.75 TIMES $		0
	PLUS		0
	PLUS		0
	EQUALS	#DIV/0!	0

Pass or Fail ?

REYNOLDS 2213 Stocking Status INVESTMENT	Inventory Value	% of Inventory	Guide		
Normal or Active Stock		#DIV/0!	over 70%		
Automatic Phase Out		#DIV/0!	Less than 30%		
Dealer Phase Out		#DIV/0!	Less than 1%		
Manual Order		#DIV/0!	Less than 3%		
Non Stock Part $'s		#DIV/0!	Less than 5%		
Non Stock Part #'s*			Greater than 70% of PN's		
Core Clean		#DIV/0!	pn		pieces
Core Dirty		#DIV/0!	pn		pieces
Replace by hold RBH		#DIV/0!	pn	NA	pieces
			NA		
Total Inventory	$0	#DIV/0!			

REYNOLDS

Activity	Value	% of inventory	NADA Guide	Notes
Current		#DIV/0!	75%	this is your current a
1-3 Months		#DIV/0!	included	healthy parts invento
4-6 Months		#DIV/0!	23%	
7-9 Months		#DIV/0!	2%	65% Will likely become
10-12 Months		#DIV/0!	included	85% Will likely become
13-24 Months		#DIV/0!	0%	Technically Obsolete
25+ months		#DIV/0!	0%	
TOTAL	$0	#DIV/0!		
CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat				
OBSO POSITION (LINES 23-26 FROM ABOVE)				
NEG-ON-HAND (MINUS-ON-HAND)				
CLEAN CORE				
DIRTY CORE				
LOST SALES CALCULATOR VS. ACTUAL				
AVERAGE STOCK ORDER (NEEDED FOR FS				
MONTHS SUPPLY (FS TEMPLATE)				
GROSS (TOTAL) TURNS (from your FSTempla				
TRUE (STOCK) TURNS (from your FS Templa				
FTFR (FIRST TIME FILL RATE) (from your par				
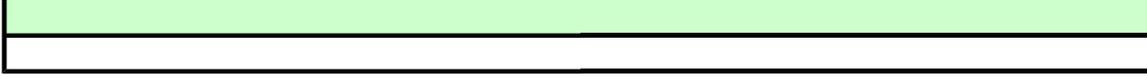
GOOD	
WARNING	
DANGER	
GREAT	
Seldom used	
OK....BUT..	
OUCH !!!!!!!!!!	
YIKES	

...nd active			
...ory			
	OBSO POSITION MATH DONE BELOW		
obso	.65 TIMES THE 7-9 MONTH VALUE	$0	
obso	.85 TIMES THE 10-12 MONTH VALUE	$0	
	PLUS THE 13-24 MONTH VALUE	$0	
	PLUS THE 25+ VALUE EQUALS	$0	
	OBSO AS A % OF TOTAL	$ -	#DIV/0!

PASS/ FAIL

AUTO MATE Stocking Status INVESTMENT	Inventory Value	% of Inventory	Guide	
				GOOD
				WARNING
				DANGER
Active parts		#DIV/0!	over 70%	GREAT
Auto Phase Out Parts		#DIV/0!	Less than 30%	Seldom us
Dealer Phase Out Parts		#DIV/0!	Less than 1%	OK….BUT
Manual Order Parts		#DIV/0!	Less than 3%	OUCH !!!!!
Non Stock Part $'s		#DIV/0!	Less than 5%	YIKES
Non Stock Part #'s*			Greater than 70% of PN's	
Core Clean		#DIV/0!	pn pieces	
Core Dirty		#DIV/0!	pn pieces	
		#DIV/0!		
Total Inventory	$0	#DIV/0!		

AUTO MATE

Activity	AUTO MATE Value	% of inven	NADA Guide	Notes
		#DIV/0!		this is your current and active
Current to 3 Months		#DIV/0!	75%	healthy parts inventory
4-6 Months		#DIV/0!	23%	
7-9 Months		#DIV/0!	2%	65% Will likely become obso
10-12 Months		#DIV/0!	included	85% Will likely become obso
over 12 Months		#DIV/0!	0%	Technically Obsolete
		#DIV/0!		
TOTAL	$0	#DIV/0!		
CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat				PASS/ FAI
OBSO POSITION (LINES 23-25 FROM ABOVE)				
CLEAN CORE				
DIRTY CORE				
LOST SALES CALCULATOR VS. ACTUAL				
AVERAGE STOCK ORDER (NEEDED FOR FS TEMPLATE TRUE TURN CALCULATION)				
MONTHS SUPPLY (FS TEMPLATE)				
GROSS (TOTAL) TURNS (from your FSTemplate)				
TRUE (STOCK) TURNS (from your FS Template)				
FTFR (FIRST TIME FILL RATE) (from your parts class homework assignment)				

