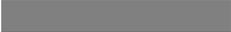




Rate %
89.47%
90.48%
86.96%
#DIV/0!
88.89%



REYNOLDS 2213				GOOD
Stocking Status	Inventory	% of Inventory	Guide	WARNING
INVESTMENT	Value			DANGER
Normal or Active Stock	\$255,338	66.25%	over 70%	GREAT
Automatic Phase Out	\$60,311	15.65%	Less than 30%	Seldom used
Dealer Phase Out	\$0	0%	Less than 1%	OK....BUT..
Manual Order	\$3,357	1%	Less than 3%	OUCH !!!!!!!!!!!
Non Stock Part \$'s	\$65,745	17%	Less than 5%	YIKES
Non Stock Part #'s*	4709	59%	Greater than 70% of PN's	
Core Clean	\$80	0%	pn pieces	
Core Dirty	\$120	0%	pn pieces	
Replace by hold RBH	\$456	0%	pn NA pieces	
			NA	
Total Inventory	\$385,407	100%		

REYNOLDS

Activity	Value	% of inventor	NADA Guide	Notes
Current	\$145,050	37.66%	75%	this is your current and active healthy parts inventory
1-3 Months	\$131,427	34.12%	included	
4-6 Months	\$56,301	14.62%	23%	
7-9 Months	\$30,233	7.85%	2%	65% Will likely become obso
10-12 Months	\$15,923	4.13%	included	85% Will likely become obso
13-24 Months	\$5,454	1.42%	0%	Technically Obsolete
25+ months	\$817	0.21%	0%	
TOTAL	\$385,205	100.00%		
CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat				PASS/ FAIL
OBSO POSITION (LINES 23-26 FROM ABOVE)				fail
NEG-ON-HAND (MINUS-ON-HAND)				pass
CLEAN CORE				pass
DIRTY CORE				pass
LOST SALES CALCULATOR VS. ACTUAL				pass
AVERAGE STOCK ORDER (NEEDED FOR FS				pass
MONTHS SUPPLY (FS TEMPLATE)				pass
GROSS (TOTAL) TURNS (from your FS Templ				pass
TRUE (STOCK) TURNS (from your FS Templ				pass
FTFR (FIRST TIME FILL RATE) (from your pa				pass

OBSO POSITION MATH DONE BELOW		
.65 TIMES THE 7-9 MONTH VALUE	\$19,651	
.85 TIMES THE 10-12 MONTH VALUE	\$13,535	
PLUS THE 13-24 MONTH VALUE	\$5,454	
PLUS THE 25+ VALUE EQUALS	\$817	
OBSO AS A % OF TOTAL	\$ 39,457.00	10.24%

we work on makes other than subaru, we need space

we work on makes other than subaru and we need more space

Departmental Action Plan

Dealership Student Name

Academy Week Class & Student Number

Current Situation
 The Parts Department at Subaru of Pembroke Pines is small for the amount of business generated. There is not enough space in the parts department to store all of the parts being stocked. Many the parts are being held in a warehouse that is off property. Storing parts in the warehouse costs the dealership money, as it takes time and resources to go back and forth to get these parts. The owner of the dealership keeps all of his priceless collectable car parts (some of which are over 60 years old) for his car collection upstairs in the Parts Department, which takes up almost all of the 2nd floor of the department. As a result, there is limited space to store Subaru parts on the 2nd floor, and so they end up in the warehouse offsite.

Overall Objective:
 The objective is to move the collection of the owner's collectable car parts out of the Subaru Parts Department in order to make space for the Subaru parts. Once the owner's parts have been moved, the Parts Department will become a more efficient facility that does not need to store its parts off-site in a warehouse.

Proposed Timeline
 By moving one box of the owner's parts out every week, the expectation is that the Parts Department would have moved the owner's car parts by January 1st 2020.

