

Repair Order Analysis Summary Report

	Sales in Dollars	FRH's on RO's	Averages	Analysis
Competitive	\$ 3,311 ÷	50.00 =	66.23	FRH Average
Maintenance	\$ 3,560 ÷	40.30 =	88.33	FRH Average
Repair	\$ 11,939 ÷	105.90 =	112.74	FRH Average
Totals	\$ 18,810 ÷	196.20 =	95.87	Customer ELR
		Target Labor Rate	115.00	Per FRH
Total Ro's in Sample	100	Difference	-19.13	Per FRH

Cost of Labor

Total Cost of Labor	3217.03 ÷	Total Sales =	17.10%	Percent Cost of Sales
Total Cost of Labor	3217.03 ÷	Total FRH's =	16.40	Cost per FRH

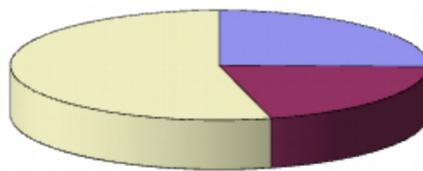
Repair Order Measurements

Total Labor Sales	18,810.25 ÷	Total RO's =	188.10	Avg Labor per RO
Total FRH's	196.20 ÷	Total RO's =	1.96	Avg FRH's per RO
Menu Sales		Total RO's =		Percent Menu Sales
Competitive FRH's	50.00 ÷	Total FRH's =	25.48%	Percent Competitive
Maintenance FRH's	40.30 ÷	Total FRH's =	20.54%	Percent Maintenance
Repair FRH'	105.90 ÷	Total FRH's =	53.98%	Percent Repair
One item RO's	24 ÷	Total RO's =	24.00%	Percent One Item RO

Model Year Analysis

2018	2017	2016	2015	2014	2013	Older	Total
0	2	14	7	6	3	68	100
0.00%	2.00%	14.00%	7.00%	6.00%	3.00%	68.00%	

Labor Mix



■ Percent Competitive
 ■ Percent Maintenance
 ■ Percent Repair