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Additional Data Available From Auto Mate		$ Value	Grade
DP2	Total Idle Capital	0	
DP3	Negative On Hand	0	
DP4	Parts with no bin	0	
DP5	Parts with no cost	0	
DP6	Monthly Closing Inv Value	0	
DP7	Lost Sales	0	
Value of Stocking parts with MNS 6-11 Mo.		0	
Value of Stocking parts with MNS 12 Plus M		0	
Value of Non-Stock Parts w MNS 3-5		0	
Value of Non-Stock Parts w MNS 6-8		0	
Value of Non-Stock Parts w MNS 9-11		0	
Value of Non-Stock Parts w MNS 12 Plus		0	
		0	

OBSO POSITION MATH DONE BELOW		
.65 TIMES THE 7-9 MONTH VAL	$0	
.85 TIMES THE 10-12 MONTH V	$0	
PLUS THE 13-24 MONTH VALU	$0	
PLUS THE 25+ VALU EQUALS	$0	
OBSO AS A % OF TOTAL	$ -	#DIV/0!

AUTO SOFT Stocking Status INVESTMENT		Inventory Value		% of Inventory	Guide		
Normal or Active Stock				#DIV/0!	over 70%		
Automatic Phase Out				#DIV/0!	Less than 30%		
Dealer Phase Out				#DIV/0!	Less than 1%		
Manual Order				#DIV/0!	Less than 3%		
Non Stock Part $'s				#DIV/0!	Less than 5%		
Non Stock Part #'s*					Greater than 70% of PN's		
No Phase Out					NA		
Repace by Hold					NA		
Clean Core				#DIV/0!	# PIECES	PART #	
Dirty Core				#DIV/0!			
Total Inventory		$0		#DIV/0!			

AUTO SOFT						
Activity from Source	Value $	% of Inven	%	Notes & Guides	
0-3 Months			#DIV/0!	ACTIVE INVENTORY at 75%	
4-6 Months			#DIV/0!	ACTIVE INVENTORY at 23%	
7-12 Months			#DIV/0!	75% will likely become Obso 2% is	
13-18 Months			#DIV/0!	Technical Obsolescence 2% is gui	
New parts no sales			#DIV/0!	Minimal Amount	
Total Inventory			#DIV/0!		

CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat
OBSO POSITION (LINES 20-22 FROM ABOVE)
NEG-ON-HAND (MINUS-ON-HAND)
CLEAN CORE
DIRTY CORE (RDCI) OR DONE MANUALLY
LOST SALES CALCULATOR VS. ACTUAL
AVERAGE STOCK ORDER (Obtain data from your OE)
MONTHS SUPPLY (This calculation from your FS Template)
GROSS (TOTAL) TURNS (from your FS Template)
TRUE (STOCK) TURNS (from your FS Template)
FTFR (FIRST TIME FILL RATE)(this is a post class assignment)

COLOR SCORING
GOOD
WARNING
DANGER
GREAT
Seldom used
OK….BUT..
OUCH !!!
OUCH !!!!!!
ouch!!!

	OBSO POSITION			
s guide	.75 TIMES	$		0
ide	PLUS			0
	PLUS			0
	EQUALS		#DIV/0!	0

Pass or Fail ?

DEALER TRACK ARKONA STATUS	MONTH OF August 19'			
	%	#	PIECES	VALUE
ACTIVE PARTS: STOCKED	8.32%	1,332	1,427	$111,256.00
ACTIVE PARTS: EXCESS STOCK	42.92%	3,922	44,027	574,067.42
ACTIVE PARTS: UNDERSTOCKED	1.63%	327	233	21,802.52
ACTIVE PARTS:TO PHASE OUT	0.00%	0	0	0.00
TOTAL ACTIVE PARTS	52.87%	5,581	45,687	$707,126.60
SUPERCEDED W/ON HAND	1.73%	176	260	23,201.23
INACTIVE W/ON HAND	43.53%	5,989	10,283	582,175.73
INACTIVE PART NUMBER # AND %	0.00%	0	0	0.00
TOTAL INV. TO SELL	98.13%	11,746	56,230	$1,312,503.56
CORES ON HAND	0.1032094	494	1272	138,049.00
NEG-ON-HAND		318	16314	112990.77
TOTAL OF INVENTORY		12,558	41,188	$1,337,561.79
PARTS ON OPEN R. O.'S		987	1958	61,754.59
VALUE OF TOTAL INVENTORY		13,545	43,146	$1,399,307.38
NOT ON FACTORY MASTER		3,354	108	16,593.36
PARTS WITH OUT COST		321	16	0