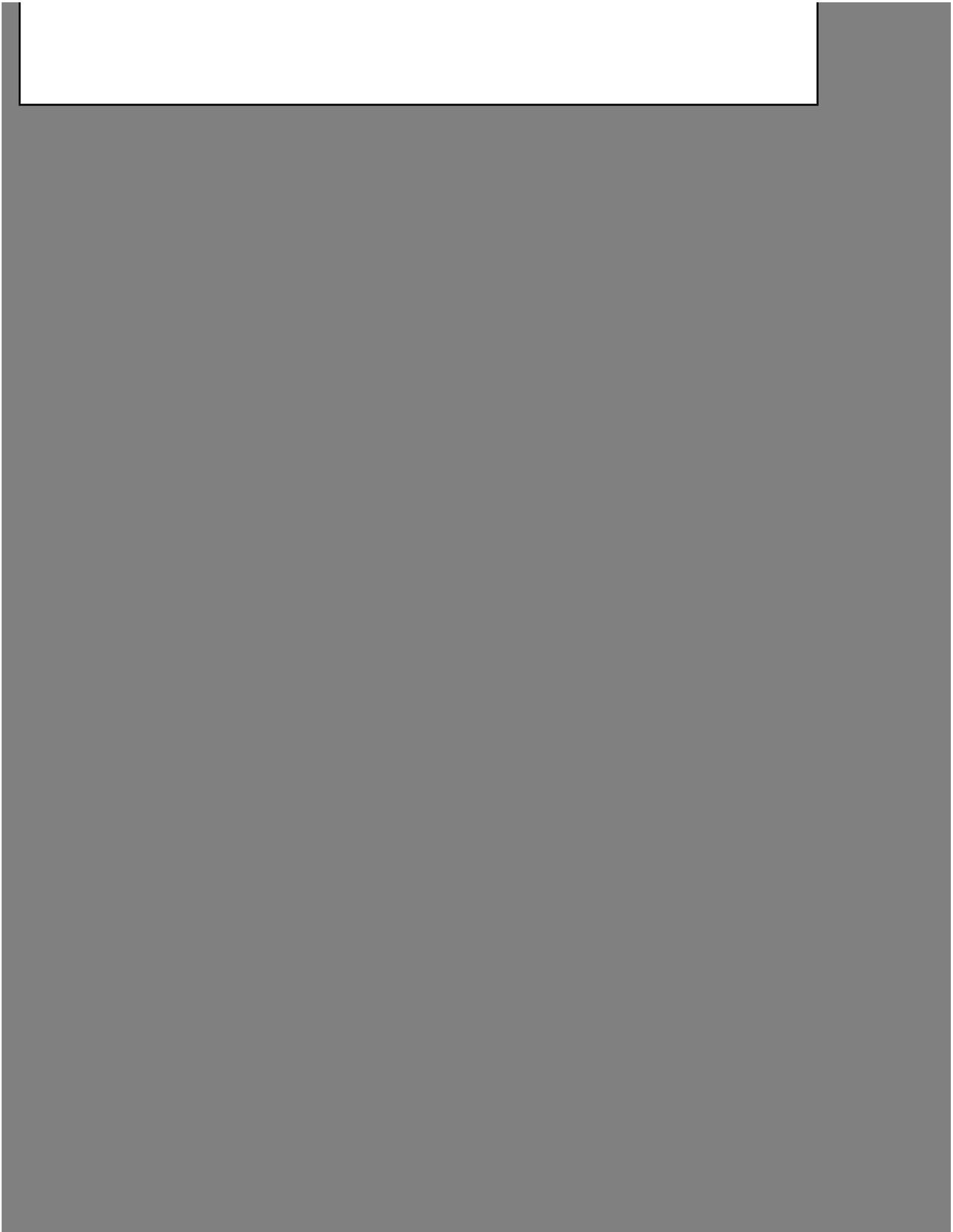
Action Plan
 Describe necessary actions to reach desired result: Meet with the owner once a week to determine and identify what each part is, and if they are still in working condition. Whatever is not a viable part will be thrown away/used as a paper weight, and whatever is viable will be catalogued, boxed up and moved to a secure storage facility. Once the owner's parts have been moved, proper high-density shelves and bins will need to be put in, and the Subaru parts from the off-site warehouse will be relocated to the 2nd floor of the Parts Department.

- Requirements**
1. Meeting with Dealer: 8/27/19
 Action Proposed: Share the concern, and proposed plan to address the concern, with the owner. At the same time, address any concerns that he may have to ensure that the proposed solution is a win-win for all concerned.
 2. Meeting with stakeholder(s) (dealership personnel): Craig Zinn (Owner), Tony Liuzzi (Loss Prevention Director), Verna Sands (Owner's Assistant), Paul Vieito (Vehicle Inventory Manager), Bob Hunter (Parts Manager)
 Describe what is in place to support desired goal:
 ±Consequences related to results
 3. Accountability: Monitoring progress:
 Who: The Owner and Loss Prevention Director
 What: ensuring one box is moved per week
 By When: January 1st 2020
 How: having a weekly checklist
 4. Describe checkpoints that have been established to measure progress:
 Weekly checkpoints
 Date(s) for review: 1x a month; on the 21st of each month
 5. Estimated cost for implementation: tbd; moving cost, storage cost, manpower for physically moving the parts (employee cost)

Projected Date of Completion: Sponsor Signature: _____

Evaluation of Results: Include measured results. (± Metrics)
 Impact Areas:
 Sales (increase due to increased efficiency) / Gross (increase due to increased productivity, less customer waiting time and less techs waiting for parts) / Expenses (decrease due to less travel, less security needed and less theft) / Net Profit (increase) / CSI (increase due to less time waiting)

**PLEASE BE AD
 THIS ASSIGNME
 IT'S SELF IS WO
 POINTS.TAKE YO
 AND GET IT COI**



REVISED
BY
RTH 100
UR TIME
RECT