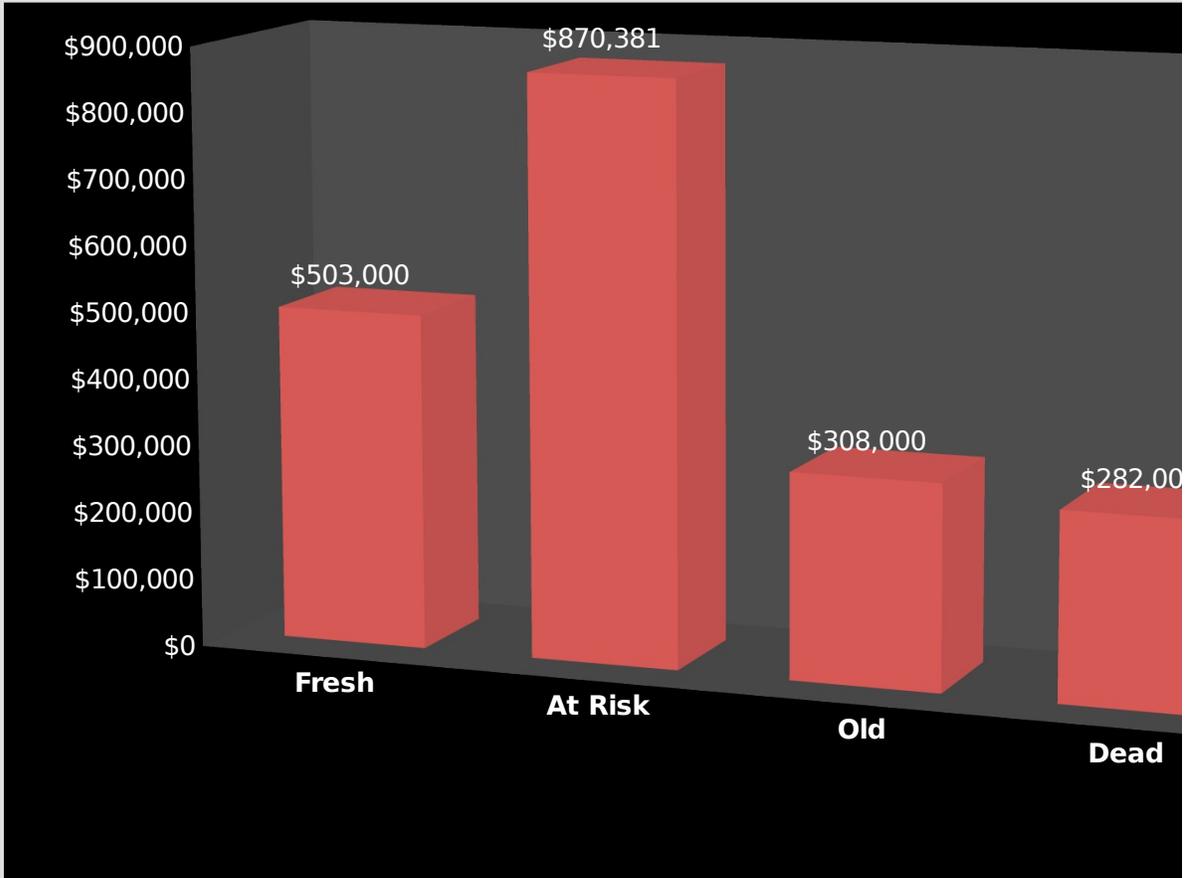


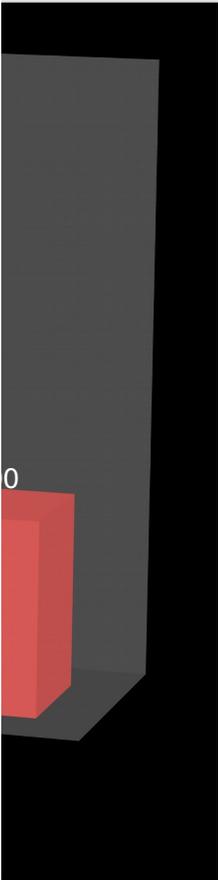
Pre-Owned Stock Analysis

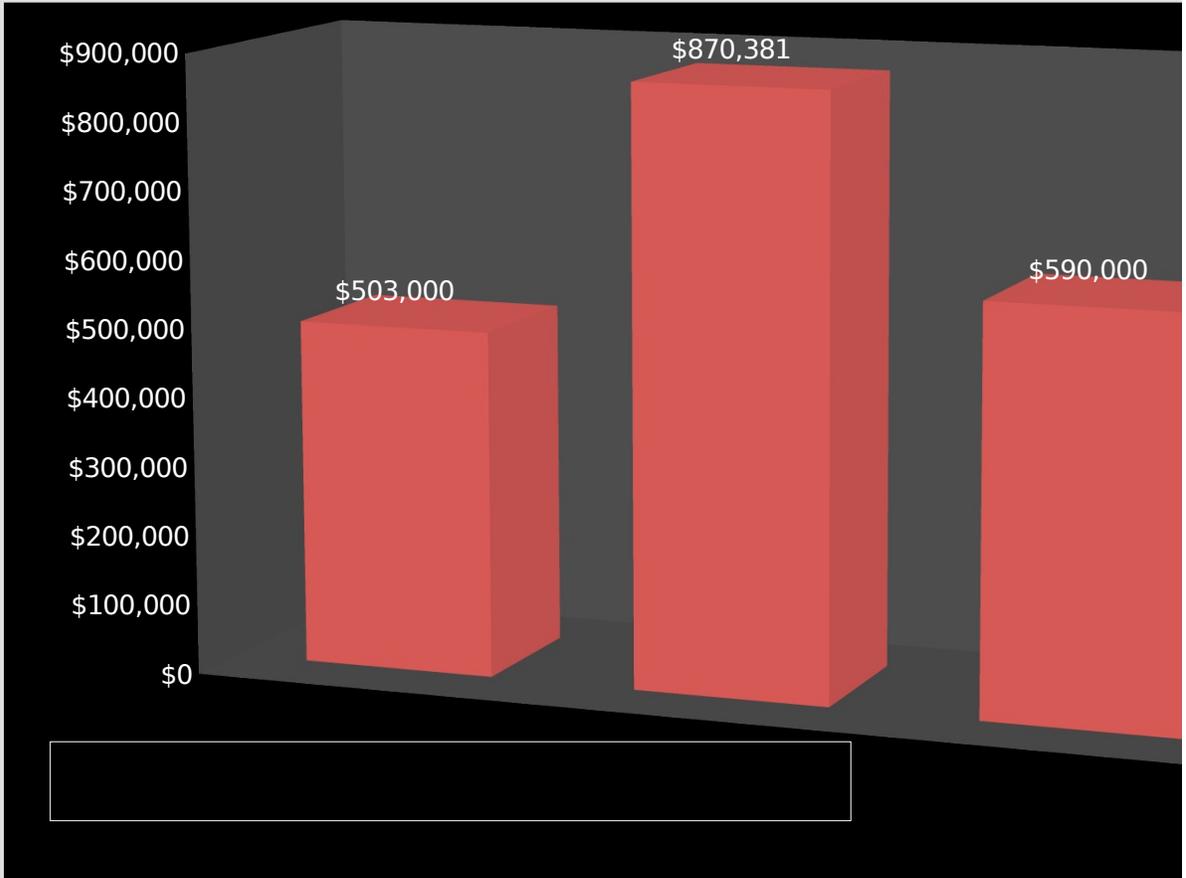
Days In Stock

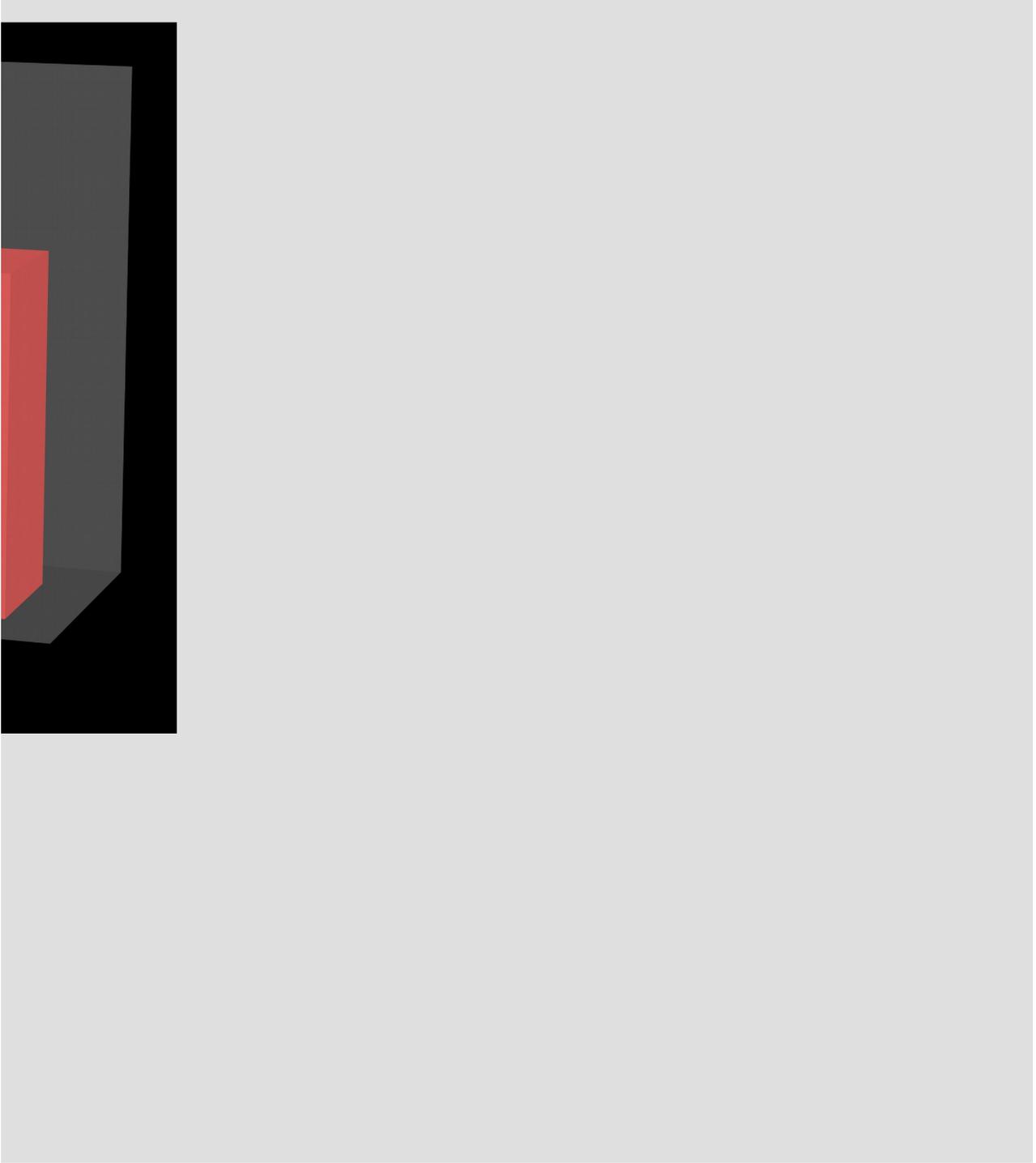
Days In Stock						
	0-30	31-45	46-60	61-90	90-120	
# Of Units	41	22	26	11	9	
Dollars	\$503,000	\$332,000	\$538,381	\$201,000	\$107,000	
<div style="display: flex; justify-content: space-around; align-items: center;"> <div style="background-color: #00FF00; padding: 10px; border: 1px dashed black;">Fresh</div> <div style="background-color: #FFFF00; padding: 10px; border: 1px dashed black;">At Risk</div> <div style="background-color: #FFB6C1; padding: 10px; border: 1px dashed black;">Old</div> </div>						
	41	48	<i>Units</i>		20	
	\$503,000	\$870,381	<i>Dollars</i>		\$308,000	

121+	Total
7	116
\$282,000	\$1,963,381
Dead	
7	
\$282,000	\$590,000









Pre-Owned Stock Analysis

Fresh	At Risk	Units	Old	Dead
41	48	<i>Units</i>	20	7
\$503,000	\$870,381	<i>Dollars</i>	\$308,000	\$282,000
		<i>Percent of total in Units</i>		
35%	41%	<i>Percent of total in \$</i>	17%	6%
26%	44%	<i>Average Cost per Unit</i>	16%	14%
		<i>Average Cost per Unit</i>		
\$12,268	\$18,133	<i>Average Cost per Unit</i>	\$15,400	\$40,286

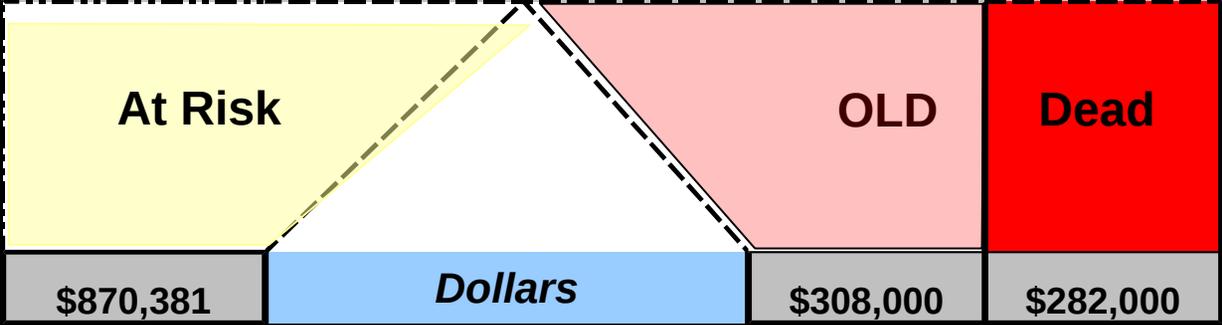
116

\$1,963,381

Over Valuation "Water" Analysis

Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	503000	332000	538381	201000	107000	282000



Enter the percentage of this inventory value that you estimate is "water"

10%	<i>"Water" %</i>	15%	25%
\$87,038	<i>"Water" Dollars</i>	\$46,200	\$70,500

% of inventory under water 10.4%

Total Water Dollars \$203,738

Total

1963381