INVENTORY AGING BY LAST SOLD				.
	VALUE	%	ACUM %	
NEVER SOLD	178,402	14.78%	14.78%	
ONE YEAR AGO PLUS	140,036	11.60%	26.38%	
ELEVEN MONTHS AGO	25,984	2.15%	28.53%	
TEN MONTHS AGO	27,001	2.24%	30.77%	
NINE MONTHS AGO	32,762	2.71%	33.48%	
EIGHT MONTHS AGO	31,514	2.61%	36.09%	THESE PARTS WILL E
SEVEN MONTHS AGO	43,971	3.64%	39.73%	
SIX MONTHS AGO	52,318	4.33%	44.07%	
FIVE MONTHS AGO	63,047	5.22%	49.29%	
FOUR MONTHS AGO	83,394	6.91%	56.20%	
THREE MONTHS AGO	91,693	7.60%	63.79%	THIS IS YOU
TWO MONTHS AGO	137,320	11.38%	75.17%	
ONE MONTH AGO	255,297	21.15%	96.32%	
CURRENT MONTH	44,457	3.68%	100.00%	
TOTAL INVENTORY	1,207,196	100.00%		Guide is 1.5 Months Su
CORES WITH ON HAND	139,724			CONFIRM

CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat
OBSO POSITION (LINES 25 to 31 FROM ABOVE) (includes potential and technicle OBSO)
NEG-ON-HAND
CLEAN CORE (Provide the # of part #'s and # of pieces)
DIRTY CORE
LOST SALES CALCULATOR VS. ACTUAL
AVERAGE STOCK ORDER (this will help you calculate your true turnfound in the FS temp)
MONTHS SUPPLY (this calculation is found in the FS template)

GROSS (TOTAL) TURNS (from your FS Template)
TRUE (STOCK) TURNS (from your FS Template)
FTFR (FIRST TIME FILL RATE) (from your parts class homework assignment)

PROFILES GUIDES		COLOR
		SCORING
		GOOD
See 9 D		WARNING
LESS THAN 1 %		DANGER
LESS THAN 1 %		GREAT
LESS THAN 30%		Seldom used
70%		OK….BUT..
LOW DBL NUMBERS		OUCH !!!
LESS THAN 30% these are Auto Phase Out Parts		
LOW PIECE COUNTS		
LOW DBL NUMBERS		
ONE DAYS AVG SALES		
MINIMAL		
MINIMAL		

THIS IS TECHNICAL OBSO

THIS IS POTENTIAL OBSO

3E IN A "AP" STATUS IF YOUR PHASE OUT IS SET AT 0 IN 6

JR ACTIVE HEALTHY PARTS INVENTORY

pply	
M DIRTY & CLEAN STATUS (see below)	

	Pass or Fail ?
	#REF!

Lightyear Stocking Status INVESTMENT	Inventory Value		% of Inventory	Guide			
Normal or Active Stock			#DIV/0!	over 70%			
Automatic Phase Out			#DIV/0!	Less than 30%			
Dealer Phase Out			#DIV/0!	Less than 1%			
Manual Order			#DIV/0!	Less than 3%			
Non Stock Part $'s			#DIV/0!	Less than 5%			
Non Stock Part #'s*				Greater than 70% of PN's			
No Phase Out				NA			
				NA			
Clean Core			#DIV/0!	# PIECES	PART #		
Dirty Core			#DIV/0!				
Total Inventory	$0		#DIV/0!				

Lightyear					
Activity	Value $	% of Inven	%	Notes & Guides	
1-2 Months			#DIV/0!	ACTIVE INVENTORY at 75%	
3-5 Months			#DIV/0!	ACTIVE INVENTORY at 23%	
6-11 Months			#DIV/0!	75% will likely become Obso 2%	
Over 12 Months			#DIV/0!	Technical Obsolescence 2% is	
New parts no sales			#DIV/0!	Minimal Amount	
Total Inventory			#DIV/0!		

CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat
OBSO POSITION (LINES 20-22 FROM ABOVE)
NEG-ON-HAND (MINUS-ON-HAND)
CLEAN CORE
DIRTY CORE (RDCI) OR DONE MANUALLY
LOST SALES CALCULATOR VS. ACTUAL
AVERAGE STOCK ORDER (Obtain data from your OE)
MONTHS SUPPLY (This calculation from your FS Template)
GROSS (TOTAL) TURNS (from your FS Template)
TRUE (STOCK) TURNS (from your FS Template)
FTFR (FIRST TIME FILL RATE)   (This is a post class assignment)

COLOR	
SCORING	
GOOD	
WARNING	
DANGER	
GREAT	
Seldom used	
OK….BUT..	
OUCH !!!	
OUCH !!!!!!	
ouch!!!	

