

Repair Order Analysis Summary Report

		Sales in Dollars		FRH's on RO's		Averages		Analysis	
Competitive		\$ 3,290	÷	59.70	=	55.11	FRH Average		
Maintenance		\$ 2,829	÷	30.60	=	92.45	FRH Average		
Repair		\$ 2,367	÷	20.00	=	118.33	FRH Average		
Totals		\$ 8,486	÷	110.30	=	76.93	Customer ELR		
			Target Labor Rate			124.00			
Total Ro's in Sample		100				Difference	-47.07	Per FRH	
Cost of Labor									
Total Cost of Labor		\$2075.50	÷	Total Sales	=	24.46%	Percent Cost of Sales		
Total Cost of Labor		\$2075.50	÷	Total FRHs	=	18.82	Cost per FRH		
Repair Order Measurements									
Total Labor Sales		8,485.71	÷	Total ROs	=	84.86	Avg Labor per RO		
Total FRHs		110.30	÷	Total ROs	=	1.10	Avg FRH's per RO		
Menu Sales			÷	Total ROs	=		Percent Menu Sales		
Competitive FRHs		59.70	÷	Total FRHs	=	54.13%	Percent Competitive		
Maintenance FRHs		30.60	÷	Total FRHs	=	27.74%	Percent Maintenance		
Repair FRH		20.00	÷	Total FRHs	=	18.13%	Percent Repair		
One item ROs		36	÷	Total ROs	=	36.00%	Percent One Item RO		
Model Year Analysis									
2020	2019	2018	2017	2016		2015	Older	Total	
0	3	27	13	25		10	22	100	
0.00%	3.00%	27.00%	13.00%	25.00%		10.00%	22.00%		

