

Repair Order Analysis Summary Report

	Sales in Dollars	FRH's on RO's	Averages	Analysis
Competitive	\$ 4,965	= 67.25	= 73.83	FRH Average
Maintenance	\$ 16,707	= 139.25	= 119.98	FRH Average
Repair	\$ 15,951	= 108.50	= 147.01	FRH Average
Totals	\$ 37,624	= 315.00	= 119.44	Customer ELR
Target Labor Rate		136.00		Per FRH
Total Ro's in Sample	25	Difference		-16.56
				Per FRH

Cost of Labor

Total Cost of Labor	7943.25	+ Total Sales	= 21.11%	Percent Cost of Sales
Total Cost of Labor	7943.25	+ Total FRHs	= 25.22	Cost per FRH

Repair Order Measurements

Total Labor Sales	37,623.57	+ Total ROs	= 1504.94	Avg Labor per RO
Total FRHs	315.00	+ Total ROs	= 12.60	Avg FRH's per RO
Menu Sales		+ Total ROs	=	Percent Menu Sales
Competitive FRHs	67.25	+ Total FRHs	= 21.35%	Percent Competitive
Maintenance FRHs	139.25	+ Total FRHs	= 44.21%	Percent Maintenance
Repair FRH	108.50	+ Total FRHs	= 34.44%	Percent Repair
One item ROs	32	+ Total ROs	= 128.00%	Percent One Item RO

Model Year Analysis

	2020	2019	2018	2017	2016	2015	Older	Total
	0	6	10	16	9	13	46	100
	0.00%	6.00%	10.00%	16.00%	9.00%	13.00%	46.00%	

Labor Mix



■ Percent Competitive
 ■ Percent Maintenance
 ■ Percent Repair
 ■ Percent One Item RO