	OBSO POSITION		
% is guide	.75 TIMES $		0
guide	PLUS		0
	PLUS		0
	EQUALS	#DIV/0!	0

Pass or Fail ?

PBS SCORECARD Stocking Status INVESTMENT	Inventory Value	% of Inventory	Guide	
				GOOD
				WARNING
				DANGER
Stock Parts		#DIV/0!	over 70%	GREAT
Automatic Phase Out		#DIV/0!	Less than 30%	Seldom us
		#DIV/0!		OK....BUT
Manual Order		#DIV/0!	Less than 3%	OUCH !!!!!
Test Part $'s		#DIV/0!	Less than 5%	YIKES
Test Part #'s*			Greater than 70% of PN's	
Core Parts		#DIV/0!	pn pieces	
Core Dirty		#DIV/0!	pn pieces	
Superseded Parts		#DIV/0!	pn NA pieces	
			NA	
Total Inventory	$0	#DIV/0!		

REYNOLDS

Activity	Value	% of inven	NADA Guide	Notes
Current		#DIV/0!	75%	this is your current and active
1-3 Months		#DIV/0!	included	healthy parts inventory
4-6 Months		#DIV/0!	23%	
7-9 Months		#DIV/0!	2%	65% Will likely become obso
10-12 Months		#DIV/0!	included	85% Will likely become obso
13-24 Months		#DIV/0!	0%	Technically Obsolete
25+ months		#DIV/0!	0%	
TOTAL	$0	#DIV/0!		
CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat				PASS/ FAI
OBSO POSITION (LINES 23-26 FROM ABOVE)				
NEG-ON-HAND (MINUS-ON-HAND)				
CLEAN CORE				
DIRTY CORE				
LOST SALES CALCULATOR VS. ACTUAL				
AVERAGE STOCK ORDER (NEEDED FOR FS TEMPLATE TRUE TURN CALCULATION)				
MONTHS SUPPLY (FS TEMPLATE)				
GROSS (TOTAL) TURNS (from your FSTemplate)				
TRUE (STOCK) TURNS (from your FS Template)				
FTFR (FIRST TIME FILL RATE) (from your parts class homework assignment)				

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OBSO POSITION MATH DONE BELOW		
.65 TIMES THE 7-9 MONTH VAL	$0	
.85 TIMES THE 10-12 MONTH V	$0	
PLUS THE 13-24 MONTH VALU	$0	
PLUS THE 25+ VALU EQUALS	$0	
OBSO AS A % OF TOTAL	$ -	#DIV/0!

UCS SCORECARD					
Stocking Status Observations	Inventory Value	% of Inventory	Guide		GOOD
					WARNING
					DANGER
Active Stock (0-6 month activity)			over 70%		GREAT
Zero Guide (Auto Phase out)			Less than 30%		Seldom used
No bin Location Parts			Less than 1%		OK….BUT..
Manual Order Review			Less than 3%		OUCH !!!!!!!!!!
No Match (Non Stock Part $'s)			Less than 5%		
Total Watch #'s (N/ Stock Part #'s)			Greater than 70% of PN's		
Clean Core					
Dirty Core			Are controls in place?		
			NA		
			NA		
Total Inventory	$0				
EXTRA LINES					
EXTRA LINES					

UCS

Investment Activity	Value	% of inven	NADA Guide	Notes
Current TO 3 Months		#DIV/0!	75%	this is your current and active
3 to 6 Months		#DIV/0!	included	healthy parts inventory
6-9 Months		#DIV/0!	23%	65% Will likely become obso
9-12 Months		#DIV/0!	2%	85% Will likely become obso
12 Months + Over		#DIV/0!	included	This is your Technical OBSO
		#DIV/0!		
		#DIV/0!		
TOTAL	$0	#DIV/0!		

CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat	Pass or Fail ?
OBSO POSITION (LINES 23-26 FROM ABOVE)	
NEG-ON-HAND (MINUS-ON-HAND) (minus balance parts)	
CLEAN CORE	
DIRTY CORE	
LOST SALES CALCULATOR VS. ACTUAL	
AVERAGE STOCK ORDER	
MONTHS SUPPLY	
GROSS (TOTAL) TURNS (from your FS templat	
TRUE (STOCK) TURNS (from your FS Template	
FTFR (FIRST TIME FILL RATE) (from your part	

$0.00	
$0.00	
$0	
$0.00	#DIV/0!